

# CALIFORNIA WORKFORCE INVESTMENT BOARD ISSUES AND POLICY SPECIAL COMMITTEE MEETING NOTICE



February 24, 2011 9:30 a.m. to 12:00 p.m.

777 12<sup>th</sup> Street, Suite 200 Sacramento, CA 95814 Edmund G. Brown Governor

### **Mission Statement**

"Our mission is to provide advice, counsel and recommendations to the full California Workforce Investment Board that improve Local Workforce Investment Boards' ability to provide world-class services to constituents; and to provide overall strategic recommendations to the full Board in identifying the most critical priorities."

### **Teleconference Information:**

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- 2. Enter your name and email address.
- 3. Enter the meeting password: ipc0224
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Call-in toll-free number (Verizon): 1-866-746-2471 (US)

Attendee access code: 780 903 6

### **AGENDA**

### 1. Welcome and Opening Remarks

### 2. Action Items

- a. Local Area Modification Request
- **b.** Local Board Biennial Certification Policy Update
- **c.** Approval of July 2010 Meeting Summary
- **d.** Approval of October 2010 Meeting Summary

### 3. Discussion

Updates on Committee Work

## 4. Public Comment

### 5. Other Business

Meeting conclusion time is an estimate; meeting may end earlier subject to completion of agenda items and/or approved motion to adjourn. In order for the Committee to provide an opportunity for interested parties to speak at the public meetings, public comment may be limited. Written comments provided to the Committee must be made available to the public, in compliance with the Bagley-Keene Open Meeting Act, §11125.1, with copies available in sufficient supply. Individuals who require accommodations for their disabilities (including interpreters and alternate formats) are requested to contact the California Workforce Investment Board staff at (916) 324-3425 at least ten days prior to the meeting. TTY line: (916) 324-6523. Please visit he California Workforce Investment Board website at <a href="http://www.cwib.ca.gov">http://www.cwib.ca.gov</a> or contact Daniel Patterson for additional information.

I. Welcome and Opening Remarks

## **Action Items:**

- a) Local Area Modification Request
- b) Local Board Biennial Certification Policy Update
- c) Approval of July 2010 Meeting Summary
- d) Approval of October 2010 Meeting Summary

## **Action Item:**

Local Area Modification Request

### **Action Item**

### **Action Requested**

The Issues and Policy Committee not recommend to the State Board the local area modification requested by Napa County Workforce Investment Board to move Lake County from the North Central Counties Consortium to the Napa County Local Workforce Investment Area (LWIA).

### **Background**

Section 116 of the federal Workforce Investment Act (WIA) provides the Governor with the authority and the responsibility to designate cities, counties, or consortia of cities and/or counties as Local Workforce Investment Areas (LWIA) for delivering WIA services. The Governor may approve a request from any unit of general local government, including a combination of such units for designation if the State Board determines, taking into account the factors described in Section 116 of WIA, and recommends to the Governor, that such areas should be so designated.

The State Board's policy for local area modification was published in Directive WIAD05-02 on July 29, 2005. The California Workforce Training Act of 2006 amended the California Unemployment Insurance Code providing the State Board with responsibility for assisting the Governor in designating local workforce investment areas.

### **Local Area Modification Request**

On December 21, 2010, the California Workforce Investment Board (State Board) received a request from the Napa County Workforce Investment Board for a local area modification. The modification requests that Lake County be allowed to move from the North Central Counties Consortium (NCCC) to the Napa County LWIA. The request was referred to the Employment Development Department (EDD) for analysis and review (see Attachment a1).

The Napa County LWIA is defined by its county boundaries. Lake County is a member of a consortium of five counties: Colusa, Glenn, Lake, Sutter and Yuba. By having Lake County join the Napa LWIA it would increase the Napa LWIA population by 134,650 and increase its area by 1,254 square miles. The Napa WIA formula allocation would increase by \$836,897 for the current program year.

A public hearing was conducted on the modification request and a comment period provided. Notices were placed in local periodicals. Letters of support were received from Congressman Mike Thompson and California Assemblyman Wesley Chesbro among others. Letters of opposition were also received (62 in all) from Lake County businesses, cities, service providers, high schools, college instructors and the general public.

While the modification would generally be consistent with local labor market conditions, it is unknown how the boundary change will produce a more comprehensive and integrated workforce development system. There is some question whether Napa County has the

administrative capacity to double their WIA formula allotment and manage it well. It is also unknown whether the modification will improve the operations and services in the participating LWIAs or better align workforce resources. It is also not likely that the modification will provide greater accessibility to services for customers in the service areas affected.

### Recommendation

Based upon the EDD analysis, it is recommended this local area modification not be approved. After reviewing all the available objective information, it has been determined this modification will not result in improved service delivery to Lake County customers – both job seekers and employers.

# LOCAL AREA MODIFICATION REQUEST Napa County Request to Add Lake County

### **Summary:**

On December 21, 2010, the signed hard copy of Napa County's Request for Local Area Modification was received by the California Workforce Investment Board (CWIB). The modification requests that Lake County be allowed to move from the North Central Counties Consortium (NCCC) to the Napa County Local Workforce Investment Area.

The Napa County Local Workforce Investment Area appears to have followed all requirements described in WIA Directive WIAD05-2, "Local Area Modification Process" dated July 29, 2005.

### **Local Area Descriptions:**

Napa County is currently a single county local area. The Workforce Investment Board works in partnership with the Napa County Board of Supervisors to oversee local workforce development activities and to establish programs and services in response to the workforce needs of Napa County.

Napa County is primarily recognized for its agricultural industry evolving from its highly productive and successful wine-growing industry. The Napa Valley has over 63,000 acres of vineyards, and offers internationally famous wines that are shipped world wide and offered via wine clubs and web sites. There are over 300 wineries located in the Napa Valley. Because of the attractiveness of its rural location, but yet close proximity to the Bay Area, tourism is another prominent feature drawing business into Napa. As many as 5 million tourists travel every year to Napa because of its vineyards and resorts. For California, Disneyland is the foremost travel destination with Napa ranked number two. Napa, although a rural location, is among the nine counties (Napa, Alameda, Contra Costa, Marin, Santa Clara, San Francisco, Sonoma, Solano, and San Mateo) which significantly contribute to the economy of the Bay Area urban center. Since much of Napa's land is cultivated for grapes, newer residential and commercial development is concentrated in the existing cities, located mostly in the southern part of the county. Napa and Lake Counties share a common boundary on the southern end of Lake County.

Lake County is currently a member of the NCCC. The NCCC is a Consortium of the five counties of Colusa, Glenn, Lake, Sutter, and Yuba. NCCC was established as a separate public entity through a Joint Powers Agreement executed between the five counties in 1983. The consortium is governed by a Governing board comprised of delegates of the Board of Supervisors from each of the member counties.

Lake County is a wine grape-growing area and is also famous for its pears and walnuts. Lake County's, Clear Lake is the largest natural lake in the state of California. The Geysers is the largest geothermal field complex in the world. Lake County is home to Tule Elk, more than 150 bird species, the Clear Lake Hitch, a native fish found only in Clear Lake, and native trees – all of which make Lake County a natural wonderland.

Lake County joining Napa County LWIA would increase Napa's population by 65,279 to 199,929, and its area from 758 square miles to 2,012. It would change NCCC's population from 280,438 to 215,159 and its area from 4,957 to 3,703 square miles.

### **Development of the Request for Modification:**

- 1. Has the initiating local board provided signed support for the modification from the local board and designated local CEO?
  - Yes. On December 14, 2010, the Board of Supervisors of the County of Napa authorized the Napa County Board of Supervisors Chairman to sign the Application for Modification of the Napa County Local Workforce Investment Area to include Lake County. Diane Dillon, Chair of the Napa County Board of Supervisors, signed the Local Area Modification Request signature page on that date. The request was also co-signed by Mary Ann Mancuso, Chair of the Napa county Workforce Investment Board.
- Have the local board and local CEO Designees for the other local area(s) whose boundaries will change submitted support for the modification?
   No. NCCC submitted a letter dated January 20, 2011, opposing the modification. The letter was submitted by Nancy Crooks, Interim Director for the North Central Counties Consortium on behalf of the NCCC Governing Board and Local Workforce Investment Board.
- 3. Has the public been notified of the request and allowed sufficient time for public comment?
  - Yes. The application was made available to the public via the Internet using the <a href="www.napaworkforce.org">www.napaworkforce.org</a> website. An official public comment period was announced on October 29, 2010. Appropriate notices announcing this comment period were placed in the Napa Valley Register, the Lake County Record-Bee, the Middletown Times Star, and online at lakeconews.com. The previously mentioned Lake and Napa County Board of Supervisors meetings were also properly noticed and allowed for public comment.

During the comment period, letters of support were provided by Congress member Mike Thompson, California Assemblyman Wesley Chesbro, Lake County Board of Supervisors Chairman Anthony W. Farrington, and former Executive Director of the Lake One-Stop Inc., Tedron Pierce. Additionally, 27 letters of non-support from individuals representing Lake County businesses and organizations were also received during this period. Copies of these letters were submitted with the modification request.

An additional 35 letters opposing the modification were received by the State in January 2011. All but one of these letters was faxed to the State by the current Lake County One-Stop Operator. The letters were written by lake county businesses (22), cities (2), service providers (2), high schools (3), college instructors (2), and the general public (3). An additional letter opposing the modification was submitted separately from another Lake County business.

### **Assessment of the Application by the EDD:**

 Describe the resources available in each of the local areas to administer WIA activities.

Napa County's Workforce Investment Act (WIA) formula allotments total \$625,152 for the last Program Year (PY 2009-10) and \$793,542 for the current PY (2010-11).

NCCC's formula allotments (including Lake County) for PYs 2009-10 and 2010-11 were \$5,046,157, and \$4,422,347 respectively. The relative shares attributed to Lake County for these two PYs were \$912,249 for the last PY and \$836,897 for the current PY. The formula allotments for a new Local Area consisting of Napa and Lake Counties would total approximately \$1,630,439 (\$836,897 from Lake County and \$793,542 from Napa County) for the current PY. Note: While WIA funding is based on formulas for each fund source (Youth, Adult and Dislocated Worker), it is also driven by each local jurisdiction's "relative share" of the whole. As a result, historically, the variance has been relatively insignificant when Local Areas realign. i.e., the amount of funding that a county brings to its new local area remains roughly the same.

Over its history, the Napa WIB has secured over \$15 million in supplemental funding for local and regional workforce development programs. Likewise, NCCC has consistently secured additional WIA resources for its consortium members through the WIA Dislocated Worker Additional Assistance fund and successfully competing in State-level WIA Solicitations for Proposals. Future special requests for Lake would have to be addressed via resources available

through Napa County as the proposed administrative entity for this new Local Area.

2. How will the boundary change help produce a more comprehensive and integrated workforce development system?

This is unknown. The applicant claims that the boundary change would help produce a more comprehensive and integrated workforce development system by immediately connecting these two counties that share an expanding tourism and vineyard driven economy. The applicant also claims that Lake county residents will garner access to Napa's vintner and culinary cooking classes, as well as a broader array of programs and services for both job seekers and businesses that can be accessed more readily with less investment in transportation and lodging costs.

3. Describe the geographic area served by local educational agencies and intermediate educational agencies within the modified boundaries.

Generally, the number of local education agencies, K-12, community colleges, adult education, regional occupational programs/centers (ROP/Cs), or their respective geographic areas served as a result of the requested WIA boundary modification will remain unchanged. Lake County is currently served by both the Mendocino Community College (its Lake Center in Lakeport) and the Yuba Community College (its Clearlake Campus in Clearlake).

4. Identify the extent to which the service area affected by the boundary change is consistent with the local labor market.

Generally, this modification would be consistent with local labor market conditions. Napa and Lake Counties share three out of four of their top industries: leisure and hospitality; trade, transportation and utilities; and government. These three industries compose 43% of the total industry makeup in Napa, and almost 60% of the makeup in Lake County. Retail trade accounted for 66% of the trade, transportation and utilities industry in Napa County and 74% in Lake County.

Visitor spending by Traveler Accommodations between 1992 and 2008 shows the following: Lake generated \$48.6 million and Napa generated \$691.5 million in revenue from visitor spending on hotel/motel accommodations. Lake far exceeded the remaining counties in NCCC, in that Yuba generated \$8.8 million, Sutter \$17.2 million, Colusa \$10.7 million, and Glenn made \$15.2 million.

However, the unemployment rates between the counties of Lake and Napa vary significantly with the unemployment rate for Napa County usually being nearly half of Lake County's rate. For example, the unemployment rate in

December 2010 was 10.6 percent in Napa and 19.1 percent in Lake County, and the annual unemployment rate for 2009 was 8.7 percent for Napa County and 15.6 percent for Lake County.

Labor Market information regarding commute patterns confirms there is commuting between the two counties of Lake and Napa. More Lake County residents travel to Napa for work and vice versa than travel to and from Lake County to all NCCC member counties combined. In fact, commute data show little to no commute pattern between Lake County and the two largest NCCC counties of Sutter and Yuba.

The commute patterns between Napa and Lake Counties show that 92 percent of the commuters are traveling from Lake to Napa Counties. The remaining 2 percent are divided between the remaining four NCCC Counties of Colusa, Glenn, Sutter and Yuba.

Napa County and Lake County both send a significant portion of their commuting workforce to Sonoma County. Of the labor force commuting out of Napa, 16 percent commute to Sonoma. Meanwhile, 33 percent of Lake County's commuting workforce travels to Sonoma, and 18 percent commute to Napa County.

5. Identify the maximum distances that individual will need to travel to receive services within the proposed service area.

The proposed service area should not impact the distance that customers have to travel to receive services because the location of the One-Stops in Lake County and Napa are not changing. Napa has recently added two satellite service locations in its County, which may enhance services to customers in Lake County.

In reviewing distances from Lake County's comprehensive One-Stop center in Lakeport to the remaining One-Stops in NCCC, the distance is further to the Colusa and Sutter One-Stops, than to the Napa Comprehensive One-Stop. The distance between the Napa and Lakeport One-Stops is 50 miles less than the distance between Lakeport and the One-Stops in Colusa and Sutter Counties.

6. Provide any other information that may be relevant to an objective assessment of the modification request.

The fact that Napa will serve as the administrative entity for the new Local Area and be responsible for over twice the amount of federal funds they currently receive, requires the State to consider whether they have the administrative capacity to do so. During the past 12 months, Napa has been late nearly 75 percent of the time in providing required financial reports to the State. The only assurance that has been provided related to this issue is that

Napa does not plan to use more than the 10 percent allowed for administration by WIA from the funds provided by adding Lake County to their Local Area.

Another consideration is that the roles and responsibilities of their future governing body have yet to be fully defined. The applicant states that they plan on entering into a Joint Powers Agreement between the two counties but don't plan on establishing a formal Joint Powers Agency. Further work on this governance structure is being deferred until the request has been approved.

The public record related to this request, contains nearly 60 letters of opposition to this modification request. The majority of these letters are from Lake County businesses. Their principle concerns noted in the letters relate to potential changes in the location of the one-stop center and of the current one-stop operator with whom they've enjoyed positive working relationships. It's uncertain what affect this opposition will have on this modification if it's approved, especially if neither the location nor the operator of Lake County's comprehensive One-Stop Center are changed as a result of this modification. Note: The applicant has stated that both will remain unchanged through at least June 20, 2012, which is the end of PY 2011-12.

### **Review of Key assessment Criteria:**

1. Will the modification improve the operations and services in the participating local areas?

This is unknown. It's not clear whether this will strictly be a "marriage of convenience" allowing for independent county operations, or whether this merger will allow these two counties to focus on providing training and developing employment opportunities for their shared industries and emerging economies.

2. Will the modification provide greater accessibility to services for customers in the service area(s) affected by the change?

It's possible, but not likely. As noted earlier, the modification should not affect accessibility to services because there are no plans to change the current one-stop locations in either County. Napa has recently added two satellite service locations in its County, which may enhance services to some customers in Lake County.

3. Will the modification better align workforce resources?

This is unknown. The primary basis for this modification request is that it will improve both areas' future economic and workforce development efforts by strategically aligning Lake's interests with Napa. By joining Napa, Lake

County hopes to share the national and international branding opportunities provided by Napa Valley's reputation as an award winning wine producer, and agricultural festival destination. However, sufficient detail is not provided in the modification application nor in subsequent discussions with the applicant to clearly demonstrate <a href="https://example.com/how-national-natio

### Recommendation:

It is recommended that this request not be approved. This recommendation is based on EDD's opinion, formed after reviewing all of the available objective information that this modification will not result in improved service delivery to Lake County customers - both job seekers and employers.



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# CERTIFIED EXCERPTS FROM THE DRAFT SUMMARY OF PROCEEDINGS OF THE NAPA COUNTY - BOARD OF SUPERVISORS REGULAR MEETING COUNTY OF NAPA DECEMBER 14, 2010

### Excerpt #1

CALL TO ORDER; ROLL CALL

The Board of Supervisors of the County of Napa met in regular session on Tuesday, December 14, 2010 at 9:00 a.m. with the following members present: Chair Diane Dillon, Supervisors Mark Luce, Bill Dodd, Brad Wagenknecht and Keith Caldwell. Chair Diane Dillon called the meeting to order.

### Excerpt #2

7E. Director of Health and Human Services requests approval of and authorization for the Chair to sign the Application for Modification of Napa County Local Workforce Investment Area to include Lake County for submission to the State of California Employment Development Department.

Motion moved by Bill Dodd, seconded Mark Luce to approve consent items. Motion passed 5-0.

The foregoing excerpts are true and correct copies of the original items on file in the draft summary of proceedings in this office.

ate: December 14, 2010

Mary Jean McLaughlin
Deputy Clerk of the Board

# Local Area Modification Request Signature Page

(This form should be reproduced as needed)

The local Board Chair, as well as the designated local CEO for the local area submitting or supporting the modification request should sign and date this form. Include the original signature page(s) in the modification request package.

### Certification Statement

The signatures of the following local area representatives acknowledge that the signatory parties below are submitting or supporting a local area modification request.

It does not acknowledge there is full agreement on the modification request. If there is disagreement with the modification request, please attach all public comments received that indicate disagreement.

### Acknowledgement

Napa County Workforce Investment Board

Name of the Local Board submitting or supporting the modification request:

(Typed)	· · · · · · · · · · · · · · · · · · ·
MaryAnn Mancuso Mary Moneum	12/2/10
Name (printed or typed) Signature of the Local Board Chair	∕ O <del>f</del> iginal
Signature of the Local Board Chair	Date

Signature of designated local CEO submitting or supporting the modification request:

County or City Title:

Napa County	
(Typed) — All Man All Man	
Diane Dillon, Chair	12-14-2010
Name (printed or typed) Original Signature of Designated CEO	Date

### Forms Checklist and Cover Sheet

Please check the appropriate boxes below to indicate that these steps have been taken in developing the modification application, and that the required documentation is attached. Please have the "point of contact" sign and date the checklist.

Designate Point of Contact		$\boxtimes$
Identify participating counties/or request	cities/local areas in this modification	$\boxtimes$
Narrative completed that addre	esses all modification considerations	
Local CEO(s) and Local Board	d Chair(s) signatures provided	$\boxtimes$
Public comment process docu	umented and results attached	$\boxtimes$
County of Napa/Napa County Health Name of Organization	and Human Services	
Mailing Address		
Napa, California City, State	94559 ZIP	
Date Application Mailed December 15	5, 2010	
Point of Contact Signature		



Application for Modification of Local
Workforce Investment Area
Napa County Request To Add Lake County
To the
Napa County Local Workforce Investment
Area

December 14, 2010

### Local Area Modification Narrative and Documentation Requirements

### 1. Point of Contact

Teresa Zimny
Deputy Director HHSA – Self Sufficiency Services
650 Imperial Way, Suite 100
Napa, California 94558
(707)253-4697
(707)253-4693 fax
teresa.zimny@countyofnapa.org

Or

Bruce Wilson
WIB Executive Director
650 Imperial Way, Suite 100
Napa, California 94558
(707)259-8679
(707)253-4693 fax
bruce wilson@countyofnapa.org

### 2. Affected Local Area and Local Boards

Adding Lake County to the Napa County Local Workforce Investment Area will change the geographic boundaries of two local areas: Napa County and North Central Counties Consortium (NCCC). NCCC is currently a consortium of the counties of Colusa, Glenn, Lake, Sutter, and Yuba. NCCC was established as a separate public entity through a Joint Powers Agreement between the five counties in 1983. The consortium is governed by a Governing Board comprised of delegates of the Board of Supervisors from each of the member counties. The Governing Board appoints the local Workforce Investment Board.

Napa County is currently a single county local area. The Board of Supervisors serves as the Chief Local Elected Official and appoints the local Workforce Investment Board, who oversees the workforce investment system for the county.

### 3. Geographic Boundaries

The geographical change will mean Lake County will move from the NCCC region that includes five counties and covers 4,957 square miles to Napa County increasing the geographical coverage from approximately 758 square miles to 2,012 square miles. The current population of the five county region is roughly 280,438 people, 123,230 of whom were considered part of the labor force as of July 2010 labor force data. The population coverage with this change will be a shift of 65,279 Lake County residents, 26,360 of whom were considered part of the labor force according to the same July data. The total population for the new proposed local area would be 199,929, including 102,060 in the labor force. The growth is significant for Napa and moves the local area closer to reaching the minimum threshold allowed under WIA for a local area; however the proposed geographical change also does not lower NCCC's total population below the minimum threshold of 200,000 residents.

### 4. Local Area Modification Considerations

Napa and Lake Counties are aligned in a key area – both local economies are based in agriculture and tourism. Small business constitutes a large section of business and industry in Lake County as well. Small business is similarly important to Napa County. The strategic partnership between two counties with similar workforce development needs allows for sharing of resources and capitalizing on the best of the innovations each has to offer.

In contrast, the four other NCCC counties share similar economic interests and resources, and are part of the northern 1-5/Sacramento corridor with similar access to business and industry. Lake County is geographically

removed from the Northern Sacramento economy and has no direct access to the I-5 corridor.

Lake County also relies on natural resources such as geothermal power, thus actually tying the area to the Northern California regional economy that includes the coastal counties of Mendocino and Humboldt. However, Lake borders Sonoma and Napa Counties and identifies itself more with the North Bay Area in terms of workforce, business and industry concerns.

There is opportunity for strategic partnerships related to regional workforce development given the significance of the common industries important to the local economies. Lake County wants to be part of a Napa-Lake local area because they believe for the reasons stated in this application, there will be a broader array of programs and services for both job seekers and businesses that can be accessed more readily with less investment in transportation and lodging costs. There will also be an opportunity to strengthen the leveraging and partnerships with mandated and other WIA partners such as the career development services of Goodwill, California Human Development, North Bay Vets and Department of Rehabilitation. Napa County agrees that the benefit package that results from a combined Napa-Lake LWIA will be better for Napa residents as well. In particular, residents and businesses in the northern areas of Napa County will have broader access to WIA services and One-Stop support systems.

Currently, WIA services are provided in Lake County through a One Stop agreement procured and overseen by NCCC. The One Stop provider is a private-non profit agency that provides job seeker Core and Intensive services to approximately 9,500 individuals annually. Job training focuses in the area of medical para-professionals, truck driving, and limited hospitality development. Services provided at the training level are more

limited in Lake County due to the economic downturn and a large number of businesses downsizing. Convenient access to training centers for jobseekers is somewhat limited by geographical driving distance to Sacramento, Yuba City and Santa Rosa.

At the current time, there is little coordination between One-Stop services and other Lake County workforce development efforts such as CalWORKs Employment Services. However, strong potential exists to improve jobseeker service outcomes and make more prudent use of diminishing funds by improved coordination, including leveraging of resources, of related services.

Since the One Stop Operator in Lake County is selected based on competitive criteria, a change in boundary will not impact the county's ability to have the most cost effective array of services provided. Competitive procurement systems will be designed with the intent to enhance services and leverage new partnerships. In Napa, strong partnerships exist between WIA, CalWORKs, adult education, the community college, county office of education, EDD, the Library, etc. The example set with leveraging resources and coordinating services will guide the service delivery expectation in Lake County.

Napa and Lake County officials believe that a combined LWIA will benefit from increased access to additional training sites that are in line with the needs of local residents and businesses – both career technical and academic facilities. Additionally, Napa County is proud of its work with the private sector to garner their investment and input into the business and workforce needs of this community. The experience and expertise of the local WIB and its staff will be carried into their work with Lake County stakeholders in order to build upon the existing successes in Lake County communities and create new opportunities for employers and job seekers.

In times of shrinking resources, planning and implementing regional strategies is a necessary approach to ensuring the broadest, most cost effective services for residents in smaller counties, particularly where there are common business goals and workforce needs.

In Lake County, the primary One Stop site is located in Lakeport with a small satellite office in Clearlake. Locating a comprehensive One Stop in southern Lake County would also add options for services to residents of northern Napa County. For example, a job seeker living in Pope Valley in Napa County could travel to either Clearlake or the city of Napa, where the Napa County One Stop site is, in the same amount of time.

Lake County has a well-coordinated network of business services providers that deliver no-cost and low-cost services to business owners and entrepreneurs as a means of supporting local business. These agencies include County and city economic development representatives, chambers of commerce, non-profit lenders, non-profit technical assistance providers, and the One Stop. The agencies work collaboratively by providing cross-agency referrals, hosting annual workshops for business owners and entrepreneurs, and participating in collaborative information sharing sessions to discuss current business climate, issues important to local business, and client needs.

In addition, a new technology business incubator is forming in Lake County that will both prospect new business starts in the area of green technology and web commerce. Existing business owners will be able to take advantage of focused training in finance and accounting, social and industrial marketing, web commerce and other education that will enhance their profitability.

The incubator will be forming important alliances with local Chambers of Commerce, Small Business Development Center, Yuba College-Clearlake, micro-lenders and existing small business consulting groups.

This new support system will target opportunities to build broadband, organic food and energy related products and will provide an excellent business development fit for the vast natural resources within Lake County. These capacity building opportunities will bring new levels of sophistication to the emerging wine industry, e-business and agriculture.

In Napa County, there exists a robust business service delivery system that is founded on the One-Stop partnership and led by the Workforce Investment Board. As a part of the service delivery structure, a Business Services Representative provides customized, no-cost assistance to all businesses including start-ups. Businesses are able to access a variety of services specifically designed to increase their competitiveness and to grow their bottom line. No cost services include:

- Access to qualified job seekers post job listings, search resumes,
   applicant matching, applicant screening
- Customized recruitment events for companies large and small companies use our facility to recruit & interview applicants
- Skills assessment for new hires and existing employees –that helps employers select, hire, & retain a high-performance workforce.
- Financial assistance for training new hires On the Job Training,
   Access to ETP training funds, Access to qualified job candidates
   subsidized through the Experience Works Program, customized training

- Access to Tax Incentives Hiring Incentives to Restore Employment (HIRE) Act, Work Opportunity Tax Credit (WOTC), Tax credits for hiring employees with disabilities, Department of Rehabilitation Workplace Solutions
- Access to Unemployment and Disability Insurance information, and Labor Market data through EDD
- Outplacement services for businesses that are downsizing or closing Services designed to assist employers and their employees during a layoff or business closure. A team of representatives from the local One-Stop Career Center, EDD and other appropriate service providers work with company representatives and employees in advance of the layoff date and present available resources and services designed to assist in the development of employment transition plans that will allow the workers to return to the workforce as quickly as possible.
- Links to small business assistance Access to professional consultants providing resources & training on a variety of business topics. One on one counseling on business planning, marketing assistance and financial management support. Information, support and counseling provided to start up businesses, and entrepreneurial resources for home-based business start ups.

In addition, Napa is committed to understanding the unique intricacies of its economy and the specific needs of its employers. As such, the Napa LWIA has embarked on an industry sector initiative that has proven to be an effective way to:

> Better understand the workforce needs and challenges of specific industries;

- > Bring together leaders from the business and workforce development communities to address the needs and challenges identified by the sector initiatives;
- > Develop more effective workforce development programs, services and policies in order to better prepare the local and regional workforce;
- > Develop industry-driven skill panels or employer advisory groups that represent the workforce and workforce development interests of their industries; and

Through the Industry sector initiative, the Napa LWIA will develop:

- > Partnerships that can leverage resources to develop new training programs or seek funds for special projects;
- > Closer working relationship that allows for better labor market research and an improved understanding of the industry's workforce needs and the workforce development system's programs and services;
- > Allows for the development of new programs and services for incumbent workers;
- >Allows for better mapping of career pathways and entry-level employment opportunities.

The expansion of Napa County local workforce investment area to include Lake County will enable both counties to build on the best of the innovations of each and combine efforts for overall enhanced regional strategic planning efforts.

To meet the anticipated demand arising out of technology business incubator initiative and other business development efforts, Napa and Lake Counties can offer academic and specialty training providers that will be more accessible to residents of both counties through coordinated and leveraged resources and partnerships. Napa County residents will have greater access to certificate programs such as business management, culinary arts, and computer sciences through Yuba and Mendocino Community College campuses in Lake County. Alternately, Lake County residents will have access to more Associate Degree programs such as paralegal, cosmetology, and social science through Napa Valley College. Both counties also boast specialty vocational training through career technical schools, adult schools, and regional occupational programs.

As stated previously, Lake County's economy is based largely on tourism. The County of Lake continues to look for ways to strengthen local vocational education related to this industry. For example, the County's Redevelopment Agency recently purchased a historic hotel property in Lucerne and is embarking on an exploratory effort to develop an educational facility there for hospitality/culinary arts/business entrepreneurship training, as well as internship and work experience opportunities. It is anticipated this initiative will be a collaborative effort with the Lake County Office of Education and community college partners. This project would create an additional opportunity for partnering with One Stops in both counties to address training needs and work experience in hospitality related jobs. Potential also exists for collaboration with the Business Entrepreneur Program at Napa Valley College.

This fact supports the move in terms of improving workforce resources for both areas. Labor Market information regarding commute patterns confirms there is commuting between the two counties. More Lake

County residents travel to Napa for work and vice versa than travel to and from Lake County to all NCCC member counties combined. In fact, commute data shows little to no commute pattern between Lake County and the two largest NCCC counties of Sutter and Yuba. This fact indicates that the workforce needs may be better met by developing strategies, services and job opportunities for Napa and Lake County residents through a combined LWIA and WIB that considers all strategic options between the two counties.

Moreover, the labor market profiles in Napa and Lake Counties are similar in other regards as well. High wage occupations are the same in both counties, including surgeons, dentists, lawyers and chief executives. Mean house prices are comparable in the low to mid \$300,000 range. On the other hand, the fastest growing occupations in Napa and Lake Counties differ but provide a diversification of opportunities for the residents of these respective counties. For example, the fastest growing occupations in Napa include stylists, skin care specialists, mental health workers and veterinary technicians. However, the fastest growing in Lake County include computer software engineers, network systems and data analysts, pharmacy technicians and financial specialists.

The clusters of opportunities for job seekers, for businesses and in general for Napa County residents as well as Lake County residents will greatly expand with a coordinated workforce delivery system that includes both counties.

# Application for Modification of Napa County Local Workforce Investment Area to include Lake County

### 5. Documentation: Public Comment Process

The application was made available to the public in all impacted locations via the Internet. The application was posted on the WIB website at <a href="https://www.napaworkforce.org">www.napaworkforce.org</a> and notification posted in Napa and Lake counties and correspondence to NCCC directed the public to this site.

A letter of Napa County's intent to submit an application for modification of its LWIA to include Lake County was emailed and mailed to the Interim Executive Director of North Central Counties Consortium on October 28, 2010. A copy of this correspondence is included as an attachment.

On October 20<sup>th</sup>, 2010, the Executive Committee met to discuss the inclusion of Lake County to the Napa County Workforce Investment Area and approved further steps to necessary to submit an application for modification including the opening of a public comment period. This meeting was appropriately noticed.

Additionally, on October 26, 2010, an administrative overview of Napa County WIB's intent to submit a request to modify our LWIA was presented to the Napa County Board of Supervisors. That presentation is included here as Item 9C: <a href="http://napa.granicus.com/MinutesViewer.php?view\_id=2&clip\_id=1053">http://napa.granicus.com/MinutesViewer.php?view\_id=2&clip\_id=1053</a>. This meeting was appropriately noticed.

On October 29<sup>th</sup>, 2010, a public comment period was opened and the appropriate notices were placed in Napa Valley Register, the Lake County Record-Bee, the Middletown Times Star and online at lakeconews.com. Copies of the notices are included as attachments.

The Napa WIB and the Napa County Board of Supervisors follows all appropriate noticing requirements and places all agendas on-line and at meeting locations more than 72 hours in advance of any meetings. As such, the December 2<sup>nd</sup> meeting of the Napa County WIB and the December 14<sup>th</sup> Napa County Board of Supervisors meeting, both of which included the LWIA modification request as an actionable agenda item were noticed in the appropriate fashion.

Public Response. The Lake County Board of Supervisors unanimously voted to support the modification at their November 16, 2010 Board meeting. This letter is attached. Additionally, the Napa County WIB has received two letters of support, one from Senator Mike Thompson's office and another from the former Executive Director of the One Stop and a lake county stakeholder.

However, several letters of non support were also received. One letter was received from the Executive Director of the current One Stop Operator and the rest from local businesses and stakeholders. The letter received from all others is the same letter template with the following expressed concerns:

- Change in boundaries would impact services as it is believed the change would impact the One Stop Operator.
- Moving the One Stop to Clearlake as opposed to keeping it in Lakeport appears to address the needs of Napa County not Lake County.
- > It is believed that the One Stop will be operated out of the "welfare office", which does not model the professional employment agency feeling that is believed to exist with the current One Stop Operator.
- More time is needed to vet issues such as hidden costs and impact on current One Stop staff.

The concerns raised primarily focus on any potential change with the One Stop operation. An outreach phone call occurred with one letter-writer resulting in some of the concerns being addressed with clarification. For example, a significant point was clarified - the application for modification of local area doesn't necessarily mean a disruption in the One Stop operation. It was further clarified that the One Stop Operator will continue to be competitively procured as it always has been.

WIB staff will continue to be available to answer phone calls or do any appropriate and necessary outreach to clarify intent and or clear up any misconceptions.

All letters of non support received are attached.



HOME

Open for public comment:

Application for Modification of Local Workforce Investment Area

### Welcome!

Welcome to the website of the Napa County Workforce Investment Board! The purpose of this site is to share information about the Napa County Workforce Investment Board and its programs, services and resources.

In partnership with the Napa County Board of Supervisors, the Workforce Investment Board oversees local workforce development activities and establishes programs and services in response to the workforce needs of Napa County. Our programs and services are designed to serve employers, employees, job seekers and youth in accordance with our 5 Year Strategic Plan. The plan describes the Workforce Investment Board's commitment to establishing a comprehensive, demand-driven workforce development system for Napa County.

The center of our local workforce development system is our Business & Career Center which is operated by WorkforceNapa, a consortium of local service providers. This important community resource offers a wealth of training and employment resources, and labor market information, to assist both job seekers and businesses. Through First Source Hiring, employers have services available at little or not cost.

WorkforceNapa Business & Career Center

650 Imperial Way, Suite 101 Napa, California, 94559 Phone: (707) 259-8786 www.workforcenapa.org

We also have a satellite career center at the Napa Main Library at 580 Coombs Street in Napa.

Sincerely, Bruce Wilson, Director Napa County Workforce Investment Board Phone: (707) 259-8679 Bruce.Wilson@countyofnapa.org

Click Here for October 20, 2010 Executive Committee Agenda



A Tradition of Stewardship A Commitment to Survice

2261 Elm Street Napa, CA 94559 www.countyofnapa.org

Main: (707) 253-4511 Fax: (707) 253-4693

Randolph F. Snowden Agency Director

October 28, 2010

Nancy Crooks North Central Counties Consortium 422 Century Park Drive, Suite B Yuba City, CA 95991

Dear Ms. Crooks,

I am writing to notify you of the intent of the Napa County Workforce Investment Board (NCWIB) to submit an application to modify Napa County's local workforce investment area to add Lake County to the Napa County Workforce Investment Area. If approved, the expanded local area will mean there will be a multi-jurisdictional workforce investment area with a total population of approximately 200,000. For our respective counties there would be a shift of approximately 65,279 people from the North Central Counties Consortium (NCCC) to the Napa Workforce Investment Area.

As much sense as this direction makes for Napa and Lake County residents, we understand that NCCC will be impacted in obvious ways including geographical boundary and funding shifts. While we were mindful of these considerations, we ultimately felt that it was in the best interest of our respective counties to move forward.

Beginning today, October 29th, 2010, a public comment period will open to allow for public comment on our application to modify our local area to include Lake County. If you are interested in viewing the application, it can be found at the NCWIB's website <a href="https://www.napaworkforce.org">www.napaworkforce.org</a>.

Thank you for your time and history of dedicated service on behalf of the broader workforce system and Lake County residents.

Very Sincerel

Teresa Zimny

Deputy Director HMSA – Self Sufficiency Services

Bruce Wilson

ب می سیر

Napa County Workforce Development Manager/WIB Director

AFFIDAVIT OF PUBLICATION

NAPA VALLEY PUBLISHING

Job Connection-Napa Co Health & Human Srvcs. 650 Imperial Way, Ste. 100, , Napa, CA 94559

ACCOUNT #

AD NUMBER

0000141069-01

STATE OF CALIFORNIA

COUNTY OF NAPA

I AM A CITIZEN OF THE UNITED STATES AND A RESIDENT OF THE COUNTY AFORESAID; I AM OVER THE AGE OF EIGHTEEN YEARS, AND NOT A PART TO OR INTERESTED IN THE ABOVE-ENTITLED MATTER. I AM THE PRINCIPAL CLERK OF THE NAPA VALLEY REGISTER, A NEWSPAPER OF GENERAL CIRCULATION, PRINTED AND PUBLISHED DAILY IN THE CITY OF NAPA, COUNTY OF NAPA, AND WHICH NEWSPAPER HAS BEEN ADJUDGED A NEWSPAPER OF GENERAL CIRCULATION BY THE SUPERIOR COURT OF THE COUNTY OF NAPA, STATE OF CALIFORNIA, UNDER THE DATE OF NOVEMBER 16, 1951, CASE NUMBER 12752,

THAT I KNOW FROM MY OWN PERSONAL KNOWLEDGE THE NOTICE, OF WHICH THE ANNEXED IS A PRINTED COPY (SET IN TYPE NOT SMALLER THAN NONPAREIL), HAS BEEN PUBLISHED IN EACH REGULAR AND ENTIRE ISSUE OF SAID NEWSPAPER AND NOT IN ANY SUPPLEMENT THEREOF ON THE FOLLOWING DATES, TO WIT:

PUBLISHED IN NVR:: 10/28/2010, 10/29/2010, 10/30/2010

FILED ON:

11/01/2010

I CERTIFY (OR DECLARE) UNDER PENALTY OF PERJURY THAT THE FOREGOING IS TRUE AND CORRECT.

DATED AT NAPA COUNTY, CALIFORNIA,

SIGNATURE

### **Ad Content Proof**

### PUBLIC NOTICE

The Napa County Workforce Investment Board is opening public comment on the "incorporation of Lake County into the Napa County Workforce Investment Area." The public comment period will open on Friday, October 29th, 2010, at 8:00 The written request to add Lake County can be reviewed at the Workforce Investment Board office, Monday - Friday between the hours of 8:00am and 5:00pm beginning on April October 29th, 2010. All comments received in response to the "request to add Lake County", must be in writing and received by 5:00pm on November 26th, 2010. Comments may be emailed, mailed, or hand delivered to the Workforce Investment Board, attention: Bruce Wilson Bruce, Wilson@countyofnapa.org. For more information, please contact Bruce Wilson at (707) 259-8679. Workforce investment Board address is: 650 Imperial Way, Suite 100, Napa, California 94559 141069 10/28, 10/29, 10/30

# **Affidavit of Publication**

### STATE OF CALIFORNIA.

County of Lake.

1, Michelle Berger being first duly sworn, deposes and says: That at and during all the dates and times herein mentioned she was, and now is the legal clerk of the LAKE COUNTY RECORD-BEE, a newspaper published for the dissemination of local or telegraphic news and intelligence of a general character, having a bona fide subscription list of paying subscribers, and which is, and has been, established, printed and published at regular intervals, to-wit: Daily (except Sunday and Monday) in the City of Lakeport, County and State aforesaid, for more than one year preceding the date of the publication below mentioned, a newspaper of general circulation, as that term is defined by Section 6,000 et al, of the Government Code of the State of California, and is not and was not during any said times, a newspaper devoted to the interests or denomination, or for any members of such classes, professionals, trades, callings, races or denominations.

That at, and during all of said dates and times herein mentioned, affiant had and now has knowledge and charge of all notes and advertisements appearing in said newspaper; that the notice of which the annexed is printed copy, was published each week in the regular and entire issue of one or more number of the said newspaper during the period and times of publication thereof, to-wit:

For3	issues, commencing on the	30
day of	oct	2010
	olished there in on the following of $2$ , $3$	lates, viz:
1001		2010;

that said notice was published in said newspaper proper and not in a supplement; that said notice, as so published, was set in type not smaller that nonpareil, and was preceded with words printed in black face type not smaller than nonpareil, describing and expressing in general terms the purport and character of said notice, as fully appears from the exact copy of said notice, which is hereto annexed as aforesaid.

Michelle Berger, Legal Clerk Lake County Record-Bee

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Para Jahinda (d. Anagana) (d. 1. (d.)



P.O. Box 608 Middletown, CA 95461

Affidavit of Publication

STATE OF CALIFORNIA, County of Lake, as Teresa Sanders being duly sworn, deposes and states that and during all the dates and time hereinmentioned she was, and now is, publisher of the Middletown Times Star, a newspaper published for the dissemination of local or telegraphic Star, a newspaper published for the dissemination of local or telegraphic news and intelligence of a general character, having a bone fide subscription list of paying subscribers, and which is, and has been established, printed and published at regular intervals, to wit: weekly, in the town of Middletown, county and state aforesaid, for more than one year preceding the date of publication below mentioned, which paper is and was and during all of the times here mentioned a newspaper of general circulation as that term is defined by Section 6060 of the Government Code of the State of California, and is not and was not during any of said times, a newspaper devoted to the interest or published for the entertainment or instruction of a particular class, profession,

during any of said times, a newspaper devoted to the interest or published for the entertainment or instruction of a particular class, profession, trade, calling, race or donomination or for any members of such classes, professions, trades, callings, races or denominations.

That at and during all of said dates and times herein mentioned, affiant had and now has knowledge and charge of all notes and advertisements appearing in said newspaper, that the notice of which the annexed is a printed copy, was published each week in the regular and entire issue of every number of the said newspaper during the period and times af publication thereof, to wit: publication thereof, to wit:

esive weeks commencing on the and sublished therein on the following descentia

that said notice was published in said newspaper proper and not in a supplement; that said notice, as so published, was set in type not smaller than nonparell and was preceded with words printed in black faced type not smaller than nonpareil, describing and expressing in general terms the purport and character of said notice, as fully appears from the exact copy of said notice, which is herein annexed as aforeseid.

Executed this 51. day of

penalty of perjury that I have read the foregoing and that it is true and

Teresa Sanders, Publisher Middletown Times Star

everyos

Public Notice : Had Na pa Coisaty Workforce in the Till Rand Stropening public hear 25 the Aincorporation of Me County links the Napa County Torkforce Trivestation Ace. The Vorkforce investment Area, the public comment period will open to Friday October 29th, 2010, at 2008 and The written request to add Lake County can be reviewed to the Workforce Investment Beard of the Workforce iffee Monday Enday between he hours of 8,00am and 5,00pm beginning on Occoper 29th, 2010 You may also view the document at a www.papaworksprce.org....All comments received in response to the recluse to add Lake County hust be in while and received by 25:00pm on November 25th, 2010. Comments may be emailed. mailed, or hand delivered to the Workforce Investment Board, st-santion Bruce Wilson or Bruce. Alson & county of pape org For more information, please pract Bruce Wilson at (707) 8679 Workforpe Investment rd address is 650 Imperial

## Workforce investment area public comment period opens Oct. 29

Contributed by Napa County Workforce Investment Board Thursday, 28 October 2010 Last Updated Thursday, 28 October 2010

#### Public Notice

The Napa County Workforce Investment Board is opening public comment on the "incorporation of Lake County into the Napa County Workforce Investment Area."

The public comment period will open on Friday, Oct. 29, 2010, at 8 a.m.

The written request to add Lake County can be reviewed at the Workforce Investment Board office, Monday through Friday between the hours of 8 a.m. and 5 p.m. beginning on Friday, Oct. 29, 2010. You may also view the document at www.napaworkforce.org.

All comments received in response to the " request to add Lake County" must be in writing and received by 5 p.m. on Friday, Nov. 26, 2010.

Comments may be emailed, mailed or hand-delivered to the Workforce Investment Board, attention: Bruce Wilson, or Bruce.Wilson@countyofnapa.org.

For more information, please contact Bruce Wilson at 707-259-8679.

The Workforce Investment Board address is 650 Imperial Way, Suite 100, Napa, CA 94559.

Jim Comstock – District 1

Jeff Smith – District 2

Denise Rushing – District 3

Anthony W. Farrington – District 4

Rob Brown – District 5

November 16, 2010

Mr. Bruce Wilson, Executive Director Napa County Workforce Investment Board 650 Imperial Way, Suite 100 Napa, California 94559

Dear Mr. Wilson:

The Lake County Board of Supervisors enthusiastically supports the Application for Modification of Local Workforce Investment Area - Napa County Request to Add Lake County to the Napa County Local Workforce Investment Area.

Since the 1980's, Lake County has been a part of the North Central Counties Consortium (NCCC) Joint Powers Agreement (JPA). On July 21, 2009, we sent a letter to NCCC advising of our intention to withdraw from the JPA effective June 30, 2010. In the months since, we have been actively pursuing other options for WIA services in Lake County because NCCC has not been a good fit for Lake County over the years.

The other four NCCC counties (Yuba, Sutter, Colusa and Glenn) all share analogous economic interests and resources and all are part of the northern I-5/Sacramento corridor with similar access to business and industry. All are increasingly shifting their economic bases toward the Sacramento area, whereas, Lake County is completely removed from the northern Sacramento economy and has no direct access to the I-5 corridor.

Like Napa County, Lake County's economic base is agriculture and tourism with significant recent growth in grape growing and wine industries, which are primary in Napa County. In fact, Napa and Lake Counties share a workforce for these industries.

We steadfastly believe that the Napa County Local Workforce Investment Area will be a better fit for Lake County, in terms of local economies and demographics. This proposed union will lead to a broader array and higher quality of programs and services for the job seekers and businesses of Lake County.

Thank you for your consideration.

LAKE COUNTY BOARD OF SUPERVISORS

Anthony W. Farrington Chairman

#### MIKE THOMPSON

1st District, California

COMMITTEES:

#### WAYS AND MEANS

SUBCOMMITTEE ON HEALTH SUBCOMMITTEE ON SELECT REVENUE MEASURES

# PERMANENT SELECT COMMITTEE ON INTELLIGENCE



#### CONGRESS OF THE UNITED STATES HOUSE OF REPRESENTATIVES WASHINGTON, DC 20515

November 18, 2010

DISTRICT OFFICES: 1040 Main Street, Suite 101 Napa, CA 94559 (707) 226-9898

317 THIRD STREET, SUITE 1 EUREKA, CA 95501 (707) 269-9595

POST OFFICE BOX 2208 FORT BRAGG, CA 95437 (707) 962-0933

712 Main Street, Suite 101 Woodland, CA 95695 (530) 662-5272

CAPITOL OFFICE:

231 Cannon House Office Building Washington, DC 20515 (202) 225-3311

WEB: http://mikethompson.house.gov

Bruce Wilson, Executive Director Napa County Workforce Investment Board 650 Imperial Way, Suite 100 Napa, CA 94559

Dear Mr. Wilson:

I am writing in support of the application for modification of the Local Workforce Investment Area-Napa County Request to add Lake County to the Napa County Local Workforce Investment Area.

I have had the honor to represent Napa and Lake counties in the California State Senate during the 1990's and the past twelve years as a member of the United States House of Representatives.

Since the 1980's, Lake County has been part of the North Central Counties Consortium (NCCC) Joint Powers Agreement (JPA). On July 21, 2009, a letter was sent to NCCC advising of the intention to withdraw from the JPA effective June 30, 2010. In the months since, Napa County has been actively pursuing other options for WIA services in Lake County because NCCC has not been a good fit for the county over the years.

The other four NCCC counties (Yuba, Sutter, Colusa and Glenn) all share analogous economic interests and resources and all are part of the northern 1-5/Sacramento corridor with similar access to business and industry. All are increasingly shifting their economic bases toward the Sacramento areas, whereas Lake County is completely removed from the northern Sacramento economy and has no direct access to the 1-5 corridor.

Like Napa County, Lake County's economic base is agriculture and tourism with significant recent growth in the grape growing and wine industries. In fact, Napa and Lake Counties share many collaborative opportunities and are open to provide stronger career paths for residents of both counties.

I believe that the Napa County Local Workforce Investment Area will be a better fit for Lake County, in terms of local economics and demographics. This proposed union will lead to a broader array and a higher quality of programs and services for job seekers and businesses in Lake County.

Thank you for your consideration.

Sincerely,

MIKE THOMPSON Member of Congress

MT:bo

COMMITTEES
CHAIR, ENVIRONMENTAL, SAFETY
AND TOXIC MATERIALS
BUDGET
BUDGET SUBCOMMITTEE #2
BUDGET SUBCOMMITTEE #4
GOVERNMENTAL ORGANIZATION
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710 E. STREET, SUITE 150
EUREKA, CA 95501
(707) 445-7014
FAX (707) 445-6607

50 "D" STREET, SUITE 450 SANTA ROSA, CA 95404 (707) 576-2526 FAX (707) 576-2297

311 N. STATE STREET UKIAH, CA 95482 (707) 463-5770 FAX (707) 463-5773

November 12, 2010

Mr. Bruce Wilson, Executive Director Napa County Workforce Investment Board 650 Imperial Way, Suite 100 Napa, California 94559

Dear Mr. Wilson:

I am writing in support of the Application for Modification of Local Workforce Investment Area - Napa County Request to Add Lake County to the Napa County Local Workforce Investment Area.

Since the 1980's, Lake County has been a part of the North Central Counties Consortium (NCCC) Joint Powers Agreement (JPA). The other four NCCC counties (Yuba, Sutter, Colusa and Glenn) unlike Lake County, all share analogous economic interests and resources and are part of the northern I-5/Sacramento corridor with similar access to business and industry. Because of these differences, the NCCC hasn't proven to be a good fit for Lake County and they have chosen to pursue other options.

Napa County, like Lake County has a strong economic base in agriculture and tourism with significant recent growth in the grape growing and wine industries. Both counties commonly share the same workforce and I believe that adding Lake County to the Napa County Local Workforce Investment Area will benefit the entire region.

Thank you for your consideration of this proposal which will lead to a broader array of higher quality programs and services for the job seekers and businesses of Lake County.

Respectfully,

WESLEY/CHESBRO Assemblyman, 1st District

# FROM THE DESK OF TEDDIE PIERCE

November 8, 2010

Bruce Wilson - Workforce Investment Board Napa County California 650 Imperial Way, Suite 100 Napa, CA 94559

Dear Bruce,

As the former Executive Director of the Lake One-Stop, Inc. I am writing to express my support for the "incorporation" of the Lake County program into the Napa County Workforce Investment Area.

In the short time I worked at the One-Stop in 2009, I and my staff experienced numerous challenges in our efforts to provide effective career services to the residents of Lake County because of our linkage with the administrative oversight in Yuba City, CA.

North Central Counties Consortium (NCCC) activities and professional development opportunities, required one or more full days out of the office for our case management staff to be able to attend. It was hard to weigh decisions between the capacity training (that was sorely needed) against the number of clients not being served while key personnel were away.

Advanced career development tracks that would comply with the high demand occupations identified by NCCC, were essentially unavailable within Lake County. The types of training NCCC offered (such as welding), were more often than not, very irrelevant to our local job market.

The types of small business that operate in the Colusa/Yuba/Sutter areas are very different from those of Lake County. While those counties depend heavily farming and light manufacturing, Lake County is moving more and more into dependence on tourism based revenues. Lake's burgeoning wine-based businesses badly need trained candidates who understand both sophisticated customer service and the production side practices of that industry.

I see many collaborative opportunities afforded by this relationship. Career options for the vast amount of underserved populations (including tribal representation) will benefit greatly if Lake County teams with the Napa Workforce Area. These are populations that in the past, have received little to no benefit from local services.

Should you have further questions, please feel free to contact me at <a href="teddic@tcalliance.com">teddic@tcalliance.com</a> or calling the number listed at the top of this letter.

Sincerely,

Tedron (Teddie) D. Pierce



### LAKE ONE-STOP, INC.

Napa Workforce Investment Board

Attn: Bruce Wilson

650 Imperial Way, Suite 100

Napa, California 94559

Napa Workforce Investment Board,

This public comment letter is in response to the Napa County Application for Modification of Local Workforce Investment Area to add Lake County to the Napa County Local Workforce Investment Area (LWIA). On behalf of my Board of Directors, I have been asked to inform you that as the current One-Stop operator in both Lakeport and Clearlake, Lake One-Stop Inc. is **opposed to this modification** for the following reasons:

Lake County does not identify itself with the San Francisco Bay Area. The Employment Development Department (EDD) Labor Market Information Division (LMID) describes Lake County's economy as being based largely on tourism and recreation, due to the accessibility and popularity of its lakes and recreational areas. Napa County is described by LMID as a part of one of the state's busiest urban areas—the San Francisco Bay Area. There are nine counties which significantly contribute to the economy of the Bay Area as an urban center: Napa, Alameda, Contra Costa, Marin, Santa Clara, San Francisco, Sonoma, Solano, and San Mateo.

While local economies in both Lake and Napa contain both agriculture and tourism; that is where the similarities in the two counties end. The unemployment rate in Lake County stands at 17.0 percent ranked the 5<sup>th</sup> highest in the state which is a significant contrast to the 9.3 percent unemployed in Napa ranked as 4<sup>th</sup> lowest in the state. Because of the ongoing disparity in employment, traditionally Lake County has a much greater need for employment and training services than the residents of Napa County.

The following chart highlights the economic differences of the two counties:

	Lake County	Napa County
Population 2009	64,155	138,451
Unemployment rate	17.0	9.3
Rank in State	53	4
Median Income	\$48,200	\$81,800
Taxable Retail Sales in 2008	\$572,474,000	\$2,548,990,000
Residential Building Permits 2009	57	129

Occupations with the fastest Job Growth predicted by EDDs LMID:

Lake County	Napa County	
Computer Software Engineers,	Skin Care Specialists	
Applications		
Pharmacy Technicians	Personal Appearance Workers	
Network Systems and Date	Hairdressers, Hairstylists, and	
Communications Analysts	Cosmetologists	
Database Administrators		
Financial Specialists	Veterinary Technologists and Technicians	
Marketing Managers	Mental Health Counselors	
Education Administrators	Food Batchmakers	

From this data, it would appear Napa County needs a labor force for their personal services. Statistics also indicate that 762 residents of Lake County residents already commute to work in Napa County while only 58 residents of Napa work in Lake County. Data indicates that employment and training service needs are quite different in the two Counties. It would appear that Napa needs a low skill labor force to assist with services focusing on high-income clients where as Lake County's needs are more infrastructure oriented.

If the current agreement as outlined in their application is approved, the Lake County Board of Supervisors will turn over financial and management decisions for the Lake County Workforce Investment Act (WIA) program to the Napa County Board of Supervisors. The Napa County Board of Supervisors will be responsible for making all decisions regarding the employment and training needs and services for Lake County residents. As the WIA grant recipient, Napa County retains the authority to direct WIA resources, as they deem appropriate

between the two counties. The "Draft" agreement in discussion is without any assurances or guarantees that Lake County's allocated share of WIA funds will be used to serve Lake County residents. In fact, the modification is proposing a combined Workforce Investment Board membership of 40 percent Lake County and 60 percent Napa County. There is no indication that a joint powers agreement between the two counties will be proposed or time frames for enactment.

Should the Napa County Board of Supervisors divide resources between the two counties as determined by the State allocation process, there is no indication of how much of Lake Counties share would be held in Napa County for administration. Typically, a county governmental agency such as the Napa County Health and Human Services Agency charge an indirect cost to each federal funding source granted to a county. The indirect cost rate must be approved by the Federal Cognizant Agency for that county and may be anywhere from 10 percent to 40 percent or higher. There is no mention in the draft application if the Lake County allocation will be charged an indirect rate or how much this rate may be. Because this is a performance based funding stream, Lake County must retain adequate funding for participant and program success.

Under the State's current Adult and Youth allocation process funds are distributed throughout the state to LWIAs based on several factors such as:

- 33 1/3 percent of the funds distributed on the basis of the relative number of unemployed individuals in areas of substantial unemployment in each LWIA compared to the total number of unemployed individuals in areas of substantial unemployment in all LWIAs;
- 33 1/3 percent of the funds on the basis of the relative excess number of unemployed individuals in each LWIA compared to the total excess number of unemployed individuals in all LWIAs; and
- 33 1/3 percent of the funds on the basis of the relative number of disadvantaged adults/youth in each
   LWIA compared to the total number of disadvantaged adults/youth in all LWIAs.

The proposal is to add Lake County into the Napa County LWIA and not to form a consortium; therefore Lake County would not have a separate allocation from Napa County. The allocation methodology clearly indicates that the allocations are based on unemployment rates and percentages of poverty within <u>each LWIA then compared to other LWIAs</u> in the State. With the considerably lower unemployment rate and higher median income; Lake County One-Stop believes that funding for Lake County will be severely reduced if Napa and Lake County combine to make a single LWIA.

Currently, the Lake County One-Stop operator has a procurement policy to make all purchases of supplies and equipment for the program from Lake County businesses. Should Napa County become the grant recipient and/or One-Stop operator, there is no guarantee for Lake County businesses that needed items for Lake County clients would be purchased locally.

The proposed model does not adequately describe how Napa County will ensure continuity of critical services to Lake County. The Lake One-Stop Inc. has provided timely, convenient and consistent services to local businesses and job seekers on both sides of the county. Modifying the current Lake Workforce Investment Area will create a disruption of these valuable services during economic times when they are needed the most.

The proposal states that a combined LWIA will provide residents with access to additional training sites. Successful training sites are maintained at the State Eligible Training Provider List. Both Napa and Lake County residents already have access to these training sites that include community colleges regardless of where the LWIA boundaries are drawn.

We strongly disagree with the modification plan for a single One-Stop in Clearlake. Although the Clearlake area has the highest population and unemployment rate in the County, the majority of businesses that hire the largest number of employees are located in the North Shore area that includes Lakeport, Kelseyville and Upper Lake. We are not in favor of relocating and focusing One-Stop services and facilities away from these employers. This point demonstrates the lack of understanding Napa County has of Lake County business needs.

In conclusion, the Lake One-Stop Inc. opposes the merging of Lake County and Napa County into one LWIA as proposed in the modification application for the above mentioned reasons.

Sincerely,

Seth DeSimone
Executive Director

Lake One-Stop Inc.

55 First Street Box F

Lakeport, CA 95453

CC: Lake One-Stop Inc. Board of Directors

Richard Birk: President

Nick Summerfield: Vice Chair

David Geck: Treasurer

Kathy Fowler: Board Member

Mickey Burke: Board Member

Brooks Lockhart: Board Member

Mary Becker: Board Member



Attention Workforce Oversight Committees:

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As a Lake County business the Napa application is not supported for the following reasons:

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We do not want to seek business services from a welfare office or another county. Napa County Health and Human Services Department – their welfare office, operates the Napa County One-Stop model. As a businessperson, I do not feel this model can best serve the needs of my business. We currently enjoy a professional employment agency feeling at the Lakeport/Clearlake One-Stop.

Lastly, there has not been a sufficient amount of time for this issue to be fully vetted in a public forum. As business representatives of Lake County, we would like the time to discuss such a drastic change in services with our individual Board of Supervisors and let the public provide input. We feel that there must be hidden costs, loss of local revenues and employee issues that we should discuss prior to any move. Where will our unemployment office go? Have you considered what happens to the businesses and employees in our existing One-Stop? Too many questions are unanswered at this time to support such an application.

Sincerely,

Bill Store.
H+B Collision IMC.

Date: 11 - 22 - 10

Lake County Board of Supervisors Napa Workforce Investment Board Attn: Bruce Wilson 650 Imperial Way, Suite 100 Napa, California 94559

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Sincerely, Sean Bragg Corporate Recruiter Westamerica Bank 4550 Mangels Blvd. Fairfield, CA 94535 (707) 863-6878 W (707) 863-6887 F www.westamerica.com

Date: November 17, 2010

Attention Workforce Oversight Committees:

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Sincerely,

Your one Stop Party Shop

Date:

Nov 21 - 2010

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Sincerely,

Date: 11/24/2010

DAY CHIROPROCTIC
16205 MAIN ST.
LOWER LAKE, CA 95457
707 - 995 - U300

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Mas T Challes

Date: 11/23/2010

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1-23-10 Carreter Corners True Value Clealake, CA Date: 11-23-10

Attention Workforce Oversight Committees:

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Sincerely,

City Strohmeise Ey Stronmeises Auto Center 11-21-2016

Attention Workforce Oversight Committees:

This letter is intended to serve as public comment and a letter of **non-support** for the Napa Workforce Investment Board Application regarding the Modification of our Local Workforce Investment Area "incorporation of Lake County into the Napa County Workforce Investment Area."

As a Lake County Community Member the Napa application is not supported for the following reasons:

The current One-Stop operator, Lake One-Stop Inc., provides timely, convenient and consistent services to local businesses and job seekers. They are responsive to our local needs and the current application does not adequately describe how Napa County will ensure continuity of these services. Modifying the current Lake Workforce Investment Area will create a disruption of these valuable services during an economic time when they are needed the most.

As the chair of the Educational Support Services department at Lower Lake High School, I am concerned that the current service delivery model will be disrupted. We enjoy a very supportive relationship with Lake One-Stop Inc. and would not want to see that model changed. Collaboratively, sixteen weeks of services to eligible students during the second semester have been planned. Students will be served on our campus during the school day. Will this have to change? Clearly, more information is needed.

Although the Clearlake area has the highest population and unemployment rate in the County, the majority of businesses that hire the largest number of employees are located in the North Shore area that includes Lakeport. Put the office where the employers are! We are not in favor of relocating and focusing One-Stop services and facilities away from these employers. This point alone demonstrates the lack of understanding Napa County has of Lake County business needs.

The unemployment rates of the two counties differ considerably. The unemployment rate, the economic base and the needs of Lake County more closely align to the five-county consortium under which Lake One-Stop Inc. is currently administrated. True, tourism and agriculture are commonalities between Lake and Napa counties; there however, the similarities end. Napa County's unemployment rate, as reported by the EDD, 11/19/10, is 8.9%, Glenn Co. 13.3%, Butte Co. 12.8%, Colusa Co. 15.4%, and Sutter Co. 17.8%. Lake Co. is at 17.1%. With the five-county consortium's economic base and high unemployment, it would seem that they would quality for many more grant opportunities than Napa. Would an alignment with Napa preclude funding opportunities currently open to Lake? Understanding that including Lake in Napa's W.I.A. area would open Napa to additional admin monies and allow them to double resources, what would it do to Lake County's resources and who would determine distribution of those resources?

We do not want to seek business services from a welfare office or another county. Napa County Health and Human Services Department – their welfare office, operates the Napa County One-Stop model. As a Lake County citizen and a secondary school educator, I do not feel this model can best serve the needs of our community. We currently enjoy a professional employment agency feeling at the Lakeport/Clearlake One-Stop.

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Sincerely, Marlena Leister Lower Lake High School Education Support Services 9430 Lake Street Lower Lake, CA 95457 707-994-6471 ext. 2787 707-350-0494 cell

Date: 11/23/2010

Lake County Board of Supervisors Napa Workforce Investment Board Attn: Bruce Wilson 650 Imperial Way, Suite 100 Napa, California 94559

Attention Workforce Oversight Committees:

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Sincerely.

Valuer de Bourfe JJ9) PC Chair
Date: 1/- 711 12 (Jovindle Sustice / Pept of Corrections)

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Sincerely, Kouther Il Gall - andependent Cont

Date: 11-24-2010

Lake County Board of Supervisors Napa Workforce Investment Board Attn: Bruce Wilson 650 Imperial Way, Suite 100 Napa, California 94559

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Sincerely,
Mark Mills

Lake County Drywall

U (24/2010

Lake County Board of Supervisors Napa Workforce Investment Board 650 Imperial Way, Suite 100 Napa, California 94859

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Sincerely, Main Oldersey Small Small Small Smiles Owner Tribupendent Confractor
Date: (1/19/2018

Lake County Board of Supervisors Napa Workforce Investment Board 650 Imperial Way, Suite 100 Napa, California 94559

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Date: 11 1910 Stop? Too many questions are unanswered all this time to support such an application.

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Lastly, there has not been a sufficient amount of time for this issue to be fully vetted in a public forum. As business representatives of Lake County, we would like the time to discuss such a drastic change in services with our individual Board of Supervisors and let the public provide input. We feel that there must be hidden costs, loss of local revenues and employee issues that we should discuss prior to any move. Where will our unemployment office go? Have you considered what happens to the businesses and employees in our existing One-Stop? Too many questions are unanswered at this time to support such an application.

Sincerely,

Kimberly M. Van Mits - Small Busiless owner

Lake County Board of Supervisors Napa Workforce Investment Board 650 Imperial Way, Suite 100 Napa, California 94559

Attention Workforce Oversight Committees:

This letter is intended to serve as public comment and a letter of non-support for the Napa Workforce investment Board Application regarding the Modification of our Local Workforce Investment Area "incorporation of Lake County into the Napa County Workforce Investment Area."

As a Lake County business the Napa application is not supported for the following reasons:

The current One-Stop operator, Lake One-Stop Inc., provides timely, convenient and consistent services to local businesses and job seekers. They are responsive to our local needs and the current application does not adequately describe how Napa County will ensure continuity of these services. Modifying the current Lake Workforce Investment Area will create a disruption of these valuable services during an economic time when they are needed the most.

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Sincerely,

Samile Hokamakhil Glar Om Fredepundent Contractor

Date;

11-19-2010

Lake County Board of Supervisors Napa Workforce Investment Board 650 Imperial Way, Suite 100 Napa, California 94559

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Sincerely, Karen MEBERGER
BUSINESS HURER Date: MEBRAGE DAY EARL

10-24-10

Attention Workforce Oversight Committees:

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Sincerely,
Date: Sprotth, Nails by Kustin
O Sheawood Forest Salon
11-24-10

Attention Workforce Oversight Committees:

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Sincerely,

Joey Luiz

Wholesale Manager-Shannon Ridge Vineyards and Winery Past President-Clear Lake Chamber of Commerce (2009)

Councilmember Elect-City of Clearlake

Attention Workforce Oversight Committees:

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Wall Bolloge Business owner sharwood Forest Salon

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Lastly, there has not been a sufficient amount of time for this issue to be fully vetted in a public forum. As business representatives of Lake County, we would like the time to discuss such a drastic change in services with our individual Board of Supervisors and let the public provide input. We feel that there must be hidden costs, loss of local revenues and employee issues that we should discuss prior to any move. Where will our unemployment office go? Have you considered what happens to the businesses and employees in our existing One-Stop? Too many questions are unanswered at this time to support such an application.

OWER "THE GYM"

Belly ) lings

Nov. 24, 2010

Attention Workforce Oversight Committees:

This letter is intended to serve as public comment and a letter of **non-support** for the Napa Workforce Investment Board Application regarding the Modification of our Local Workforce Investment Area "incorporation of Lake County into the Napa County Workforce Investment Area."

As a resident of Lake County, I do not support the Napa application. I only heard that this application was being considered today, and would like to have more discussion about this potentially very drastic change.

Our current One-Stop operator, Lake One-Stop Inc., provides timely, convenient and consistent services to local businesses and job seekers. They are responsive to our local needs and the current application does not adequately describe how Napa County will ensure continuity of these services. Modifying the current Lake Workforce Investment Area will create a disruption of these valuable services during an economic time when they are needed the most.

My understanding is that the Napa County Health and Human Services Department operates the Napa County One-Stop model. I would not feel comfortable seeking services from the DSS, Department of Social Services, and am happy with the way services are presented through the Lakeport and Clearlake One-Stop offices.

Lastly, I think that more time has to be allowed for this issue to come forward and be discussed in a public forum. I am very concerned that there will be hidden costs, loss of local revenues and employee issues that should be discussed prior to any move. If the One-Stop is moved to another location, what will happen to partners at the One-Stop such as the EDD, Employment Development Department? They and the other partners at the One-Stop are very helpful to the citizens and businesses in Lake County.

Thank you for your time and reconsideration of the Napa application.

Sincerely,

Martina (Tina) Fincher

Martina Freder

P.O. Box 1347

Lucerne, CA 95458

(707) 245-0506

Attention Workforce Oversight Committees:

This letter is intended to serve as public comment and a letter of non-support for the Napa Workforce Investment Board Application regarding the Modification of our Local Workforce Investment Area "incorporation of Lake County into the Napa County Workforce Investment Area."

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Lastly, there has not been a sufficient amount of time for this issue to be fully vetted in a public forum. As business representatives of Lake County, we would like the time to discuss such a drastic change in services with our individual Board of Supervisors and let the public provide input. We feel that there must be hidden costs, loss of local revenues and employee issues that we should discuss prior to any move. Where will our unemployment office go? Have you considered what happens to the businesses and employees in our existing One-Stop? Too many questions are unanswered at this time to support such an application.

Sincerely, yolande Stay
Independent Contractor
Date:
Nov 24, 2010



November 24, 2010

Napa Workforce Investment Board Attn: Bruce Wilson 650 Imperial Way, Suite 100 Napa, California 94559 VIA E-mail: Bruce.Wilson@countyofnapa.org

Attention Workforce Oversight Committees:

This letter is intended to serve as public comment and a letter of **non-support** for the Napa Workforce Investment Board Application regarding the Modification of our Local Workforce Investment Area "incorporation of Lake County into the Napa County Workforce Investment Area."

As a Lake County business we do not support partnering with Napa for the following reasons:

- 1. The current One-Stop operator, Lake One-Stop Inc., has provided us with exceptionally convenient and consistent services. They are very responsive to our local needs and the needs of Lake County job seekers.
- 2. Modifying the current Lake Workforce Investment Area could create a disruption of these valuable services during an economic time when they are needed the most. Are you going to take care of Lake County's needs or Napa's first?
- 3. I have great respect for the business people on One Stop's board and their judgment and local knowledge.
- 4. Although the Clearlake area has the highest population and unemployment rate in the County, the majority of businesses that hire the largest number of employees are located in the North Shore area that includes Lakeport. Please don't rob Lakeport jobs. If the clients can't get to Lakeport for job services, how are they going to get to work here?
- 5. Let's keep it out of the Welfare Department, they have enough to do. Let's keep it looking and acting like a professional employment agency.

Sincerely,

**RUZICKA ASSOCIATES** 

Nancy Ruzicka

cc: Lake County Board of Supervisors

P O Box 1189 Lakeport CA 95453 2495 Parallel Drive 707.263.6155 Fax 707.263.0768

E-mail: ruzickaeng@ruzicka-engineering.com www.ruzicka-engineering.com

# Application for Modification of Napa County Local Workforce Investment Area to Include Lake County

5. <u>Documentation</u>: Labor Market Information, County Profile Information and other reports/information related to the counties impacted.

# REPORT 400 C Monthly Labor Force Data for Counties August 2010 - Preliminary Data Not Seasonally Adjusted

COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL		18,325,600	16,051,800	2,273,900	12.4%
ALAMEDA	23	759,100	670,400	88,600	11.7%
ALPINE	46	410	350	60	15.6%
AMADOR	27	17,850	(15,580	2,270	12.7%
BUTTE	34	103,700	POY 89,400	14,300	13.8%
CALAVERAS	43	19,940	16,870	3,080	15.4%
COLUSA	49	11,880	21321 9,960	1,920	16.2%
CONTRA COSTA	19	523,400	464,200	59,200	11.3%
DEL NORTE	31	11,680	10,100	1,590	13.6%
EL DORADO	24	90,900	80,100	10,800	11.9%
FRESNO	43	451,000	381,500	69,500	15.4%
GLENN	55	12,890	79 799 10,700	2,190	17.0%
# = = · · · ·	15	,	54,600	6,700	11.0%
HUMBOLDT	58	61,300	•	•	
IMPERIAL		77,600	54,100	23,600	30.4%
INYO	4	9,690	8,780	910	9.4%
KERN	41	363,700	308,100	55,600	15.3%
KINGS	37	62,800	15 176 53,500	9,300	14.8%
LAKE	53	26,360	60, 279 (21,930)	4,430	16.8%
LASSEN	31	13,310	11,500	1,810	13.6%
LOS ANGELES	29	4,908,700	4,271,700	636,900	13.0%
MADERA	36	68,900	59,000	9,900	14.3%
MARIN	1	131,100	120,000	11,100	8.4%
MARIPOSA	7	10,720	9,680	1,040	9.7%
MENDOCINO	14	44,010	39,270	4,7 <b>4</b> 0	10.8%
MERCED	56	109,100	90,100	18,900	17.4%
MODOC	33	3,860	3,330	530	13.7%
MONO	9	8,470	7,600	870	10.2%
MONTEREY	11	225,600	202,000	23,600	10.5%
NAPA	4	75,700	134,650 68,600	7,100	9.4%
NEVADA	19	51,220	45,430	5,790	11.3%
ORANGE	6	1,611,000	1,456,100	154,900	9.6%
PLACER	21	177,700	157,300	20,400	11.5%
PLUMAS	47	9,130	7,690	1,430	15.7%
RIVERSIDE	41	913,900	774,200	139,700	15.3%
SACRAMENTO	28	687,600	599,200	88,300	12.8%
SAN BENITO	37	25,300	21,600	3,800	14.8%
SAN BERNARDINO	35	858,700	736,600	122,100	14.2%
SAN DIEGO	13	1,574,400	1,407,200	167,200	10.6%
SAN FRANCISCO	7	456,900	412,600	44,400	9.7%
SAN JOAQUIN	51	304,200	253,800	50,400	16.6%
SAN LUIS OBISPO	10	134,100	120,300	13,800	10.3%
SAN MATEO	3	371,200	337,500	33,700	9.1%
SANTA BARBARA	2	224,000	204,100	19,900	8.9%
					11.1%
SANTA CLARA	17 15	884,300	785,800	98,500	
SANTA CRUZ		150,700	134,200	16,600	11.0%
SHASTA	39	85,500	72,700	12,800	15.0%
SIERRA	26	1,690	1,470	210	12.6%
SISKIYOU	43	19,710	16,690	3,030	15.4%
SOLANO	25	215,900	189,900	25,900	12.0%
SONOMA	11	255,900	229,100	26,800	10.5%
STANISLAUS	50	243,100	203,200	39,900	16.4%
SUTTER	52	42,500	92,614 35,400	7,100	16.7%
TEHAMA	40	25,610	21,710	3,900	15.2%
TRINITY	54	4,940	4,110	840	16.9%
TULARE	48	208,400	175,200	33,200	15.9%
TUOLUMNE	30	26,360	22,870	3,490	13.2%
VENTURA	18	430,500	382,300	48,200	11.2%
YOLO	22	97,800	72,925 86,500	11,300	11.6%
YUBA	57	29,600	12, 12) 24,000	5,600	18.9%

#### Notes

<sup>1)</sup> Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

<sup>2)</sup> Labor force data for all geographic areas now reflect the March 2009 benchmark and Census 2000 population controls at the state level.

State & County QuickFacts

# Yuba County, California

People QuickFacts	Yuba County	California
Population, 2009 estimate	72,925	36,961,664
Population, percent change, April 1, 2000 to July 1, 2009	21.1%	9.19
Population estimates base (April 1) 2000	60,219	33,871,648
Persons under 5 years old, percent, 2009	8.9%	7.5%
Persons under 18 years old, percent, 2009	29.2%	25.5%
Persons 65 years old and over, percent, 2009	9.5%	11.2%
Female persons, percent, 2009	49.7%	49.9%
White persons, percent, 2009 (a)	81.6%	76.4%
Black persons, percent, 2009 (a)	3.5%	6.6%
American Indian and Alaska Native persons, percent, 2009 (a)	2.7%	1.2%
Asian persons, percent, 2009 (a)	7.6%	12.7%
Native Hawaiian and Other Pacific Islander, percent, 2009 (a)	0.3%	0.4%
Persons reporting two or more races, percent, 2009	4.3%	2.6%
Persons of Hispanic or Latino origin, percent, 2009 (b)	23.5%	37.0%
White persons not Hispanic, percent, 2009	60.0%	41.7%
Living in same house in 1995 and 2000, pct 5 yrs old & over	47.2%	50.2%
Foreign born persons, percent, 2000	13.2%	26.2%
Language other than English spoken at home, pct age 5+, 2000	21.9%	39.5%
High school graduates, percent of persons age 25+, 2000	71.8%	76.8%
Bachelor's degree or higher, pct of persons age 25+, 2000	10.3%	26.6%
Persons with a disability, age 5+, 2000	13,705	5,923,36
Mean travel time to work (minutes), workers age 16+, 2000	26.2	27.
Housing units, 2009	28,738	13,433,69
Homeownership rate, 2000	54.1%	56.9%
Housing units in multi-unit structures, percent, 2000	17.5%	31.4%
Median value of owner-occupied housing units, 2000	\$89,700	\$211,500
Households, 2000	20,535	11,502,87
Persons per household, 2000	2.87	2.8
Median household income, 2008	\$46,715	\$61,01
Per capita money income, 1999	\$14,124	\$22,71
Persons below poverty level, percent, 2008	16.6%	13.3%
Business QuickFacts	Yuba County	California
Private nonfarm establishments, 2007	860	891,997
Private nonfarm employment, 2007	11,190	13,771,650
Private nonfarm employment, percent change 2000-2007	24.7%	6.9%
Nonemployer establishments, 2007	3,399	2,757,179
Total number of firms, 2002	3,133	2,908,75

Black-owned firms, percent, 2002	F	3.9%
American Indian and Alaska Native owned firms, percent, 2002	F	1.3%
Asian-owned firms, percent, 2002	S	12.8%
Native Hawaiian and Other Pacific Islander owned firms, percent, 2002	F	0.2%
Hispanic-owned firms, percent, 2002	F	14.7%
Women-owned firms, percent, 2002	11.6%	29.9%
Manufacturers shipments, 2002 (\$1000)	263,837	378,661,414
Wholesale trade sales, 2002 (\$1000)	120,455	655,954,708
Retail sales, 2002 (\$1000)	294,900	359,120,365
Retail sales per capita, 2002	\$4,729	\$10,264
Accommodation and foodservices sales, 2002 (\$1000)	37,285	55,559,669
Building permits, 2009	112	35,069
Federal spending, 2008	781,082	299,922,630 <sup>1</sup>
Geography QuickFacts	Yuba County	California
Land area, 2000 (square miles)	630.69	155,959.34
Persons per square mile, 2000	95.4	217.2
FIPS Code	115	06
Metropolitan or Micropolitan Statistical Area	Yuba City, CA Metro Area	

<sup>1:</sup> Includes data not distributed by county.

Source U.S. Census Bureau: State and County QuickFacts. Data derived from Population Estimates, Census of Population and Housing, Small Area Income and Poverty Estimates, State and County Housing Unit Estimates, County Business Patterns, Nonemployer Statistics, Economic Census, Survey of Business Owners, Building Permits, Consolidated Federal Funds Report

Last Revised: Monday, 16-Aug-2010 09:10:09 EDT

<sup>(</sup>a) Includes persons reporting only one race.

<sup>(</sup>b) Hispanics may be of any race, so also are included in applicable race categories.

D: Suppressed to avoid disclosure of confidential information

F: Fewer than 100 firms

FN: Footnote on this item for this area in place of data

NA: Not available

S: Suppressed; does not meet publication standards

X: Not applicable

Z: Value greater than zero but less than half unit of measure shown

State & County QuickFacts

# Colusa County, California

People QuickFacts	Colusa County	California
Population, 2009 estimate	21,321	36,961,664
Population, percent change, April 1, 2000 to July 1, 2009	13.4%	9.1%
Population estimates base (April 1) 2000	18,804	33,871,648
Persons under 5 years old, percent, 2009	9.1%	7.5%
Persons under 18 years old, percent, 2009	30.7%	25.5%
Persons 65 years old and over, percent, 2009	12.0%	11.2%
Female persons, percent, 2009	49.1%	49.9%
White persons, percent, 2009 (a)	92.1%	76.4%
Black persons, percent, 2009 (a)	1.3%	6.6%
American Indian and Alaska Native persons, percent, 2009 (a)	2.7%	1.2%
Asian persons, percent, 2009 (a)	1.8%	12.7%
Native Hawaiian and Other Pacific Islander, percent, 2009 (a)	0.5%	0.4%
Persons reporting two or more races, percent, 2009	1.6%	2.6%
Persons of Hispanic or Latino origin, percent, 2009 (b)	53.0%	37.0%
White persons not Hispanic, percent, 2009	40.8%	41.7%
Living in same house in 1995 and 2000, pct 5 yrs old & over	57.6%	50.2%
Foreign born persons, percent, 2000	27.6%	26.2%
Language other than English spoken at home, pct age 5+, 2000	42.0%	39.5%
High school graduates, percent of persons age 25+, 2000	64.0%	76.8%
Bachelor's degree or higher, pct of persons age 25+, 2000	10.6%	26.6%
Persons with a disability, age 5+, 2000	3,343	5,923,361
Mean travel time to work (minutes), workers age 16+, 2000	22.0	27.7
Housing units, 2009	7,544	13,433,691
Homeownership rate, 2000	63.2%	56.9%
Housing units in multi-unit structures, percent, 2000	11.6%	31.4%
Median value of owner-occupied housing units, 2000	\$107,500	\$211,500
Households, 2000	6,097	11,502,870
Persons per household, 2000	3.01	2.87
Median household income, 2008	\$44,622	\$61,017
Per capita money income, 1999	\$14,730	\$22,711
Persons below poverty level, percent, 2008	13.5%	13.3%
Business QuickFacts	Colusa County	California
Private nonfarm establishments, 2007	363	891,997 <sup>1</sup>
Private nonfarm employment, 2007	4,054	13,771,650 <sup>1</sup>
Private nonfarm employment, percent change 2000-2007	18.2%	6.9% <sup>1</sup>
Nonomployer establishments, 2007	1 027	2,757,179
Total number of firms, 2002	1,161	2,908,758

Black-owned firms, percent, 2002	F	3.9%
American Indian and Alaska Native owned firms, percent, 2002	F	1.3%
Asian-owned firms, percent, 2002	F	12.8%
Native Hawaiian and Other Pacific Islander owned firms, percent, 2002	F	0.2%
Hispanic-owned firms, percent, 2002	s	14.7%
Women-owned firms, percent, 2002	S	29.9%
Manufacturers shipments, 2002 (\$1000)	228,592	378,661,414
Wholesale trade sales, 2002 (\$1000)	158,035	655,954,708
Retail sales, 2002 (\$1000)	130,093	359,120,365
Retail sales per capita, 2002	\$6,716	\$10,264
Accommodation and foodservices sales, 2002 (\$1000)	24,572	55,559,669
Building permits, 2009	15	35,069
Federal spending, 2008	166,583	299,922,630 <sup>1</sup>
Geography QuickFacts	Colusa County	California
Land area, 2000 (square miles)	1,150.68	155,959.34
Persons per square mile, 2000	16.3	217.2
FIPS Code	011	06
Metropolitan or Micropolitan Statistical Area	None	

<sup>1:</sup> Includes data not distributed by county.

(a) includes persons reporting only one race.

- D: Suppressed to avoid disclosure of confidential information
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Source U.S. Census Bureau: State and County QuickFacts. Data derived from Population Estimates, Census of Population and Housing, Small Area Income and Poverty Estimates, State and County Housing Unit Estimates, County Business Patterns, Nonemployer Statistics, Economic Census, Survey of Business Owners, Building Permits, Consolidated Federal Funds Report

Last Revised: Monday, 16-Aug-2010 09:08:57 EDT

<sup>(</sup>b) Hispanics may be of any race, so also are included in applicable race categories.

State & County QuickFacts

# Glenn County, California

People QuickFacts	Glenn County	California
Population, 2009 estimate	28,299	36,961,664
Population, percent change, April 1, 2000 to July 1, 2009	7.0%	9.1%
Population estimates base (April 1) 2000	26,453	33,871,648
Persons under 5 years old, percent, 2009	8.1%	7.5%
Persons under 18 years old, percent, 2009	28.9%	25.5%
Persons 65 years old and over, percent, 2009	12.5%	11.2%
Female persons, percent, 2009	49.4%	49.9%
White persons, percent, 2009 (a)	91.0%	76.4%
Black persons, percent, 2009 (a)	0.9%	6.6%
American Indian and Alaska Natíve persons, percent, 2009 (a)	2.3%	1.2%
Asian persons, percent, 2009 (a)	3.6%	12.7%
Native Hawaiian and Other Pacific Islander, percent, 2009 (a)	0.2%	0.4%
Persons reporting two or more races, percent, 2009	2.0%	2.6%
Persons of Hispanic or Latino origin, percent, 2009 (b)	36.3%	37.0%
White persons not Hispanic, percent, 2009	56.1%	41.7%
Living in same house in 1995 and 2000, pct 5 yrs old & over	57.3%	50.2%
Foreign born persons, percent, 2000	17.8%	26.2%
Language other than English spoken at home, pct age 5+, 2000	31.2%	39.5%
High school graduates, percent of persons age 25+, 2000	68.5%	76.8%
Bachelor's degree or higher, pct of persons age 25+, 2000	10.7%	26.6%
Persons with a disability, age 5+, 2000	4,443	5,923,361
Mean travel time to work (minutes), workers age 16+, 2000	21.1	27.7
Housing units, 2009	10,842	13,433,691
Homeownership rate, 2000	63.8%	56.9%
Housing units in multi-unit structures, percent, 2000	14.3%	31.4%
Median value of owner-occupied housing units, 2000	\$94,900	\$211,500
Households, 2000	9,172	11,502,870
Persons per household, 2000	2.84	2.87
Median household income, 2008	\$39,641	\$61,017
Per capita money income, 1999	\$14,069	\$22,711
Persons below poverty level, percent, 2008	16.9%	13.3%
Business QuickFacts	Glenn County	California
Private nonfarm establishments, 2007	508	891,997 <sup>1</sup>
Private nonfarm employment, 2007	4,873	13,771,650 <sup>1</sup>
Private nonfarm employment, percent change 2000-2007	13.7%	6.9% <sup>1</sup>
Nonemployer establishments, 2007	1,399	2,757,179
Total number of firms, 2002	1,790	2,908,758

Metropolitan or Micropolitan Statistical Area	None	
FIPS Code	021	06
Persons per square mile, 2000	20.1	217.2
Land area, 2000 (square miles)	1,314.79	155,959.34
Geography QuickFacts	Glenn County	California
Federal spending, 2008	228,683	299,922,630 <sup>1</sup>
Building permits, 2009	91	35,069
Accommodation and foodservices sales, 2002 (\$1000)	22,417	55,559,669
Retail sales per capita, 2002	\$4,860	\$10,264
Retail sales, 2002 (\$1000)	130,271	359,120,365
Wholesale trade sales, 2002 (\$1000)	213,445	655,954,708
Manufacturers shipments, 2002 (\$1000)	289,383	378,661,414
Women-owned firms, percent, 2002	30.3%	29.9%
Hispanic-owned firms, percent, 2002	S	14.7%
Native Hawaiian and Other Pacific Islander owned firms, percent, 2002		0.2%
Asian-owned firms, percent, 2002	F	12.8%
American Indian and Alaska Native owned firms, percent, 2002	F	1.3%
Black-owned firms, percent, 2002	F	3.9%

<sup>1:</sup> Includes data not distributed by county.

\_\_\_(a) includes persons reporting only one race.

Source U.S. Census Bureau: State and County QuickFacts. Data derived from Population Estimates, Census of Population and Housing, Small Area Income and Poverty Estimates, State and County Housing Unit Estimates, County Business Patterns, Nonemployer Statistics, Economic Census, Survey of Business Owners, Building Permits, Consolidated Federal Funds Report

Last Revised: Monday, 16-Aug-2010 09:08:51 EDT

<sup>(</sup>b) Hispanics may be of any race, so also are included in applicable race categories.

D: Suppressed to avoid disclosure of confidential information

F: Fewer than 100 firms

FN: Footnote on this item for this area in place of data

NA: Not available

S: Suppressed; does not meet publication standards

X. Not applicable

Z: Value greater than zero but less than half unit of measure shown

State & County QuickFacts

# Sutter County, California

People QuickFacts	Sutter County	California
Population, 2009 estimate	92,614	36,961,664
Population, percent change, April 1, 2000 to July 1, 2009	17.3%	9.1%
Population estimates base (April 1) 2000	78,930	33,871,648
Persons under 5 years old, percent, 2009	8.1%	7.5%
Persons under 18 years old, percent, 2009	27.7%	25.5%
Persons 65 years old and over, percent, 2009	12.9%	11.2%
Female persons, percent, 2009	50.1%	49.9%
White persons, percent, 2009 (a)	79.3%	76.4%
Black persons, percent, 2009 (a)	2.4%	6.6%
American Indian and Alaska Native persons, percent, 2009 (a)	1.7%	1.2%
Asian persons, percent, 2009 (a)	13.3%	12.7%
Native Hawaiian and Other Pacific Islander, percent, 2009 (a)	0.2%	0.4%
Persons reporting two or more races, percent, 2009	2.9%	2.6%
Persons of Hispanic or Latino origin, percent, 2009 (b)	28.0%	37.0%
White persons not Hispanic, percent, 2009	53.0%	41.7%
Living in same house in 1995 and 2000, pct 5 yrs old & over	51.6%	50.2%
Foreign born persons, percent, 2000	19.3%	26.2%
Language other than English spoken at home, pct age 5+, 2000	30.3%	39.5%
High school graduates, percent of persons age 25+, 2000	73.0%	76.8%
Bachelor's degree or higher, pct of persons age 25+, 2000	15.3%	26.6%
Persons with a disability, age 5+, 2000	14,656	5,923,361
Mean travel time to work (minutes), workers age 16+, 2000	25.4	27.7
Housing units, 2009	33,480	13,433,691
Homeownership rate, 2000	61.5%	56.9%
Housing units in multi-unit structures, percent, 2000	20.0%	31.4%
Median value of owner-occupied housing units, 2000	\$120,700	\$211,500
Households, 2000	27,033	11,502,870
Persons per household, 2000	2.87	2.87
Median household income, 2008	\$49,146	\$61,017
Per capita money income, 1999	\$17,428	\$22,711
Persons below poverty level, percent, 2008	15.5%	13.3%
Business QuickFacts	Sutter County	California
Private nonfarm establishments, 2007	1,900	891,997
Private nonfarm employment, 2007	21,292	13,771,650
Private nonfarm employment, percent change 2000-2007	23.3%	6.9%
Nonemployer establishments, 2007	5,039	2,757,179
Total number of firms, 2002	5,434	2,908,758

Black-owned firms, percent, 2002	S	3.9%
American Indian and Alaska Native owned firms, percent, 2002	S	1.3%
Asian-owned firms, percent, 2002	9.8%	12.8%
Native Hawaiian and Other Pacific Islander owned firms, percent, 2002	F	0.2%
Hispanic-owned firms, percent, 2002	S	14.7%
Women-owned firms, percent, 2002	23.5%	29.9%
Manufacturers shipments, 2002 (\$1000)	575,283	378,66 <b>1</b> ,414
Wholesale trade sales, 2002 (\$1000)	709,250	655,954,708
Retail sales, 2002 (\$1000)	820,540	359,120,365
Retail sales per capita, 2002	\$9,977	\$10,264
Accommodation and foodservices sales, 2002 (\$1000)	73,500	55,559,669
Building permits, 2009	59	35,069
Federal spending, 2008	625,218	299,922,630 <sup>1</sup>
Geography QuickFacts	Sutter County	California
Land area, 2000 (square miles)	602.54	155,959.34
Persons per square mile, 2000	130.9	217.2
FIPS Code	101	06
Metropolitan or Micropolitan Statistical Area	Yuba City, CA Metro Area	

<sup>1:</sup> Includes data not distributed by county.

(a) Includes persons reporting only one race.

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Source U.S. Census Bureau: State and County QuickFacts. Data derived from Population Estimates, Census of Population and Housing, Small Area Income and Poverty Estimates, State and County Housing Unit Estimates, County Business Patterns, Nonemployer Statistics, Economic Census, Survey of Business Owners, Building Permits, Consolidated Federal Funds Report

Last Revised: Monday, 16-Aug-2010 09:08:03 EDT

<sup>(</sup>b) Hispanics may be of any race, so also are included in applicable race categories.

State & County QuickFacts

# Lake County, California

People QuickFacts	Lake County	California
Population, 2009 estimate	65,279	36,961,66
Population, percent change, April 1, 2000 to July 1, 2009	12.0%	9.1%
Population estimates base (April 1) 2000	58,309	33,871,648
Persons under 5 years old, percent, 2009	5.7%	7.5%
Persons under 18 years old, percent, 2009	22.1%	25.5%
Persons 65 years old and over, percent, 2009	16.7%	11.2%
Female persons, percent, 2009	50,4%	49.9%
White persons, percent, 2009 (a)	89.7%	76.4%
Black persons, percent, 2009 (a)	2.4%	6.6%
American Indian and Alaska Native persons, percent, 2009 (a)	3.4%	1.2%
Asian persons, percent, 2009 (a)	1.4%	12.7%
Native Hawaiian and Other Pacific Islander, percent, 2009 (a)	0.2%	0.4%
Persons reporting two or more races, percent, 2009	2.9%	2.6%
Persons of Hispanic or Latino origin, percent, 2009 (b)	16.3%	37.0%
White persons not Hispanic, percent, 2009	74.8%	41.7%
Living in same house in 1995 and 2000, pct 5 yrs old & over	51.9%	50.2%
Foreign born persons, percent, 2000	6.6%	26.2%
Language other than English spoken at home, pct age 5+, 2000	10.2%	39.5%
High school graduates, percent of persons age 25+, 2000	77.3%	76.8%
Bachelor's degree or higher, pct of persons age 25+, 2000	12.1%	26.6%
Persons with a disability, age 5+, 2000	16,288	5,923,36
Mean travel time to work (minutes), workers age 16+, 2000	29.1	27.
Housing units, 2009	35,572	13,433,69
Homeownership rate, 2000	70.6%	56.9%
Housing units in multi-unit structures, percent, 2000	5.2%	31.4%
Median value of owner-occupied housing units, 2000	\$122,600	\$211,500
Households, 2000	23,974	11,502,870
Persons per household, 2000	2.39	2.87
Median household income, 2008	\$38,926	\$61,01
Per capita money income, 1999	\$16 825	\$22,71
Persons below poverty level, percent, 2008	17.9%	13.3%
Business QuickFacts	Lake County	California
Private nonfarm establishments, 2007	1,239	891,997
Private nonfarm employment, 2007	10,673	13,771,650
Private nonfarm employment, percent change 2000-2007	12.2%	6.9%
Nonemployer establishments, 2007	4,391	2,757,17
Total number of firms, 2002	4,602	2,908,75

Black-owned firms, percent, 2002	2.2%	3.9%
American Indian and Alaska Native owned firms, percent, 2002	F	1.3%
Asian-owned firms, percent, 2002	F	12.8%
Native Hawaiian and Other Pacific Islander owned firms, percent, 2002	F	0.2%
Hispanic-owned firms, percent, 2002	S	14.7%
Women-owned firms, percent, 2002	31.2%	29.9%
Manufacturers shipments, 2002 (\$1000)	NA	378,661,414
Wholesale trade sales, 2002 (\$1000)	D	655,954,708
Retail sales, 2002 (\$1000)	423,825	359,120,36
Retail sales per capita, 2002	\$6,806	\$10,264
Accommodation and foodservices sales, 2002 (\$1000)	40,757	55,559,669
Building permits, 2009	57	35,069
Federal spending, 2008	599,910	299,922,630
Geography QuickFacts	Lake County	California
Land area, 2000 (square miles)	1,257.96	155,959.34
Persons per square mile, 2000	46.4	217.2
FIPS Code	033	06
Metropolitan or Micropolitan Statistical Area	Clearlake, CA Micro Area	

1: Includes data not distributed by county.

Source U.S. Census Bureau: State and County QuickFacts. Data derived from Population Estimates, Census of Population and Housing, Small Area Income and Poverty Estimates, State and County Housing Unit Estimates, County Business Patterns, Nonemployer Statistics, Economic Census, Survey of Business Owners, Building Permits, Consolidated Federal Funds Report

Last Revised: Monday, 16-Aug-2010 09:08:56 EDT

<sup>(</sup>a) Includes persons reporting only one race.

<sup>(</sup>b) Hispanics may be of any race, so also are included in applicable race categories.

D: Suppressed to avoid disclosure of confidential information

F: Fewer than 100 firms

FN: Footnote on this item for this area in place of data

NA: Not available

S: Suppressed; does not meet publication standards

X: Not applicable

Z: Value greater than zero but less than half unit of measure shown

State & County QuickFacts

# Napa County, California

People QuickFacts	Napa County	California
Population, 2009 estimate	134,650	36,961,664
Population, percent change, April 1, 2000 to July 1, 2009	8.3%	9.1%
Population estimates base (April 1) 2000	124,279	33,871,648
Persons under 5 years old, percent, 2009	6.4%	7.5%
Persons under 18 years old, percent, 2009	23.4%	25.5%
Persons 65 years old and over, percent, 2009	14.8%	11.2%
Female persons, percent, 2009	49.4%	49.9%
White persons, percent, 2009 (a)	87.9%	76.4%
Black persons, percent, 2009 (a)	2.1%	6.6%
American Indian and Alaska Native persons, percent, 2009 (a)	1.0%	1.2%
Asian persons, percent, 2009 (a)	6.2%	12.7%
Native Hawaiian and Other Pacific Islander, percent, 2009 (a)	0.3%	0.4%
Persons reporting two or more races, percent, 2009	2.4%	2.6%
Persons of Hispanic or Latino origin, percent, 2009 (b)	30.8%	37.0%
White persons not Hispanic, percent, 2009	58.4%	41.7%
Living in same house in 1995 and 2000, pct 5 yrs old & over	53.0%	50.2%
Foreign born persons, percent, 2000	18.1%	26.2%
Language other than English spoken at home, pct age 5+, 2000	25.2%	39.5%
High school graduates, percent of persons age 25+, 2000	80.4%	76.8%
Bachelor's degree or higher, pct of persons age 25+, 2000	26.4%	26.6%
Persons with a disability, age 5+, 2000	21,557	5,923,361
Mean travel time to work (minutes), workers age 16+, 2000	24.3	27.7
Housing units, 2009	53,506	13,433,691
Homeownership rate, 2000	65.1%	56.9%
Housing units in multi-unit structures, percent, 2000	18.2%	31.4%
Median value of owner-occupied housing units, 2000	\$251,300	\$211,500
Households, 2000	45,402	11,502,870
Persons per household, 2000	2.62	2.87
Median household income, 2008	\$64,829	\$61,017
Per capita money income, 1999	\$26,395	\$22,711
Persons below poverty level, percent, 2008	9.0%	13.3%
Business QuickFacts	Napa County	California
Private nonfarm establishments, 2007	4,165	891,997
Private nonfarm employment, 2007	60,164	13,771,650 <sup>1</sup>
Private nonfarm employment, percent change 2000-2007	21.5%	6.9%
Nonemployer establishments, 2007	10,311	2,757,179
Total number of firms, 2002	12,421	2,908,758

Black-owned firms, percent, 2002	1.5%	3.9%
American Indian and Alaska Native owned firms, percent, 2002	F	1.3%
Asian-owned firms, percent, 2002	S	12.8%
Native Hawaiian and Other Pacific Islander owned firms, percent, 2002	F	0.2%
Hispanic-owned firms, percent, 2002	5.8%	14.7%
Women-owned firms, percent, 2002	29.9%	29.9%
Manufacturers shipments, 2002 (\$1000)	3,580,927	378,661,414
Wholesale trade sales, 2002 (\$1000)	1,208,037	655,954,708
Retail sales, 2002 (\$1000)	1,390,394	359,120,365
Retail sales per capita, 2002	\$10,696	\$10,264
Accommodation and foodservices sales, 2002 (\$1000)	350,932	55,559,669
Building permits, 2009	131	35,069
Federal spending, 2008	922,516	299,922,630
Geography QuickFacts	Napa County	California
Land area, 2000 (square miles)	753.73	155,959.34
Persons per square mile, 2000	164.8	217.2
FIPS Code	055	06
Metropolitan or Micropolitan Statistical Area	Napa, CA Metro Area	

<sup>1:</sup> Includes data not distributed by county.

Source U.S. Census Bureau: State and County QuickFacts. Data derived from Population Estimates, Census of Population and Housing, Small Area Income and Poverty Estimates, State and County Housing Unit Estimates, County Business Patterns, Nonemployer Statistics, Economic Census, Survey of Business Owners, Building Permits, Consolidated Federal Funds Report

Last Revised: Monday, 16-Aug-2010 09:10:11 EDT

<sup>(</sup>a) Includes persons reporting only one race.

<sup>(</sup>b) Hispanics may be of any race, so also are included in applicable race categories.

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Pictured: Yountville golf course.

### **NAPA COUNTY**

Est. 1850. One of the state' original 27 counties. General law. Name is of Indian

derivation and has various translations. County seat: Napa.

Square mileage: 797. **Web site: www.co.napa.ca.us.** 

754

2124

39%

Population: 134,186

Fiscal Year 2006-07:		
County Revenues:	Total	Per Capita
Property Taxes	\$61,649,806	\$459
Other Taxes	\$17,183,264	\$128
Sp. Benefit Assessment	\$0	\$0
Licenses, Permits	57,747,594	\$58
Fines, Forfeitures	\$4,544,369	\$34
Use of Money/Property	\$3,755,298	\$28
State Aid	\$67,605,927	\$504
Fed & Other Gov't	\$15,329,420	\$114
Charges for Services	\$25,513,002	\$190
Miscellaneous	\$3,370,601	\$25
Other Financing Sources	\$1,013,846	\$8
Total Gen'i Revenue	\$207,713,127	\$1,548
County Expenditures:	Total	Per Capita
General	\$41,068,087	\$306
Public Protection	\$83,109,979	\$619
Public Assistance	\$29,719,465	\$221
Rec/Cultural Svcs	\$220,599	\$2
Public Ways/Facilities	\$7,610,172	\$57
Health	\$35,587,342	\$265
Education	\$350,201	\$3
Debt Service	\$4,020,559	\$30
Total Gen'l Expenses	\$201,686,404	\$1,503

2012 per Census

### 2009 CALIFORNIA COUNTIES DIRECTORY



Pictured: View of Mt. Konocti.

#### **LAKE COUNTY**

Est. 1861. General law. Named for its many lakes, most prominently Clear Lake. County seat: Lakeport.

Square mileage: 1,327. Web site: www.co.lake.ca.us.

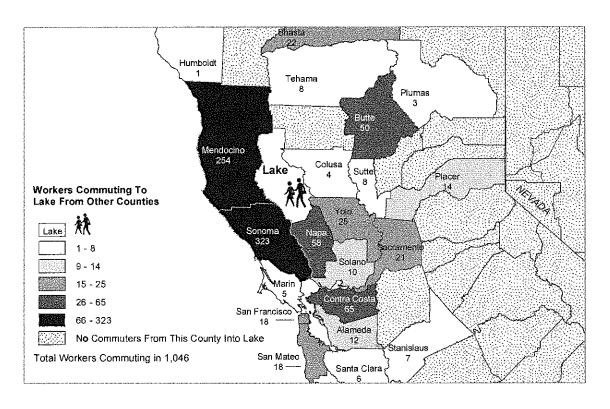
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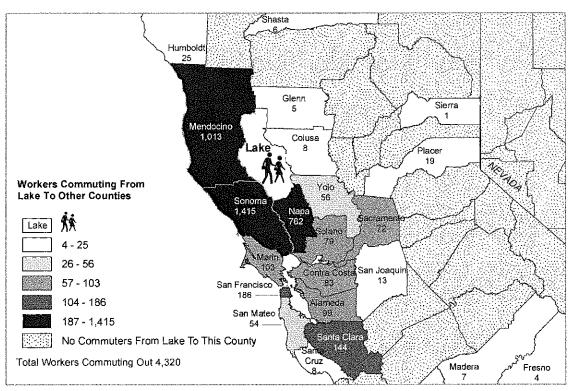
Population: 63,618

# Fiscal Year 2006-07:

And a second sec		
County Revenues:	Total	Per Capita
Property Taxes	\$24,581,829	\$386
Other Taxes	\$4,308,357	\$68
Sp. Benefit Assessment	\$0	\$0
Licenses, Permits	\$2,103,719	\$33
Fines, Forfeitures	\$1,663,947	\$26
Use of Money/Property	\$2,695,082	\$42
: State Aid : -	\$45,641,787	5717
Fed & Other Gov't	\$19,688,204	\$309
Charges for Services	\$10,315,841	\$162
. Miscellaneous	\$1,901,546	\$30
Other Financing Sources	\$11,810	\$0
Total Gen'l Revenue	\$112,912,122	\$1,775
County Expenditures:	Total	Per Capita
General	\$13,923,556	\$219
Public Protection	\$33,698,845	\$530
Public Assistance	\$32,201,268	\$506
Rec/Cultural Svcs	\$2,322,058	
Public Ways/Facilities	· · · · · · · · · · · · · · · · · · ·	\$37
Health	\$7,903,467.	\$124
	\$17,257,104	\$271
Education Dobt Sender	\$1,398,553	\$22
Debt Service	\$0	\$0
Total Gen'i Expenses	\$108,704,855	\$1.709

# Lake County to County Commuting

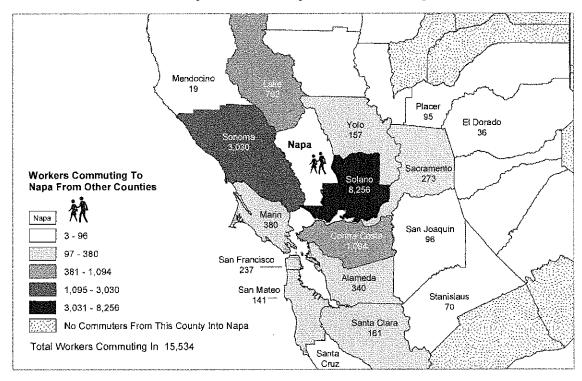


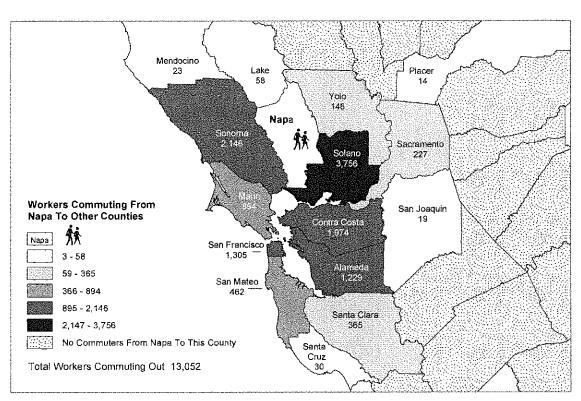


Total Workers That Live And Work In Lake 15,566

Data Source: U.S. Census 2000

# Napa County to County Commuting

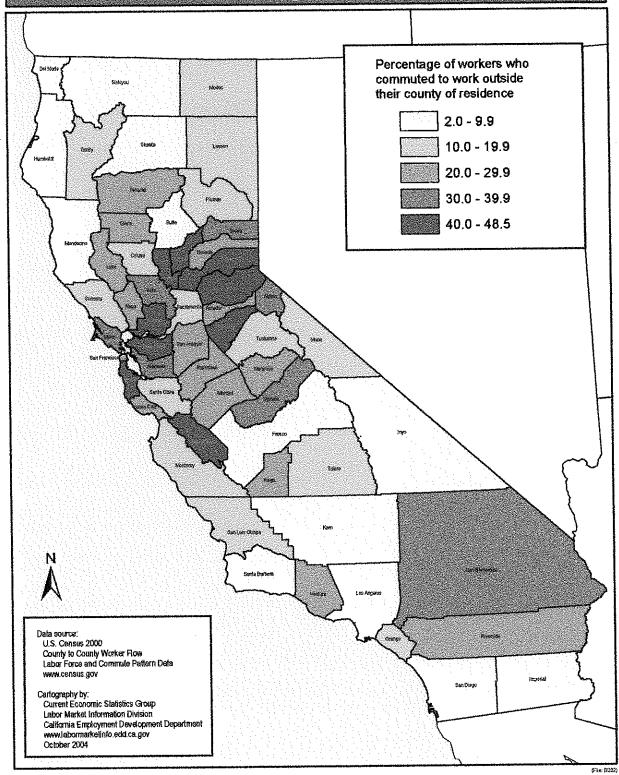




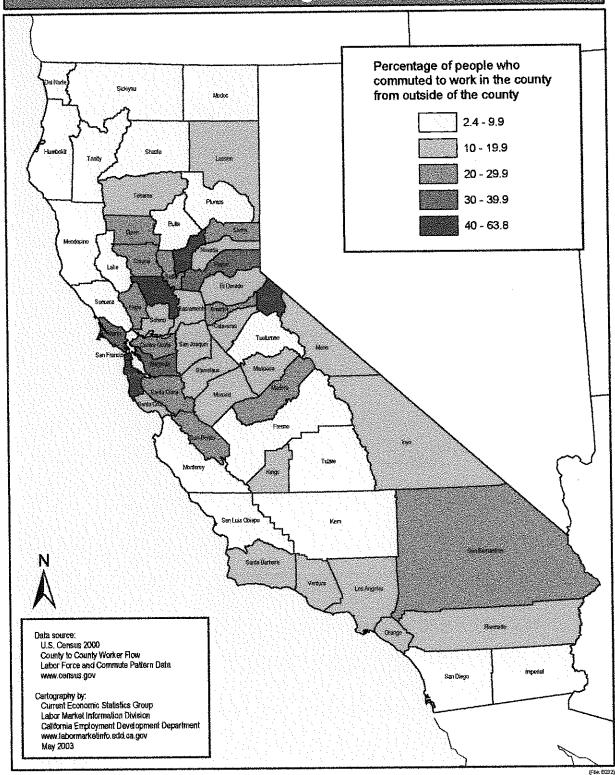
Total Workers That Live And Work In Napa 44,341

Data Source: U.S. Census 2000

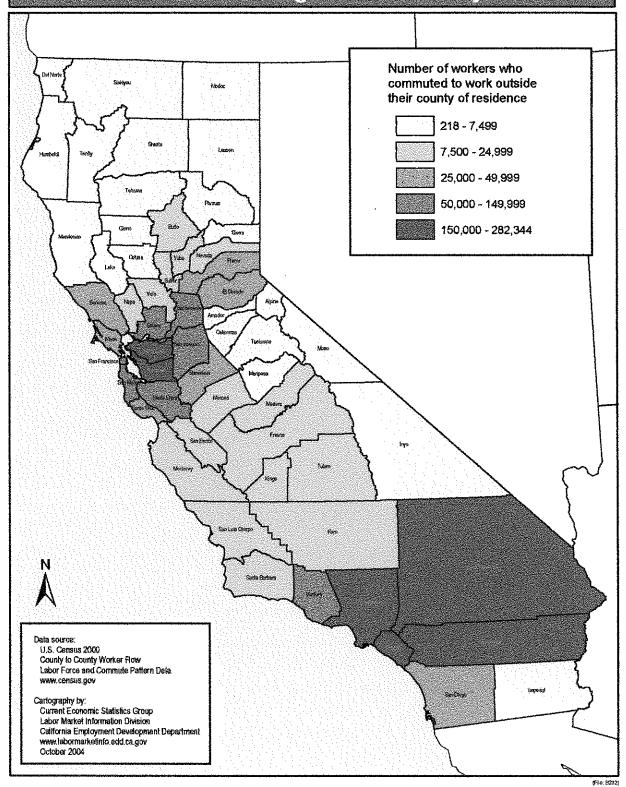
# County Commute Patterns Commuting Out of County



# County Commute Patterns Commuting Into County



# County Commute Patterns Commuting Out of County



# Changing Commute Patterns San Francisco Bay Area and Northern California, 1980-2000

Prepared by Chuck Purvis, Metropolitan Transportation Commission, March 21, 2003

The following sections discuss relevant information about county-to-county commute patterns within the San Francisco Bay Area, and between the Bay Area and neighboring counties. The focus is on individual counties as opposed to groupings of counties. Tables show the ranking of the top five or top ten county-to-county worker flows based on various characteristics. This data is based on decennial census data for 1980, 1990 and 2000, including the Census 2000 data released March 2003. Data on county-to-county commuters by means of transportation is not yet available and is expected summer 2003.

#### 1. Largest Bay Area Commute Markets, 2000

The largest county-to-county commute markets in the Bay Area are typically the intra-county worker flows in the largest counties: Santa Clara, Alameda, San Francisco and Contra Costa. The largest of these is the intra-Santa Clara County market, at nearly 728 thousand daily workers living-and-working in Santa Clara.

Rank	County of Residence	County of Work	Total Workers, 2000
1	Santa Clara	Santa Clara	727,900
2	Alameda	Alameda	453,900
3	San Francisco	San Francisco	322,000
4	Contra Costa	Contra Costa	254,700
5	San Mateo	San Mateo	206,100

#### 2. Largest Bay Area Inter-County Commute Markets, 2000

Contra Costa-to-Alameda is the largest inter-county commute market in the Bay Area in 2000. Contra Costa-to-Alameda was also the largest inter-county commute market in 1990, and San Mateo to San Francisco was the largest inter-county commute market in the Bay Area in 1980.

Rank	County of Residence	County of Work	Total Workers, 2000
1	Contra Costa	Alameda	95,900
2	Alameda	San Francisco	72,000
3	San Mateo	San Francisco	71,700
4	Alameda	Santa Clara	69,700
5	San Mateo	Santa Clara	55,500

#### 3. Largest Change in Bay Area Commute Markets, 1990-2000

The largest absolute growth in the Bay Area commute is for workers living-and-working in Sonoma County. The intra-Sonoma commute increased by 29,900 average daily commuters, or +19.4 percent, between 1990 and 2000. The other largest growing markets are also intra-county commute markets, including San Francisco (+22,100 workers), Alameda (+20,700 workers), Santa Clara (+17,300 workers) and Contra Costa (+17,200 workers).

	County of	County of	Total Workers,	Total Workers,	Change,	% Change,
Rank	Residence	Work	1990	2000	1990-2000	1990-2000
1	Sonoma	Sonoma	154,300	184,400	29,900	+19.4%
2	San Francisco	San Francisco	299,900	322,000	22,100	+7.4%
3	Alameda	Alameda	433,200	453,900	20,700	+4.8%
4	Santa Clara	Santa Clara	710,600	727,900	17,300	+2.4%
5	Contra Costa	Contra Costa	237,500	254,700	17,200	+7.2%

## 4. Largest Change in Bay Area Inter-County Commute Markets, 1990-2000

The largest absolute growth in inter-county commuting is for workers residing in Alameda and commuting to jobs in Santa Clara County. This market increased by 16,600 average daily commuters between 1990 and 2000, a 31.3 percent increase. Interestingly, the reverse commute from Santa Clara residences to Alameda County jobs is the second fastest growing inter-county commute market, increasing by 12,800 daily workers, or +52.9 percent.

Rank	County of Residence	County of Work	Total Workers, 1990	Total Workers, 2000	Change, 1990-2000	% Change, 1990-2000
1	Alameda	Santa Clara	53,100	69,700	16,600	+31.3%
2	Santa Clara	Alameda	24,200	37,000	12,800	+52.9%
3	Contra Costa	Alameda	83,400	95,900	12,500	+15.0%
4	Alameda	San Francisco	60,500	72,000	11,500	+19.0%
5	San Mateo	Santa Clara	44,000	55,500	11,500	+26.2%

#### 5. Largest Change in Bay Area Commute Markets, 1980-2000

Over a twenty year period the largest change in Bay Area commute markets is for workers living-and-working in Santa Clara County. The intra-Santa Clara commute has increased from nearly 600 thousand workers in 1980 to nearly 728 thousand workers in 2000, a 21.8 percent increase over twenty years. Intra-Sonoma and intra-Contra Costa are also showing significant increases over twenty years.

	County of	County of	Total Workers,	Total Workers,	Change,	% Change,
Rank	Residence	Work	1980	2000	1980-2000	1980-2000
1	Santa Clara	Santa Clara	597,800	727,900130	,100	+21.8%
2	Sonoma	Sonoma	106,000	184,400	78,400	+74.0%
3	Contra Costa	Contra Costa	177,000	254,700	77,700	+43.9%
4	Alameda	Alameda	387,400	453,900	66,500	+17.2%
5	Alameda	Santa Clara	27,500	69,700	42,200	+153.5%

#### 6. Largest Percent Change in Bay Area Commute Markets, 1990-2000

The commute markets with the largest percent increase over the 1990 to 2000 are also fairly small in overall size. This table is restricted to flows where the 1990 total worker flow is at least 500 daily workers. The largest percent increase markets are typically inter-regional commute flows, including Merced-to-Santa Clara (+406%), Monterey-to-Santa Clara (+141%) and San Benito-to-Santa Clara (+114%). The largest percent increase in intra-Bay Area commutes is the cross-North Bay commute from Solano-to-Marin (+131%). Another very interesting pattern is the near doubling of commuters residing in San Francisco County and working in Santa Clara County.

Rank	County of Residence	County of Work	Total Workers, 1990	Total Workers, 2000	Change, 1990-2000	% Change, 1990-2000
1	Merced	Santa Clara	682	3,449	2,767	+405.7%
2	Monterey	Santa Clara	2,402	5,799	3,397	+141.4%
3	Solano	Marin	1,913	4,418	2,505	+130.9%
4	San Benito	Santa Clara	3,767	8,054	4,287	+113.8%
5	Solano	Sonoma	1,105	2,334	1,229	+111.2%
6	San Joaquin	Santa Clara	3,380	7,046	3,666	+108.5%
7	Contra Costa	Marin	3,280	6,803	3,523	+107.4%
8	Santa Cruz	Alameda	698	1,419	721	+103.3%
9	San Francisco	Santa Clara	7,992	15,868	7,876	+98.5%
10	San Joaquin	San Mateo	755	1,434	679	+89.9%

### 7. Largest Decreases in Bay Area Commute Markets, 1990-2000

Not all commute markets are increasing over the 1990 to 2000 time period. Several significant commute markets are showing decreases over this ten year period, leading with the sizable prime direction commutes from San Mateo-to-San Francisco (-9.0%) and Marin-to-San Francisco (-8.2%).

	County of	County of	Total Workers,	Total Workers,	Change,	% Change,
Rank	Residence	Work	1990	2000	1990-2000	1990-2000
1	San Mateo	San Francisco	78,832	71,702	-7,130	-9.0%
2	Marin	San Francisco	33,656	30,894	-2,762	-8.2%
3	Napa	Solano	5,805	3,756	-2,049	-35.3%
4	San Mateo	Contra Costa	3,715	1,789	-1,926	-51.8%
5	San Francisco	Contra Costa	5,747	4,568	-1,179	-20.5%
6	Marin	Contra Costa	3,428	2,740	-688	-20.1%
7	Marin	San Mateo	3,212	2,614	-598	-18.6%
8	Marin	Alameda	5,256	4,729	-527	-10.0%
9	San Mateo	Marin	1,406	973	-435	-30.9%
10	Marin	Solano	845	610	-235	-27.8%

#### 8. Largest Inter-Regional Bay Area Commute Markets, 1990-2000

The historically as well as currently largest inter-county commute market is Santa Cruz workers commuting to Santa Clara jobs. The Santa Cruz-to-Santa Clara commute increased by 22.1 percent between 1990 and 2000. The largest growth in inter-regional commuting between 1990 and 2000 is the San Joaquin-to-Alameda County market, increasing by nearly eight thousand daily commuters, or +66.4 percent. Other inter-regional commute markets showing a significant increase are: Monterey-to-Santa Clara (+3,400 commuters, 1990-2000) and Merced-to-Santa Clara (+2,800 commuters, 1990-2000). The largest out-commute markets (from the Bay Area to neighboring counties) are Solano-to-Sacramento (4,500 daily commuters) and Solano-to-Yolo (3,600 daily commuters).

	County of	County of	Total Workers,	Total Workers,	Change,	% Change,
Rank	Residence	Work	1990	2000	1990-2000	1990-2000
1	Santa Cruz	Santa Clara	17,645	21,540	3,895	+22.1%
2	San Joaquin	Alameda	11,989	19,954	7,965	+66.4%
3	San Benito	Santa Clara	3,767	8,054	4,287	+113.8%
4	San Joaquin	Santa Clara	3,380	7,046	3,666	+108.5%
5	Stanislaus	Alameda	4,941	6,840	1,899	+38.4%
6	Monterey	Santa Clara	2,402	5,799	3,397	+141.4%
7	Solano	Sacramento	3,316	4,526	1,210	+36.5%
8	Stanislaus	Santa Clara	3,605	3,822	217	+6.0%
9	San Joaquin	Contra Costa	2,805	3,669	864	+30.8%
10	Solano	Yolo	2,658	3,571	913	+34.3%

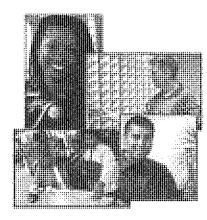






Demographics	2000	2007
Total Population	58,309	64,664
Under 5 years	3,074	4,206
18 Years & over	44,247	50,570
65 Years & over	11.369	11.168

Source: US Census American Community Survey (ACS)

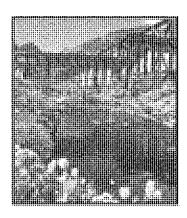


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3,074	4,206				
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1,369	11,168	No to			
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	na la	2100	Education-Attainment I	evel of Population o	ver 25
		10 p. A		2000	2007
	I do W	Less th	an 9th grade	2,563	₹3,649
		9th to 12	<sup>2th</sup> grade, no diploma	6,693	4,005
		High S	chool graduate (includes equivale	ney) 12,132	17,999
	I UF	Some c	ollege, no degree	11,414	12,414
	( a)	Associa	ate's Degree	3,001	3,387
	III OKAK VI	Bachel	or's Degree	3,065	4,961 8
200	7   6.4	Gradua	te or Professional Degree	1,849	2,167 3%
24,29	90 25	330 ) Source: U	S Census American Community Survey (A	CS)	and the second
8.4%	2	5%			
			160		

	2000	2007	May 2009
Labor force	23,062	24,290	25,330
Unemployment rate	6.9%	8.4%	15.5%

TO THE PARTY OF THE STATE OF TH	2000	2007
Number of population that is employed and 16yrs & older	20,503	27,898
Number of population that is self employed	2,641	3,181
Population living in poverty	17.6%	15.5%
Per capita income	\$16,825	22,057
Median household income	\$29,627	40,946
Total annual wages	\$230.6 million	\$333.6 million
Mean travel time to work (min.) / # of commuters	29.1 min./ 19,886	30.9min/25,20 8

Source: Employment Development Department (EDD) Labor Market Information Division (LMID), US Bureau of Economic Analysis (BEA); US Census/American Community Survey

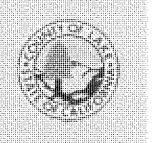


Housing	2000	2009
Median home price (entry level)	NA	NA
Housing affordability (% of population that can afford the median home price)	NA	NA

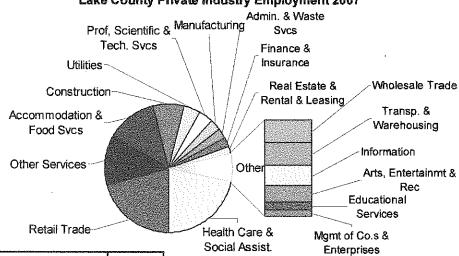
Source: California Association of Realtors



June 1969



#### Lake County Private Industry Employment 2007



Top 10 Fastest Growing Industries by Employment	2001- 2007
Utilities	402.3%
Educational Services	30.2%
Health Care & Social Assistance	22.1%
Other Services (except Public Administration)	10.7%
Real Estate & Rental & Leasing	8.4%
Retail Trade	6.5%
Construction	2.6%
NA	NA
NA	NA
NA	NA

Business & Industry	2001	2007
Number of business establishments-all industries	2,600	2,664
Businesses that employ fewer than 10	89%	89.3%
Businesses that employ 10 or more & fewer than 50	9%	8.8%
Total employment (Private + Government)	14,900	15,208
Total employment for all private industries	10,900	11,258
Total employment for all non-farm industries (Private, Government & Logging; minus Agriculture, Forestry, Hunting & Fishing)	14,100	15,208

Source: EDD's LMID CA Regional Economies Employment Series; EDD's LMID Business & Industry Data

Source: EDD's LMID CA Regional Economies Employment Series

	Top 10 "Competitive Edg	e" Private Indu:	stries by Location Quotient
2001 LQ	Description	2007 LQ	Description
11.35	Agriculture & Forestry Support Activities	8.76	Utilities
8.41	Crop Production	(3.72)	Crop Production
7.93	Utilities	3.50	Gasoline Stations
5.96	Beverage Manufacturing	3.22	Beverage Manufacturing
2.80	Accommodation	3.04	Support Activities for Agriculture & Forestry
2.58	Animal Production	2.88	Waste Management & Remediation Services
2.20	Food & Beverage Stores	(2.68)	Accommodation
2.18	Social Assistance	2.51	Building Material & Garden Equipment & Supplies Dirs
1.82	Building Material & Garden Supply Stores	2.31	Nursing & Residential Care Facilities
1.71	Construction	2.21	Food & Beverage Stores

Source: US Bureau of Labor Statistics Quarterly Census of Employment & Wages (QCEW)

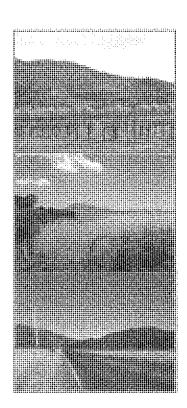


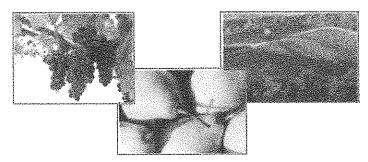


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Top 10 Manufacturing Sul	b-Sectors (NAICS 3-digit code)
2001	2007
Beverage	Beverage Product
Fabricated Metal Products	Nonmetallic Mineral Product
Furniture & Related Products	Fabricated Metal Product
Nonmetallic Mineral Products	Printing & Related Support Activities
Printing & Related Support Activities	
Wood Products	4
	TAP
undasch das zu sein dem und deutschen das kall zu den der der Geleiche Aufrichte Aufricht Aufrecht Aufrecht Aus der Aufrecht Aufr	444
14 or 16	

Source: EDD's LMID CA Regional Economies Employment Series





Top 10 Agricultural Com	modities (Gross Value)
2001	2007
Grapes, Wine	Grapes, Wine
Pears, Bartlett	Pears, Bartlett
Nursery Products	Nursery Products
Cattle & Calves	Walnuts
Walnuts, English	Cattle &Calves
Field Crops	Field Crops, Misc.
Pears, Asian	Pears, Asian
Pasture, Range	Pears, Unspec.
Pears	Pasture, Rangeland
Fruit & Nut Crops	Vegetables, Misc.

Source: CA Dept. of Food & Agriculture

	Occupational Projections
Top 10 Fastest Growing Occupations	1. Pharmacy Technicians 2. Computer Systems Analysts 3. Instructional Coordinators 4. Pharmacists 5. Gaming Dealers 6. Special Education Teachers, Preschool, Kindergarten & Elementary School 7. Environmental Scientists & Specialists, Including Health 8. Personal & Home Care Aides 9. Customer Service Representatives 10. Bus Drivers, Transit & Intercity
Top 10 High Wage Occupations (by median hourly wage)	1. Physicians & Surgeons, All Other-\$60.64 2. Pharmacists-\$58.82 3. Family & General Practitioners-\$57.39 4. Engineering Managers-\$46.78 5. Chief Executives-\$46.76 6. Industrial Production Managers-\$43.33 7. Writers & Authors-\$42.13 8. First-Line Supervisors/Managers of Police & Detectives-\$42.13 9. Veterinarians-\$40.56 10. Human Resources Managers, All Other-\$39.34



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# Lake County Profile

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#### About this area:

Lake County's economy is based largely on tourism and recreation, due to the accessibility and popularity of its several lakes and accompanying recreational areas. Surrounding counties include Mendocino County to the west; Sonoma and Napa counties to the south; and Yolo, Colusa, and Glenn counties to the east.

#### EMPLOYMENT AND WAGES

#### Unemployment Rate and Labor Force (Not Seasonally Adjusted)

Top

Top

No. of No. of Area Year Time Pariod Labor Force Unemployment Rate Employed Unemployed 16.8 Lake County 2010 26,360 21.930 4,430 Aug

More Areas Historical Data Get More Info (Data Library)

#### Employment by Industry (Not Seasonally Adjusted)

Year	Time Period	CES Industry Title	No. of Employed
2010	Aug	Total Wage and Salary	13,860
2010	Aug	Total Nonfarm	11,910
2010	Aug	Service Providing	11,260
2010	Aug	Total Private	8,100
2010	Aug	Residual-Private Services Providing	7,460

More Historical Data Get More Info (Data Library)

#### Occupations with Fastest Job Growth (% change)

ment	Change
r	Percent
20	420

[[00]

Occupation	Projected Year	Estimated	Projected	Number	Percent
Computer Software Engineers, Applications	2006 - 2016	70	100	30	42.9
Pharmacy Technicians	2006 - 2016	260	360	100	38.5
Network Systems and Data Communications Analysts	2006 - 2016	80	110	30	37.5
Database Administrators	2006 - 2016	30	40	10	33.3
Financial Specialists, All Other	2006 - 2016	30	40	10	33.3

More Get More Info (Data Library)

Data for Lake County is not available. Data for North Coast Region has been displayed for Occupations with Fastest Job Growth (% change)

#### Projections of Employment by Industry

#### High Wage Occupations

[Top]

Hourly by Percentile

Employ

Occupation

Year

Time Period

Estimated Year -

Hourly

Employment

Dentists, General Physicians and Surgeons, All Other Family and General Practitioners Pharmacists	2010 2010 2010 2010	1st Qtr 1st Qtr 1st Qtr 1st Qtr	Mean \$103.06 \$76.09 \$74.18 \$62.90	25th N/A \$59.20 \$58.61 \$55.83	Median N/A \$64.62 \$69.55 \$60.91	75th N/A N/A N/A \$65.74
Pharmacists Chief Executives More Get More Info (Data Library)	2010	1st Qtr 1st Qtr	\$62.90 \$57.27	\$35.32	\$50.64	\$72.33

Data for Lake County is not available. Data for North Coast Region has been displayed for High Wage Occupations

#### **ECONOMIC INDICATORS**

Building Permits (US Census Bureau)				<u>[qo7]</u>
Type of Permit	Year	Time Period	No. of Permits	Total Costs
Multi-Family	2009	Annual	0	\$0
Single Family	2009	Annual	57	\$10,840,787
Total all types construction permits	2009	Annual	57	\$10,840,787
More Areas Historical Data			•	

Consumer Price Index (US BLS & Calif. DIR)						
Area	Consumer Price Index Time Period	2009	Time Period	2008	% Change	
United States	Annual	214.5	Annual	215.3	-0.4	
California	Annual	224.1	Annual	224.8	-0.3	

Historical Data Get More Info (Data Library)

Data for Lake County is not available. Data for California has been displayed for Consumer Price Index (US BLS & Calif. DIR)

#### Median Price of Existing Homes Sold (Calif. Assoc. of Realtors)

Top

Median Price Year Time Period \$318,660 2010 Aug Median Price of Homes Sold

More Areas Historical Data Data from the California Association of Realtors

Data for Lake County is not available. Data for California has been displayed for Median Price of Existing Homes Sold (Calif. Assoc. of Realtors)

State Revenues by Source			(Top)
Tax Type Description	Year	Time Period	Tax Revenue
Alcoholic Beverage Taxes and Fees	2008	Annual	\$323,934,000
Bank and Corporation (Income) Taxes	2008	Annual	\$9,535,679,000
Cigarette Tax	2008	Annual	\$1,000,456,000
Horse Racing (Parimutuel) License Fees	2008	Annual	\$30,737,000
Estate, Inheritance and Gift Taxes	2008	Annual	\$245,000
More Areas Historical Data			

Data for Lake County is not available. Data for California has been displayed for State Revenues by Source

#### Taxable Sales (Calif. Board of Equalization)

Sales Year Time Period Sales Type Description \$572,474,000 2008 Annual Retail

More Areas Historical Data

#### POPULATION AND CENSUS DATA

Population

[Top]

Area

Year

Source

Population

Lake County

2009 Annual California Dept of Finance

64.155

More Areas Historical Data Get More Info (Data Library)

Measures of Income

[[col]

Income Type

Per Capita Personal Income - BEA

Time Period Year 2009 Annual

income \$42,325

Population 36.961.664

Total Personal Income - BEA

2009

Annual

\$1,564,388,897,000

36,961,664

More Areas Historical Data Get More Info (Data Library)

Data for Lake County is not available. Data for California has been displayed for Measures of Income

Time Period

Get More Info (Data Library)

Time Period

County-to-County Commute Patterns (US Census Bureau) Area of Residence

2000 Census 2000 Census 2000 Census

Year

Lake County, CA Lake County, CA Lake County, CA Lake County, CA Sonoma County, CA Mendocino County, CA Napa County, CA

Number of Workers 15.566 1,415 1.013

Census 2000 2000 Census

Lake County, CA Sonoma County, CA

Lake County, CA

Area of WorkPlace

762 323

More Historical Data

#### JOB OPENINGS & TRAINING PROVIDERS

#### Job Openings from JobCentral National Labor Exchange

[Top]

Topi

Job Openings

Training Providers in Area

Provider Name

School of Shiatsu and Massage

H & R Block Tax Training School

Mendocino Community College -- Lake Center

Yuba College, Clear Lake Campus

Lake County Regional Occupational Program

More

Provider Type

Apprenticeship, Business, Career, & Tech Schools

Apprenticeship, Business, Career, & Tech Schools Community Colleges (two-year school)

Community Colleges (two-year school)

Schools with Occupational Programs (ROP)

Location Middletown, CA

Clearlake.CA Lakeport, CA

Clearlake, CA

Lakeport, CA

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http://www.labormarketinfo.edd.ca.gov/cgi/databrowsing/localAreaProfileOSResults.asp?selectedarea=L... 9/27/2010

Ask an Economist..., 7/29/2010
New Career Resources - Info on Good-Paying, Hands-On Jobs, 10/7/2009
Labor Market Information Web Sites Across the Nation, 7/18/2009
Methodology for Generating Labor Force Data, 12/23/2008
County-to-County Commute Patterns, 12/22/2008

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## Training Providers in Area in Lake County

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Provider Name

H & R Block Tax Training School
Lake County Regional Occupational Program
Mendocino Community College -- Lake Center
School of Shiatsu and Massage
Yuba College, Clear Lake Campus

Provider Type

Apprenticeship, Business, Career, & Tech Schools Schools with Occupational Programs (ROP) Community Colleges (two-year school) Apprenticeship, Business, Career, & Tech Schools Community Colleges (two-year school)

Location
Clearlake, CA
Lakeport, CA
Lakeport, CA
Middletown, CA
Clearlake, CA

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Training Provider

Y uba College, Clear Lake Campus

Address:

15880 Dam Road Extension

Clearlake, CA 95422

Internet Link:

http://www.yccd.edu

Contact:

Admissions Representative Phone: 707-995-7900

Fax: 707-994-3553

The following are the training programs offered here.

View 10 Results Per Page]

Program Name	Degree Offered 💆 N	lo. of Completers in 2001
Accounting	Associate`s Degree	Not Available
Administrative Assistant and Secretarial Science, General	Associate`s Degree	Not Available
Business Administration and Management, General	Certificates < 2yrs.	Not Available
Business/Office Automation/Technology/Data Entry	Associate`s Degree	Not Available
Child Care and Support Services Management	Certificates < 2yrs.	Not Available
Child Care Provider/Assistant	Associate's Degree	Not Available
Cooking and Related Culinary Arts, General	Certificates < 2yrs.	Not Available
General Office Occupations and Clerical Services	Associate`s Degree	Not Available
General Studies	Associate`s Degree	Not Available
History, General	Associate`s Degree	Not Available
Medical Administrative/Executive Assistant & Medical Secreta	Associate's Degree	Not Available
Medical/Clinical Assistant	Associate's Degree	Not Available
Precision Metal Working, Other	Certificates < 2yrs.	Not Available
Registered Nursing/Registered Nurse.	Associate`s Degree	Not Available
Small Business Administration/Management	Certificates < 2yrs.	Not Available
Social Sciences, General	Associate's Degree	Not Available
Taxation	Associate`s Degree	Not Available
		Fron

[Top]

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Skip to: Content | Footer | Accessibility

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Home Unemployment Disability Jobs / Training Payroll Taxes Labor Market Info Forms/ Publications

Overview Career information The Economy Data Library **Customer Center** Contact LMI

# Training Provider

Back

Me ndocino Community College -- Lake Center

Address:

1005 Parallel Dr. Lakeport, CA 95453

Internet Link:

http://www.mendocino.cc.ca.us/

Contact:

Admissions Representative Phone: 707-263-4944 Fax: 707-263-1908

[View 10 Results Per Page]

## The following are the training programs offered here.

		VIEW TO TREBUIS FOR FOR
Program Name	Degree Offered	No. of Completers in 2001
Accounting	Certificates < 2yrs.	Not Available
Accounting Technology/Technician and Bookkeeping	Certificates < 2yrs.	Not Available
Administrative Assistant and Secretarial Science, General	Certificates < 2yrs.	Not Available
<u>Art</u>	Certificates < 2yrs.	Not Available
Business Administration and Management, General	Certificates < 2yrs.	Not Available
Computer and Information Sciences, General.	Certificates < 2yrs.	Not Available
Emergency Medical Technology/Technician (EMT Paramedic)	Certificates < 2yrs.	Not Available
General Office Occupations and Clerical Services	Certificates < 2yrs.	Not Available
Psychology, General	Certificates < 2yrs.	Not Available
Sign Language Interpretation and Translation	Certificates < 2yrs.	Not Available
Spanish Language and Literature	Certificates < 2yrs.	Not Available
Welding Technology/Welder	Certificates < 2yrs.	Not Available
Woodworking, General	Certificates < 2yrs.	Not Available
		[aoT]

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Overview Career Information The Economy Data Library Customer Center Contact LMI

## **Napa County Profile**

Compare Areas

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#### About this area:

Napa is part of one of the state's busiest urban areas—the San Francisco Bay Area. There are nine counties which significantly contribute to the economy of the Bay Area as an urban center: Napa, Alameda, Contra Costa, Marin, Santa Clara, San Francisco, Sonoma, Solano, and San Mateo. The majority of Napa County remains primarily agricultural due to the highly productive and successful wine-growing industry. Since much of Napa's land is cultivated for grapes, newer residential and commercial development is concentrated in the existing cities, mostly located in the southern part of the county.

#### **EMPLOYMENT AND WAGES**

#### Unemployment Rate and Labor Force (Not Seasonally Adjusted)

[Top]

Topl

[[OD]

No. of No. of Year Time Period Labor Force Area **Unemployment Rate** Employed Unemployed Napa County 2010 Aug 75,700 68.600 7,100 9.4

More Areas Historical Data Get More Info (Data Library)

#### **Employment by Industry (Not Seasonally Adjusted)**

	,	y (	
Year	Time Period	CES Industry Title	No. of Employed
2010	Aug	Total Wage and Salary	64,300
2010	Aug	Total Nonfarm	59,500
2010	Aug	Total Private	49,300
2010	Aug	Service Providing	45,900
2010	Aug	Residual-Private Services Providing	35,700

More Historical Data Get More Info (Data Library)

#### Occupations with Fastest Job Growth (% change)

,	-,				
Occupation	Estimated Year -	Employ	ment	Employmen	t Change
UE C C C C C C C C C C C C C C C C C C C	Projected Year	Estimated	Projected	Number	Percent
Skin Care Specialists	2006 - 2016	40	80	40	100.0
Personal Appearance Workers	2006 - 2016	140	250	110	78.6
Hairdressers, Hairstylists, and Cosmetologists	2006 - 2016	80	140	60	75.0
Veterinary Technologists and Technicians	2006 - 2016	40	70	30	75.0
Mental Health Counselors	2006 - 2016	40	70	30	75.0

More Get More Info (Data Library)

### Projections of Employment by Industry

# **High Wage Occupations**

Top

<b>*</b>	<b>X</b>	Time Deviced	Hourly	Hourly by	Percentile	
Occupation	Year	Time Period	Mean	25th	Median	75th
Chief Executives	2010	1st Qtr	\$96.03	\$71.82	N/A	N/A
Surgeons	2010	1st Qtr	\$92.40	\$79.06	N/A	N/A
<u>Psychiatrists</u>	2010	1st Qtr	\$87.99	\$64.00	N/A	N/A
Lawyers	2010	1st Qtr	\$82.65	\$51.67	N/A	N/A
<u>Dentists, General</u>	2010	1st Qtr	\$72.25	\$58.23	\$66.16	N/A
More Get More Info (Data Library	<u>/)</u>					

Data for Napa County is not available. Data for Napa MSA has been displayed for High Wage Occupations

#### **ECONOMIC INDICATORS**

Building Permits (US Census Bureau)				(Top)
Type of Permit	Year	Time Period	No. of Permits	Total Costs
Multi-Family	2009	Annual	6	\$1,008,284
Single Family	2009	Annual	123	\$52,837,731
Total all types construction permits	2009	Annual	129	\$53,846,015
More Areas Historical Data				

Consumer Price Index (US BLS & Calif. DIR) [[op] Consumer Price Index Area % Change 2009 Time Period 2008 Time Period **United States** 214.5 215.3 -0.4Annual Annual Galifornia --Annual-224.1 Annual 224.8 -0.3

Historical Data Get More Info (Data Library)

Data for Napa County is not available. Data for California has been displayed for Consumer Price Index (US BLS & Calif. DIR)

#### Median Price of Existing Homes Sold (Calif. Assoc. of Realtors)

Median Price

Year Time Period \$354,000 2010 Median Price of Homes Sold

More Areas Historical Data Data from the California Association of Realtors

State Revenues by Source		[Ing]
Tax Type Description Year	Time Period	Tax Revenue
Alcoholic Beverage Taxes and Fees 2008	Annual	\$323,934,000
Bank and Corporation (Income) Taxes 2008	Annual	\$9,535,679,000
Cigarette Tax 2008	Annual	\$1,000,456,000
Horse Racing (Parimutuel) License Fees 2008	Annual	\$30,737,000
Estate, Inheritance and Gift Taxes 2008	Annual	\$245,000

More Areas Historical Data

Data for Napa County is not available. Data for California has been displayed for State Revenues by Source

#### Taxable Sales (Calif. Board of Equalization)

[Top] Sales

[Top]

Time Period Year Sales Type Description 2008 Annual Retail

More Areas Historical Data

http://www.labormarketinfo.edd.ca.gov/cgi/databrowsing/localAreaProfileQSResults.asp?selectedarea=N... 9/27/2010

#### POPULATION AND CENSUS DATA

[gg]] **Population** Population Area Year Time Period Source 2009 Annual California Dept of Finance 138,451 Napa County

More Areas Historical Data Get More Info (Data Library)

[Top] Measures of Income Population Year Time Period Income Income Type

\$42,325 36,961,664 2009 Annual Per Capita Personal Income - BEA 36,961,664 \$1,564,388,897,000 Total Personal Income - BEA 2009 Annual

More Areas Historical Data Get More Info (Data Library)

Data for Napa County is not available. Data for California has been displayed for Measures of Income

Get More Info (Data Library)

County-to-County Commute Patterns (US Census Bureau) Area of Residence Area of WorkPlace Number of Workers Time Period Year 44.341 Napa County, CA Napa County . CA 2000 Census 8,256 Solano County, CA Napa County, CA 2000 Census 3,756 Solano County, CA Napa County, CA 2000 Census

3,030 Sonoma County, CA Napa County, CA 2000 Census 2,146 Sonoma County, CA Census Napa County, CA 2000

More Historical Data

#### JOB OPENINGS & TRAINING PROVIDERS

#### Job Openings from JobCentral National Labor Exchange

[Top]

[[co]

Location

Napa,CA

Napa,CA

St. Helena, CA

Job Openings

Provider Name

#### Training Providers in Area

Provider Type Culinary Institute of America (Greystone Campus) Apprenticeship, Business, Career, & Tech Schools

Community Colleges (two-year school) Napa Valley College

Apprenticeship, Business, Career, & Tech Schools Vintage Academy of Hair Design Inc. Le Melange Academy

Napa,CA Napa Valley School of Massage Apprenticeship, Business, Career, & Tech Schools

More

Napa,CA Schools with Occupational Programs (ROP)

#### Related Links

View Employers By Occupation View Employers By Industry Local Area Comparisons

#### Related Articles and Publications

Ask an Economist..., 7/29/2010 New Career Resources - Info on Good-Paying, Hands-On Jobs, 10/7/2009 Labor Market Information Web Sites Across the Nation , 7/18/2009 Methodology for Generating Labor Force Data, 12/23/2008 County-to-County Commute Patterns, 12/22/2008

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Skip to: Content | Footer | Accessibility
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Search

C California @ EDD Search

Home Unemployment Disability Jobs / Training Payroll Taxes Labor Market Info Forms/ Publications

Overview Career Information The Economy Data Library Customer Center Contact LMI

## Training Providers in Area in Napa County

Back Printer Friendly Version

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### Page 1 of 1 (10 results/page)

Provider Name
American Gunsmithing Institute
Boston Reed College
Culinary Institute of America (Greystone Campus)
Le Melange Academy
Napa Valley Adult School
Napa Valley College
Napa Valley School of Massage
Pacific Union College
Vintage Academy of Hair Design Inc.

Provider Type Location # Napa, CA Apprenticeship, Business, Career, & Tech Schools Napa, CA Apprenticeship, Business, Career, & Tech Schools Apprenticeship, Business, Career, & Tech Schools St. Helena, CA Schools with Occupational Programs (ROP) Napa, CA Schools with Occupational Programs (ROP) Napa, CA Community Colleges (two-year school) Napa, CA Apprenticeship, Business, Career, & Tech Schools Napa, CA Angwin, CA Community Colleges (two-year school) Apprenticeship, Business, Career, & Tech Schools Napa, CA

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Search

C California EDD Search

Home Unemployment Disability Jobs / Training Payroll Taxes Labor Market Info Forms/ Publications

Overview Career Information The Economy Data Library Customer Center Contact LMI

# **Training Provider**

Back

Na pa Valley College

Address: 2277 Napa - Vallejo Highway

Napa, CA 94558

Internet Link: http://www.nvc.cc.ca.us/

#### Contact:

Admissions Representative Phone: 707-253-3000 Fax: 707-253-3015

# The following are the training programs offered here.

[View 10 Results Per Page]

Program Name	Degree Offered	No. of Completers in 2001
Architectural Drafting and Architectural CAD/CADD	Associate`s Degree	Not Available
Business Administration and Management, General	Associate`s Degree	Not Available
Child Development	Associate's Degree	Not Available
Communications Technologies/Technicians & Support Services	Associate`s Degree	Not Available
Computer and Information Sciences, General.	Associate`s Degree	Not Available
Computer Systems Networking and Telecommunications	Associate`s Degree	Not Available
Corrections	Associate`s Degree	Not Available
Cosmetology/Cosmetologist, General	Associate's Degree	Not Available
Criminal Justice/Police Science	Associate's Degree	Not Available
Criminal Justice/Safety Studies	Associate's Degree	Not Available
Drafting and Design Technology/Technician, General	Associate`s Degree	Not Available
<u>Drafting/Design Engineering Technologies/Technicians, Other</u>	Associate's Degree	Not Available
Education, General	Associate`s Degree	Not Available
Electrical, Electronic & Communications Engineering Technolo	Associate's Degree	Not Available
Environmental Engineering Technology/Environmental Technolog	Associate`s Degree	Not Available
Finance, General	Associate's Degree	Not Available
General Merchandising, Sales, & Related Marketing Operations	Associate's Degree	Not Available
General Office Occupations and Clerical Services	Associate's Degree	Not Available
Homeland Security, Law Enforcement, Firefighting and Related	Associate's Degree	Not Available
Humanities/Humanistic Studies	Associate's Degree	Not Available
Legal Assistant/Paralegal	Associate's Degree	Not Available
Legal Research & Advanced Professional Studies, Other	Associate's Degree	Not Available
Licensed Practical/Vocational Nurse Training.	Associate`s Degree	Not Available
Machine Tool Technology/Machinist	Associate's Degree	Not Available

Management Science.	Associate`s Degree	Not Available
Natural Resources Management and Policy, Other	Associate`s Degree	Not Available
Office Management and Supervision	Associate`s Degree	Not Available
<u>Photography</u>	Associate's Degree	Not Available
Psychiatric/Mental Health Services Technician	Associate`s Degree	Not Available
Public Administration	Associate`s Degree	Not Available
Real Estate	Associate`s Degree	Not Available
Registered Nursing/Registered Nurse.	Associate's Degree	Not Available
Respiratory Care Therapy/Therapist	Associate`s Degree	Not Available
Selling Skills and Sales Operations	Associate's Degree	Not Available
Social Sciences, General	Associate`s Degree	Not Available
Speech Communication and Rhetoric.	Associate`s Degree	Not Available
Welding Technology/Welder	Associate`s Degree	Not Available

[Top]

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## Lake One-Stop

55 First Street, Box F
Lakeport, CA 95453
707-263-0630 (phone)
707-263-7637(fax)

4477 Moss Avenue, Ste. A Clearlake, CA 95422 707-994-0633 707-994-0635(fax)

TO: BARbo	no Halsey	FROM:	ETH DE	Smare
COMPANY: C	A WIB	DATE:	/21/u	
FAX NUMBER:	916-324-2964	PAGES: (INCI	.UDE COVER)	34
RE:				
URGENT	FOR REVIEW	PLEASE COMMEN	T P	LEASE REPLY
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BUSINESS & WORKFORCE CENTER www.lakeonestop.org

Equal Opportunity Employer/Program

Auxiliary aids and services are available upon request for people with disabilities



3555 N. Main Street - PO Box 370 - Kelseyville, Lake County - CA 95451 Voice 707-279-4297 - Fax 707-279-9909

Ms. Barbara Halsey
Executive Director
California Workforce Investment Board
777 12th Street, Suite 200
Sacramento CA 95814

1-21-10

Dear California Workforce Investment Board,

I'm writing this letter to not support the Napa Workforce Investment Board modification of the Lake County Workforce Investment Area. We are not in favor of modifying our local Workforce Investment area and being represented by Napa County.

Kelseyville Lumber has worked with the Lake One Stop for the last several years. During that time we have built strong relationships with the employees and have learned a lot about the WIA program. Kelseyville Lumber has had the priviledge of being a work experience site for One Stop participants and continue to be at the disposal of the One Stop when needed. Being one of the largest employers in the county, it has been a great help to be able to utilize the Lake One Stop when we have had to recruit for positions. We have been able to received many valuable employees through the program and was happy to be able to permanently hire some of them when the opportunity has arisen.

I believe the Lake One Stop is best ran by the group that is currently running it. The employees are both professional and responsive to the business community. This modification could disrupt services and or money for our area and doesn't really show how Napa can or even has plans to benefit Lake County.

Sincerely,

Anni Borghesani

Owner, Kelseyville Lumber

cc Lake County Board of Supervisors

......One of Lake County's Largest Building Material Suppliers



## Adobe Creek Packing Company.

BLAZING STAR . STAR LINE . STAR POINT

Lake County
Mountain Bartlette

January 19, 2011

Ms. Barbara Halsey Executive Director California Workforce Investment Board 777 12<sup>th</sup> Street, Suite 200 Sacramento, CA 95818

California Workforce Investment Board

I am writing this letter as non-support for the Napa Workforce Investment Board Application regarding the Modification of our Local Workforce Investment Area in Lake County.

We have had many of our seasonal employees' use the Lakeport One-Stop services for job referrals, updating resumes and perfecting job skills. The people that we have hired through the One-Stop services have been well screened and matched our requirements. It would be a loss to our local business community to have the Lakeport facility move. The One-Stops in Lake County work with a very professional attitude. In a county that has a very high employment rate I feel it is essential to have all the help and information available locally to those who are actively seeking employment.

I do not see any benefits for Lake County by partnering with Napa County. Will the Lake One Stops still be able to offer the same services to our residents? Or will Lake once again be forced to downsize with the majority of funds allocated to Napa? It seems to me that the modification does not have Lake County's best interests in mind. Therefore I am against the Modification of our Local Workforce Investment Area.

Sincerely,

Shirley Campbell

Controller/

Cc: Lake County Board of Supervisors

4825 Loses Drive · Post Office Box 336 · Kelseyville, CA 95451 (707) 278-4204 · FAX (707) 279-0366



1-12-10

#### Attention CA Workforce Investment Board

We have recently become aware of the Napa Workforce Investment Board Application for modifying our local Workforce Investment and we are **not** in support of this.

As one of the largest local employers in Lake County we have worked very closely with the Lake One-Stop and have found their service to be an excellent resource to our community. They have been a great partner for our employment needs and we are not in support of any modification or action that could disrupt or lessen services to our area. This modification does not clearly outline how a Napa partnership will benefit Lake County whatsoever and it seems to only be providing more benefits to Napa County. Again, we are strongly **opposed** to this modification and would like more time to discuss this issue with our local elected officials.

Sincerely,

Damien Wickard

Human resource Director

and was

Konocti Vista Casino Resort & Marina



#### **Four Corners Builders Supply**

14975 Olympic Drive Clearlake, CA 95422-9524 (707) 994-6277

Ms. Barbara Halsey Executive Director California Workforce Investment Board 777 12th Street, Suite 200 Sacramento CA 95814

1-17-10

Dear California Workforce Investment Board,

I'm writing this letter to not support the Napa Workforce Investment Board modification of the Lake County Workforce Investment Area.

Four Corners has worked with the Lake One Stop for over the last five years. During that time I have built strong relationships with the employees and have learned a lot about the WIA program. Four Corners has had the privledge of being a work experience site for many One Stop youth participants and continue to be at the disposal of the One Stop when needed. I have received many valuable employees through the program and was happy to be able to permanently hire many of them.

I believe the Lake One Stop is best ran by the group that is currently running it. The employees have a real understanding of our county and the people in it. It has been very reassuring to talk to the employees and find they are not only local, but many of them grew up in the county and graduated from local high schools. They understand the issues of transportation, education, and upward moving gang activity. I cannot imagine that these needs and the special culture of our county is something Napa County would be considering when deciding how to use WIA funding.

Sincerely

Jesse Boyd

Four Corners Store Manager



1-18-11

Attention CA Workforce Investment Board

I am writing this letter to express my non-support for the Napa Workforce Investment Board Application attempting to modify our area. Our Family business has been in Lake Co for over 20yrs and we are very familiar with the WIA and EDD services at the Lake One-Stop. We have used the work experience program to give people job skills then later hire them permanently to work for us. They're also a great resource when we need employees or business help.

In reviewing Napa's modification plan we do not see how this will bring any more benefits to Lake County than currently exist. The modification says, "At the current time, the One-Stop services do not work closely with other Lake County workforce development efforts such as CalWORKs Employment Services." Is that a valid reason to modify our workforce area? I've looked into using the CalWORKs program and it's a joke-welfare recipients that have to work, not want to work.

Also the "strong" partnerships Napa says it has- Lake has too: I've been to the One-Stop and know they do work with adult education (tons of people go there for help getting their GED), the Lake County Office of Education (the past Superintendant actually sits on the One-Stop board), community colleges (they provide training assistance, books and support to both Yuba and Mendocino students) and EDD (actually located at the Lakeport One-Stop). I know the One-stop also has help for Veterans with a dedicated Veteran Representative, programs for seniors (Experience Works), Farmworker services (California Human Development), and numerous services for local businesses including SBDC. Seems like this modification is not very well thought out and frankly a waste of time.

Sincerely,

Angy Lundeen-Owner
Angelina's Bakery

365 North Main Street Lakeport, CA

707-263-0391

cc Lake County Board of Supervisors

PAGE 06/34

CAKEPORTWIA

#### LAKE COUNTY VECTOR CONTROL DISTRICT



P.O. Box 310 • 410 Esplanade • Lakeport, CA 95453 • (707) 263-4770 • www.lcvcd.org

Ms. Barbara Halsey
Executive Director
California Workforce Investment Board
777 12th Street, Suite 200
Sacramento CA 95814

January 21, 2011

RE: Non-support for the Napa Workforce Investment Board Application regarding the Modification of our Local Workforce Investment Area.

Attention CA Workforce Investment Board:

As the District Manager of the Lake County Vector Control District, a local government agency, I worked with Lake One-Stop last year in the North Central Counties Consortium (NCCC) Work Experience (WEX) Program, and, found it to be a very positive experience both for our agency and for the trainee. Our local Program Manager at Lake One-Stop, Jill Hoeffer, has been extremely helpful—she thoroughly reviewed the WEX Program and the associated requirements and responsibilities for both our agency and the trainee, and answered our questions promptly. The trainee assigned to us found that the training she received through the One-Stop Program and her specific work experience at our district improved her ability to be an effective and productive employee.

I am not in support of the modification because we have established a strong local partnership with the Lake One-Stop and have found that the current One-Stop operator, Lake One-Stop Inc., provides prompt, convenient, and quality service to our local agency and local job seekers. Lake One-Stop is responsive to our local needs and the current application does not adequately describe how Napa County will ensure continuity of these services. Modifying the current Lake Workforce Investment Area will create a disruption of these valuable services during an economic time when they are needed the most in our community.

Our District, like many other employers in Lake County, seeks to support local businesses and to hire locally whenever possible. I do not believe that we would receive the same level of service from an agency located in—or operated by—another county, such as Napa County Health and Human Services Department where their County welfare office operates the Napa County One-Stop model.

As the manager of a local agency, I do not feel the proposed change will best serve the needs of our District or its ability to provide the residents of Lake County with vital public health services. We currently enjoy a very positive and professional relationship with the Lakeport/Clearlake One-Stop, and I hope that it will continue in the future.

Sincerely,

Jamesina J. Scott, Ph.D.

District Manager and Research Director



## Your One Stop Party Shop

Ms. Barbara Halsey
Executive Director
California Workforce Investment Board
777 12th Street, Suite 200
Sacramento CA 95814

Dear Ms. Halsey.

I'm writing this letter to provide public comment and non-support for the Napa Workforce Investment Board Application regarding the Modification of our Local Workforce Investment Area.

I am a small business owner and have been operating for 4 yrs. I have used Lake One-Stop many times. Two of my current employees were Work Experiences which I have now hired for permanent employment. The Lake One-Stop Staff is very helpful; they take clients with no or very little job experience and give them the ability to learn new skills and gain work experience. If the program was not here or if the funding was cut the employees I have would not have had the opportunity for permanent employment. This program gave my employees an income and gave me the ability to give them the training they needed to operate my business.

As a business owner I have concerns on how the Modification would affect the W.I.A. services and how the funding would be used or not used in Lake County. I would not want to seek employees or Business Services from the Welfare Agency as they do in Napa County. I feel that all of our employee, Business services and needs are currently being met in a professional manner now with Lake One-Stop, Inc. Can Napa ensure this same quality of service and money will stay in Lake County? This is nowhere in the application and a major issue.

I think you would be doing Lake County a disservice if you allow Napa County to control the money for Lake County services. Why fix something that is not in need of repair and only serves to create more disruptions, uncertainty, and confusion. I'm strongly in **opposition** to support the request for Napa County's Modification.

Sincerely,

Lyle Coburn/Owner of Your One Stop Party Shop

cc Lake County Board of Supervisors

Just on Hop larry Suf

Esthetician - Clearlake, CA

Ms. Barbara Halsey
Executive Director
California Workforce Investment Board
777 12th Street, Suite 200
Sacramento CA 95814

Attention CA Workforce Investment Board

I am currently an Independent Contractor and work out of Shearwood Forest Salon as an Esthetician. I hope to eventually run my own salon. When I do get ready to start my own business I am going to use Lake One Stop. I know some of the staff personally and have seen firsthand what great services they provide. That is why I am writing this letter to provide public comment and non-support for the Napa Workforce Investment Board Application regarding the Modification of our Local Workforce Investment Area.

There services do not need to change. Also, I do not want to have get services from a welfare office. The current locations are designed to the needs of Lake County and provide fast and friendly service for anyone who walks in their doors.

There are too many unanswered questions, not enough time to make an informed decision and no real benefit for the Lake County community with this modification.

Sincerely.

Yolanda Day

Independent Contractor

Clearlake, CA

SHEARWOOD FOREST

Clearlake-California

1-20-11

To whom it may concern,

As a business owner and part of the community for the past 20 years, I decided to write this letter to provide public comment and non-support for the Napa Workforce Investment Board Application regarding the Modification of our Local Workforce Investment Area.

Most of the businesses in Lake County have suffered from these difficult economic times. This is something I don't think Napa will fully understand and therefore won't be able to provide the services we need. I own Shearwood Forest Salon and have had many of my employees use the services of Lake One Stop. Lake One Stop provided them with the planning, funding, and motivation that many of them lacked in order to get the proper licenses to work in my salon. They have in turn provided me with well trained and enthusiastic people who have turned out to be great employees. Why would I want that to change? Why would anyone want to change that? Is there really a need for these changes?

I don't see any benefits of Napa receiving the money designated for Lake County. I also don't understand why there has not been more information released regarding these changes and especially more time. We need more time to consider how this is going to affect our community.

What is going to happen to the staff at Lake One Stop? What is going to happen to their partners like the Employment Development Department which helps so many people receiving unemployment benefits? What will happen to all the people who are receiving benefits and counseling through the Employment Specialists? Will they still get their funding? Will they be able to finish their programs?

I am in non-support of this! Napa is reaping the benefits, when Lake County is in desperate need for all the help they can get. There are too many issues and not enough time to make an informed decision at this time.

Sincerety, Ang. Balcok

Angie Babcock

Owner of Shearwood Forest Salon, Clearlake, CA

#### Main Street Pizza

145 North Main Street Lakeport, CA 95453-4814 (707) 263-0777 mainstreetpizzalakeport.com



Ms. Barbara Halsey Executive Director California Workforce Investment Board 777 12th Street, Suite 200 Sacramento CA 95814

1-18-2011

Dear California Workforce Investment Board,

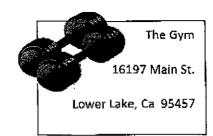
I'm writing this letter to not support the Napa Workforce Investment Board modification of the Lake County Workforce Investment Area.

As a local business owner I have several concerns about this modification. What's going to happen to all the wonderful services Lake One-Stop provides if Napa gets control of our money? What's the benefit of Lake County partnering with Napa? Why would you move the Lake One-Stop to an area where there are fewer jobs? The Unemployment rate is at 18% in Lake County, making us the fourth highest in the State. The modification seems to only benefit Napa County. There are too many questions and I cannot support this.

Sincerely,

cc Lake County Board of Supervisors

Michael Wood



Attention CA Workforce Investment Board

As a business owner and involved community member I am having a hard time understanding the purpose of the of the Napa Workforce Investment Board application to modify our Local Workforce Investment Area.

I am currently in the process of moving my business to a new location, within the county, and will be utilizing the services that Lake One Stop offers to small business owners like me. Prescreening employees and advertising for some of the job openings that I may have will save me a lot of time. Also the business to business referrals that they have provided me have helped me find competent and reliable business's around Lake County that I may have not found otherwise. They referred a contractor to me that put up walls in my new location for an affordable price and did an excellent job. They also referred a painter who able to put up texture in the office at the new gym. I very much appreciate the fact that I can come to the Lake One Stop with my needs and have them met.

I don't want these services to be interrupted and I don't want to see them change. I am also curious as to what are the benefits of Napa having control of the money designated for Lake County? At this time I am only seeing benefits for Napa. I don't want to see the staff change either. I am very concerned with how little we know about what changes will take place. There are too many unanswered questions and I am in non-support of this modification.

Sincerely,

Billy Crook

Owner of "The Gym"

Lower Lake, CA

cc Lake County Board of Supervisors

01/51/5011 16:51 7072630920 LAKEPORTWIA PAGE 12/34



418 S Main St, Lakeport, CA 95453 (707) 263-1212

Ms. Barbara Halsey Executive Director California Workforce Investment Board 777 12th Street, Suite 200 Sacramento CA 95814

Attention CA Workforce Investment Board

I am writing this letter to provide public comment and **non-support** for the Napa Workforce Investment Board Application regarding the Modification of our Local Workforce Investment Area.

As a new small business owner I have worked with Lake One-Stop Inc. in which they have gave me the opportunity to have three Work Experience participants, this allowed them to work while completing their training and obtaining their licenses. All three are employed in my salon.

The staff at Lake One-Stop Inc. is very business friendly, professional and provide excellent service. I am not in support of the modification because there is no indication of how much funding would be held in Lake County. As a result our county could see less money and that's not good.

We also didn't like the idea of moving all services to Clearlake. Having two locations benefits all community residents/business. I'm strongly in **non support** of this modification.

Sincerely, Maxanalir

Marin Alexander/Color Organix

## Sicily's Italian Restaurant

900 Sky Park Rd, Lakeport, CA 95453 (707) 263-6310

Ms. Barbara Halsey
Executive Director
California Workforce Investment Board
777 12th Street, Suite 200
Sacramento CA 95814

Attention CA Workforce Investment Board

We have recently become aware of the Napa Workforce Investment Board Application for modifying our local Workforce Investment and we are **not** in **support** of this modification.

The modification does not state how Napa will continue One-Stop services in Lake County, This is a major concern, and how do we know what the One-Stop model will be. I understand that Napa runs their One-Stop program out of their Health and Human Services Department, and we don't feel that we would seek or get qualified employees a welfare office.

The current staff at Lake One-Stop in both Lakeport and Clearlake provides professional and qualified candidates ready for employment. I have had many good experiences with the employees they have sent in for jobs. I think changing a good thing is a waste of time and tax payer money!

Sincerely,

Leya Meo/Business owner

## **Premier Flooring**

2570 S Main St # 3, Lakeport, CA 95453-5699 (707) 263-0858

Ms. Barbara Halsey **Executive Director** California Workforce Investment Board 777 12th Street, Suite 200 Sacramento CA 95814

Dear Ms. Halsey,

This letter is response to the Napa County Application for Modification of Local Workforce Investment Area to add Lake County to the Napa County Local Workforce Investment Area (LWIA). Premier Flooring is opposed to this modification for the following reason.

The services that they provided to our business, community and residents are vital to our economy. The modification does not outline how Napa will continue Lake One-Stop services in Lake County. The modification says, "At the current time, the One-Stop services do not work closely with other Lake County workforce developments efforts such as CalWQRKs Employment Services." Is that a reason to modify our workforce area? I've looked into using the CalWORKs program and it's a joke-welfare recipient's that have to work, not want to work.

Also the "strong" partnerships Napa says it has-Lake has too: I've been to the One-Stop and know they do work with adults education (tons of people go there for help on getting their GED), the Lake County Office of Education (the past Superintendant actually sits on the One-Stop board), community college (they provide training assistance, books and support to both Yuba an Mendocino students). This modification is not very well thought out and seems to be a waste of time. I am not in support of the modification. When you make your decision regarding the operation of this vital local resource please take into consideration the needs of the locals that live and work here.

Sufi Ratcliffe/Business owner

Sincerely,

#### **Lake County Drywall**

P O Box 385 Lakeport CA 95453 707-263-5066 CA Contractor's lic #513977

Ms. Barbara Halsey Executive Director California Workforce Investment Board 777 12<sup>th</sup> Street, Suite 200 Sacramento Ca 95814

01/20/2011

To the California Workforce Investment Board

It has come to our attention that the Napa Workforce Investment Board is requesting to modify and take over the Lake One Stop in the County. We are hereby notifying you that we do not support this application.

As a small construction company in Lake County with approximately 12 employees we have had the opportunity to work very closely with the local WIA/One Stop for many years. Our first employee, when we started our business many years ago, was actually an OJT (on the job training) client from the local WIA office. We understand that often when another agency takes over there is a signification decrease in services locally and this would be a big disservice to the employers in Lake County. Napa is a far distance from Lake and the two counties share very few economic similarities. In looking further into the modification it appears EDD (Employment Development Department) is not represented within the modification plan and this is a serious issue for Lake since the unemployment rate is in double digits. Where will all the customers go that need EDD services and where do the employers go to get Tax and Labor Market information? Ukiah is over 50 miles for those living at the north end of the lake and over 100 miles for those at the South end of the Lake. Again, we are opposed to this modification and hope the State will take a closer look to see how this affects the employers and customers of Lake County.

Thank you,

Mark Mills Owner

1-12-10

To whom it may concern,

We do not support the Napa Workforce Investment Board application about modifying of our Local Workforce Investment Area. We have utilized the WIA services in Lake County through the Lake One-Stop to assist us with our employment needs. We've used their work experience and on-the-job training programs to assist with hiring good employees. We know of several businesses that have benefited from these programs and all had good experiences. The application is not specific on how Napa will work with the small businesses of Lake County or why we will only have a 40% representation on their board. We don't feel we would be a priority like the current Workforce Investment area has made us. We are not in favor of this application.

Russell Com

Sincerely,

Dunken Pumps 26.15 South Main Street Lakeport, CA 95453-5698

Day Chiropractic

Lower Lake, CA 95457

1-20-11

Attention CA Workforce Investment Board

I am writing this letter in regards to the proposed modification of the Napa Workforce Investment Board modifying the Lake County Workforce Development program that is already in place.

As a local business owner and active community member, I am in non-support of this modification. I have utilized the services at Lake One Stop in the past. I had a youth Work Experience participant that worked as a receptionist in my office. Lake One Stop provided me with an employee when I didn't have the time to advertise and screen prospective employees myself. This employee provided me with the support I needed in my front office and I was able to help her learn new skills.

The services I was provided with were excellent and I don't want to see them change. The modification plan does not specify what changes will be made and how they plan to service the needs of Lake County. A county that is very different from Napa. I feel we need a lot more information about the changes that will occur before an informed decision can be made.

Sincerely,

Dennis Day, D.C.

Day Chiropractic

16205 Main St.

Lower Lake, CA 95457

ce Lake County Board of Supervisors

01/51/5011 16:51 7072630920 LAKEPORTWIA



Dear Ms. Halsey,

This letter is response to the Napa County Application for Modification of Local Workforce Investment Area to add Lake County to the Napa County Local Workforce Investment Area (LWIA). Strohmeier's Auto Center is opposed to this modification for the following reason:

We have developed a great working relationship with Lake One –Stop, Inc. and its professional staff over the last three years. The services that they provided to our business, community and residents are vital to our economy. We have had two On The Job Training participants in our Service Department that are still employed with us today and have one in our Customer Service Sales Department that just started and will be permanently hired at the end of his training. These position /jobs are here in part to the funding provided by W.I.A. program during these economic hard times. We had the pleasure of being a Work Experience Site for CAL GRIP/Summer Youth Participant that we again kept as a permanent employee. We helped a young man learn work values, personal values and leave a gang life style. All of these participants are hard working and great employees. We have them because of the Lake One-Stop, Inc. Services and W.I.A. funding.

We feel that a change of Workforce investment Areas would affect how the W.I.A. services and how funding would be used or not used in Lake County. Lake County is a rural area with very little in common with Napa, but lots of similarities with Sutter, Glen, Colusa and Yuba. We also don't want to seek Business Services for a Welfare Agency as they do in Napa County. We feel that all of our employee and Business services and needs are currently being met in a professional manner now with Lake One-Stop, Inc. Can Napa ensure this same quality of service and money will stay in Lake County? This is nowhere in the application and a major issue.

We are strongly in **non support** of this request for Napa County's Application for Modification of Local Workforce Investment Area to add Lake County, as why fix something that is not in need of repair and only serves to create more disruptions, uncertainty, and confusion.

Sincerely,

Guy Strohmeier

Owner of Strohmeier's Auto Center

cc Lake County Board of Supervisors

01/51/5011 10:51 7072630920 LAKEPORTWIA PAGE 19/34

January 16, 2011

Ms. Barbara Halsey Executive Director California Workforce Investment Board 777 12th Street, Suite 200 Sacramento CA 95814



Sandebeach Trailer Lodge 5800 E. Hwy. 20 Lucerne, CA 95458

Attention CA Workforce Investment Board

Dear Ms. Halsey,

As the owner and operator of a local small business in Lake County, I am troubled by the Napa Workforce Investment Board Application regarding the Modification of our Local Workforce Investment Area. The Lake One-Stop provided my family owned business with two Work Experience workers last summer. These workers were a huge asset to my business as they assisted me in making improvements on my business that I could not have otherwise afforded to do. The workers benefitted as well by obtaining new skills, receiving an income, and gaining local employment references. It was a positive experience for all involved and definitely a win-win situation for us and our local economy.

Also, I would like to commend the staff of the Lake One-Stop office. They provided professional, prompt and quality service to both me as a business owner and to my Work Experience workers. We have established an excellent working relationship and I would not hesitate to utilize their services in the future. They are people that live and work in our community and understand the unique challenges that our local population and economy face,

I do not believe that I would receive this local, customized service if Napa takes over the operations of our current One-Stop. Do they even know where Lucerne is? More importantly, do they care about the difficulties we deal with in keeping our local businesses going through these tough economic times?

I do not think that they could possible understand the challenges that we face as our economy and culture are so different from that of Napa County. For this reason, I am not in support of the modification. When you make your decision regarding the operation of this vital local resource please take into consideration the needs of the locals that live and work here.

Sincerely.

Judish a. mc aulay Judith A. McAuley

Sandebeach Trailer Lodge

5800 E. Hwy. 20 Lucerne, CA 95458

# The Track Shack

Lakeport, CA

January 15, 2011

Ms. Barbara Halsey
Executive Director
California Workforce Investment Board
777 12th Street, Suite 200
Sacramento CA 95814

To Whom It May Concern,

The purpose of this letter is to communicate my non-support of the Napa Workforce Investment Board application that would modify our Local Workforce Investment Area. My locally owned and operated business has benefited greatly from the services that Lake One-Stop provides. For example, last year we participated in their Work Experience program which was a tremendous help to both my business and to the Work Experience participant that worked for me especially in these trying times in our local economy. The current One-Stop staff has been approachable and served the needs of our local businesses and job seekers very well. The current application does not adequately describe how Napa County will ensure continuity of these services. I believe that would be a determent to our local economy. For this reason, I strong disagree with the proposed change.

M. F Waller

Sincerely

Budd Wolter Owner, Track Shack 7130 Butte Court Nice, CA 95464-8676



## A&B collision inc.

Attention CA. workforce investment board.

I am writing this letter to let you know I do not support the Napa workforce investment board application attempting to modify our area. We have used lake one stop and have had great experience working with them. They know our area well as well as the needs of the businesses in Lake County. We have had poor results working with Calworks employment services we are a local business we hire locally. We need these services in Clearlake and Lakeport.

Thank you Bill Stone

President A&B collision Inc.

1-20-2011

PAGE 22/34

LAKEPORTWIA

Dear Ms. Halsey,

This letter is response to the Napa County Application for Modification of Local Workforce Investment Area to add Lake County to the Napa County Local Workforce Investment Area (LWIA). My name is Christopher Odbert and I'm a past participant of Lake One-Stop, Inc. programs/services.

I'm a young man that needed assistance and direction towards a positive outlook in my life. W.I.A. services and funding has made that difference in my life and that of my family's life as well. I started out in the ARRA Summer Youth Program 2009 as a Work Experience with the City Parks Department. As of today I'm full time and permanently employed with the City of Lakeport- Parks Department. During the work experience I earned five certificates and was able to be a part of a special grant that allowed me to gain college credits and specialized knowledge for my career. I feel lucky that there were services /funding that gave me an opportunity to change my life and have a future.

I don't not support this modification plan as it will take away from many other young people that need an opportunity to have an experience, learn, grow, and be active/productive members of our community-Lake County.

Sincerely,

Christopher Odbert

Cc: Lake County Board of Supervisors

PAGE 23/34

Dear California Workforce Investment Board,

I am currently a client of Lake One-Stop and am very happy with their services exactly as they are. I would like to explain why that is. I am a single, 49 year old mother of three who was supporting my family as a waitress at a local restaurant. When business slowed down due to our declining local economy I was laid off from my job. I went to the Lake One-Stop and they helped me move on with my life. They worked with me to assess my abilities and interests, locate training that was a good fit for those assets and are assisting me in obtaining training as a Medical Assistant. They partnered with me and paid for the training, which I was unable to afford on my own, while I paid for the other expenses related to the training. The staff has been most helpful throughout the entire process. They have encouraged and supported me and, upon completion of the training, they have already stated that they will assist me in job preparation such as writing a resume, interviewing techniques, and assisting me in my job search until I find a job in my new career.

I am excited to be getting a fresh start at this point in my life. I will have a more stable career with better and more consistent earning power, regular work hours and have medical and other benefits that I have not had in the past. This career change will allow me more life/work balance that will enhance my personal life as well. The entire staff at Lake One-Stop has been responsive, professional and affirming through a difficult time in my life and I am very grateful for their compassion and knowledge.

My understanding is that the Napa County One-Stop is operated through the Health and Human Services Department which is their welfare office. I object to being forced to work with the welfare office. I may have been down but being forced to go to the welfare office for services would have made my self-esteem even lower than it was. I cannot imagine that I would receive the high level of professionalism and one on one service that I have received from the Lake One-Stop in that type of environment. Also, I live in Lakeport and having to commute to Clearlake to conduct my business with Lake One-Stop would be an additional burden on my time, money and energy.

I'm writing this letter to inform you that I adamantly oppose the Napa Workforce Investment Board modification of the Lake County Workforce Investment Area.

Sincerely

Diana Boykin

90 Lupoyoma Ave, Lakeport, CA 95453

1/21/11

Attention Workforce Oversight Committees:

This letter is intended to serve as public comment and a letter of **non-support** for the Napa Workforce Investment Board Application regarding the Modification of our Local Workforce Investment Area "Incorporation of Lake County into the Napa County Workforce Investment Area."

As a Lake County business the Napa application is not supported for the following reasons:

The current One-Stop operator, Lake One-Stop Inc., provides timely, convenient and consistent services to local businesses and jobs seekers. They are responsive to our local needs and the current application does not adequately describe how Napa County will ensure continuity of these services. Modifying the current Lake Workforce Investment Area will create a disruption of these valuable services during an economic time when they are needed the most.

Although the Clearlake area has the highest population and unemployment rate in the County, the majority of business that hire the largest number of employees are located in the North Shore area that includes Lakeport. Put the office where the employers are! We are not in favor of relocating and focusing One-Stop services and facilities away from these employers. This point alone demonstrates the lack of understanding Napa County has of Lake County business needs. They seem to be merely trying to provide more services to its Northern Napa county residents.

We do not want to seek business services from a welfare office or another county. Napa County Health and Human Services Department – their welfare office, operates the Napa County One-Stop model. As a businessperson, I do not feel this model can best service the needs of my business. We currently enjoy a professional employment agency feeling at the Lakeport/Clearlake One-Stop.

Lastly, there has not been a sufficient amount of time for this issue to be fully vetted in a public forum. As business representatives of Lake County, we would like the time to discuss such a drastic change in services with our individual Board of Supervisors and let the public provide input. We feel that there must be hidden costs, loss of local revenues and employee issues that we should discuss prior to any move. Where will our unemployment office go? Have you considered what happens to the businesses and employees in our existing One-Stop? Too many questions are unanswered at this time to support such an application.

Sincerely,

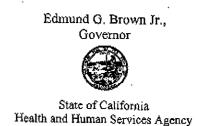
Joey Luiz

Vice Mayor - City of Clearlake

Wholesale Manager – Shannon Ridge Vineyards and Winery Past President – Clear Lake Chamber of Commerce (2009)

. ....





1-19-11

Attention CA Workforce Investment Board

The Lake County Department of Rehabilitation is opposed to the Napa Workforce Investment Board Application attempting to modify our area. The Department of Rehabilitation is a WIA mandated partner and we are currently co-located at the Lakeport One-Stop facility.

We are not in favor of moving the One-Stop to the Lowerlake/Clearlake area. We currently have an established and recognizable location that is appropriate for the clients we serve. The majority of our clients are in the Lakeport vicinity. Relocating would create a disruption in our services and a hardship to our clients.

We do not see how Napa's modification will bring any additional benefits to the current One-Stop structure. The current Lake One-Stop has an excellent partnership and provides invaluable services to the residents and businesses of Lake County. This modification will disrupt our services and leaves too many questions about Napa's plans for Lake County.

Sincerely,

Ernie Waugh, Rehabilitation Supervisor Department of Rehabilitation.

55 1st St., Box B, Lakeport, CA 95453

(707) 263-3797

January 17, 2011

Ms. Barbara Halsey
Executive Director
California Workforce Investment Board
777 12th Street, Suite 200
Sacramento CA 95814

Dear Ms: Halsey,

Many Lake County employers have brought to my attention that a modification of "our" Local Workforce Investment Area is being considered. I understand the proposal is that Lake County be incorporated into the Napa County Workforce Investment Area, where funding will then be administered by the Napa County Workforce Investment Board.

The current Lake County one-stop operator, Lake One-Stop, Inc., provides timely, convenient, and consistent services to both local businesses and job seekers. Services are provided in professional business offices with access to comprehensive labor market information in both major population areas of the county.

At the current local one-stop, employers are provided with timely services on a one-to one basis. The current operator has worked with numerous local employer organizations—the County Chamber of Commerce, the North Lake Businessman's Association, the Downtown Lakeport Business Association, etc. The huge hard-working farmworker community in Lake County is assisted with Spanish-speaking employees who are familiar with local agricultural employment practices. Lake County's Veterans receive priority from specifically-designated Veterans Employment Representatives.

In an area of 18.7% unemployment, it is mandatory that employees skilled in the areas of unemployment insurance are available to assist the unemployed members of the community, while awaiting their next job. The Lake County labor force does not want to visit a welfare office—they want immediate assistance from a labor exchange office. They want to be advised about training opportunities which will enable them to secure long-term employment in their local labor market. This is currently being provided.

Please carefully consider these suggestions before your final decision is rendered, or call for additional information.

Sincerely, Claud SAU ng Laurel Groshong, (707) 263-4262

Former manager of Lakeport Employment Development Department

Former Labor Representative at the California Governor's Office in Washington DC

Member, Lake County Democratic Central Committee

Member of Lakeport Rotary Club

CATHOLIC CHARITIES OF THE DIOCESE OF SANTA ROSA LAKE COUNTY PROGRAMS P. O. BOX 678 MIDDLETOWN, CA 95461 707-987-8139 Fax 707-987-8213

Ms. Barbara Halsey Executive Director California Workforce Investment Board 777 12th Street, Suite 200 Sacramento Ca 95814

Dear Ms. Halsey,

On behalf of the many unemployed and underemployed people who utilize the services of the Lake County One Stop office and the employers who do the same, I urge you not to close the program here in our county.

While it will save your program money, it will cost dearly to the hundreds of individuals monthly seeking local assistance. You know our statistics of high unemployment, business closings, training needs, etc in Lake County. But have you considered transportation issues.

Transportation is one of the most challenging services in rural areas. In ours it is very poor and the current schedule wreaks havoe in making and keeping appointments in a timely fashion. Our clients sometimes take hours to reach us from the other side of Clear Lake and have to wait between transfers. Clients of ours speak of taking almost 6 hours to go 15 miles back and forth to fill a prescription. Please don't move the services to Napa. It will make a hardship even more challenging than it already is for a people who are suffering. Literally it would take 2 hours on a bus ride to get folks to Napa from Lakeport and another 2 to get back. At best, this would not guarantee they'd be able to make an afternoon appointment and then have a ride back home.

Fifty percent of our county lives at or below the poverty line. Adding to their burden of having to travel to Napa to receive your services is untenable. Please find another way to help those men and women who are struggling to make a life for themselves and their families.

Sincorely.

Hedy Montoya, Regional Director

Lucy Montaga

Lake County Programs



To whom it may concern,

I am writing to publicly voice my concern over the Modification proposed to our local Workforce Investment Area, and in **non-support** of relevant efforts by the Napa Workforce Investment Board to become more involved in our local process.

The Lake County One-Stop has been providing this vital service with great success in our community. As a part-time instructor at Mendocino Community College, I see firsthand the need of local, low-cost access to job skills training and guidance. Our local population can attain and these same skills enhanced at no cost at the Lake One Stop. Lake County's local population is typically one that is economically behind the population of other neighboring counties. This is an issue that the employees of Lake One Stop are well aware of and equipped to handle.

Community service is more than just nuts and bolts of finding jobs to match employers. The workers at Lake One Stop have built lasting and deep business relationships with a number of businesses in the community, and have a personal rapport with their clients, businesses and prospective employees alike, that follows them all over the county. The fact that the entire staff is comprised of Lake County residents, most of whom graduated from the local high schools and continue to work towards improving their community, is a fact that follows them everywhere. When they frequent the car dealerships and grocery stores they are working with for job placements, they are right there to answer the clients' questions while they are shopping for a new vehicle or supplies. I also substitute teach in Lake County, and when I am there I see the career counselor come to the campus. Many of the students know her and know that she graduated from the school they are in now, that she had the same algebra teacher as they have. They know she understands them and they trust her and look forward to working with her. I am concerned that this personal touch and camaraderie would be lessened if control of this project went to another county.



Lake County is a region with an identity crisis. The youth and adults alike seem to have this impression of Lake County as a place with little to be proud about. To take away another source of pride and identity (in the form of career counseling for and by our own residence) may leave a deep and damaging effect on the community.

I hope you will take this under consideration before any decisions are made. Thank you for your time.

Sincerely

Aohn Tomlinson

## Carle' High School



P.O. Box 309 Lower Lake, CA 95457 PH: (707) 994-1033 FAX: (707) 994-4121

California Workforce Investment Board Attn: Javier Romero 777 12th Street, Suite 200 Sacramento CA 95814

January 12, 2011

To whom it may concern,

The staff and students of Carle' High School have enjoyed a very productive relationship with Lake County One-Stop and Barbara Clark for many years. So many of our students have benefited from the many and varied services that she has provided, we would hate to see changes made to a program that is working so well.

We urge you to reconsider the proposed changes to the Lake County One-Stop program.

Sincerely,

Edmund Zander

Pring pal

Verna Rogers

Barbara Dye Secretary

#### Lower Lake High School

P.O. Box 799, Lower Lake 707) 994-6471 ext 2784



January 20, 2011

Ms. Barbara Halsey Executive Director California Workforce Investment Board 777 12<sup>th</sup> Street, Suite 200 Sacramento, CA 95814

Attention: CA Workforce Investment Board

My name is Joan Shelley Mingori; I am the College and Career Advisor at Lower Lake High School. I have been working with the Workforce Investment Act for several years and am very familiar with the program as far back as its creation with Jeff Lucas and the JTPA. This program is critical for the students and adults of Lake County.

Moving this grant and the control of this program to Napa County would be criminal. Lake County is not only unique geographically; it has an extremely high unemployment rate, and an under-educated, financially unstable population. A majority of our high school students do not drive due to their economic situation creating another hurdle to overcome in trying to obtain employment. Without the support of the two local One Stop locations serving both ends of our county, I do not know how the case workers will be able to properly support the number of students and adults of this county.

Lake County is unique in that Clear Lake, the largest natural lake in the state, divides our county in half. The county seat, Lakeport, is only 30 miles from Clearlake, the largest city in the county; however it takes as much as an hour to get from one to the other. From Middletown, at the southern end of the county to Upper Lake at the upper end of the county is some 45 miles and can take as much as an hour and half to drive. Our roads are mountainous; two lane roads divided by the lake and in the winter can be hazardous with snow and icy conditions. From Napa, Highway 29 over Mt. St Helena can be a major nightmare to drive; with narrow, two lane roads and far too much traffic. From the City of Napa it can take as much as two hours to get to Clearlake, and an additionally a half hour to an hour to get to Lakeport.

The Workforce Act can not adequately serve this county from Napa County, in my opinion. Their employees would spend hours driving here, and additional hours driving around to the many locations. Their lack of familiarity with our cliental would be a barrier and they would find it difficult to relate to our students. Currently, many of the One Stop employees are high school graduates from Lake County. They relate to our students and work well with them understanding their unique situations and providing the support many of them need.

Lower Lake High School students depend on their One Stop employees and I sincerely hope you will consider keeping this program locally run for the benefit of Lake County and our residents. If you would like further information please contact me at Lower Lake High School, (707)994-6472 ext 2784, joan.mingori@konoctiusd.org.

Sincerely,

Joan Shelley Mingori

Lower Lake High School

P.O. Box 799

9430 Lake St.

Lower Lake, CA 95457





Fdmund Zander, Principal
Scott Klynsers, Director/Teacher
Tom Schwerges, Teacher/Coursebr/Tuter
9436 D Lake Sc./PO Box 309
Lower Lake, CA 95457
Phone (707) 995-0386 Pax (707) 994-7142

Ms. Barbara Halsey Executive Director California Workforce Investment Board 777 12th Street, Suite 200 Sacramento CA 95814

1-12-10

Attention CA Workforce Investment Board

I am writing this letter to provide public comment and non-support for the Napa Workforce Investment Board Application regarding the Modification of our Local Workforce Investment Area.

Konocti Adult School has worked with Lake One-Stop Inc. over the last several years and has found their service to be a great resource to our community. Through cooperation and collaboration we have been able to successfully work together to assist many adults in the process of attaining their GED.

What will happen to the flow of services if the program changes to Napa? There is no way to ensure our students will receive the same assistance as they do currently through the One Stop. The Lake One Stop has proven their dedication to our students and our county. I am hesitant to believe that Napa County would have the same dedication or motivation to our citizens.

The Konocti Adult School sincerely hopes you will take this letter into consideration when you are discussing the modifications to our local area. These discisions will greatly effect the future of Lake County.

Sincerely,

Scott Klynstra

Konocti Adult School Director

cc Lake County Board of Supervisors

07/21/2011 16:51 707/25/10



Clear Lake Campus Phone: (707) 995-7900 Fax: (707) 994-3553

January 13, 2011

To Whom It May Concern:

I am writing on behalf of the Lake One Stop program. We have worked closely over the years in developing the skills and providing educational opportunities for citizens of Lake County who have nowhere else to turn to get their lives restarted. Lake County is a unique county, in that it is rural, with few opportunities for education, other than the two community colleges, one on either side of the lake, that do provide certificates and diplomas that help people back into the work force. The education, combined with the skills of the One Stop workers who know where the jobs are, is a winning combination for success.

Most people who live in Lake County and are out of work cannot travel out of the county to seek opportunities elsewhere. Travel within the county is sporadic at best, and out of the county is well-nigh impossible. The social workers who work with these clients understand the limitations and frustrations and have made inroads into providing assistance. It is unthinkable that people from another county would be able to provide the assistance that social workers who are part of the Lake County community can provide.

I hope you will take this into consideration when deciding about making a decision that will impact the citizens of this very needy county.

Sincerely,

Janelle Strik

Janke Strip

Instructor

15880 Dam Road Extension • Clearlake, CA 95422 www.yccd.edu

7072630920

### **Action Item:**

Local Board Biennial Certification Policy Update

# ISSUE PAPER Local Workforce Investment Board Recertification

#### <u>Issue</u>

Should the California Workforce Investment Board (State Board) institute a policy defining a process by which local workforce investment boards (local boards) move from conditional certification to full certification?

#### **Background**

Section 117(c)(2) of the Workforce Investment Act of 1998 (WIA) and the Section 14200(b) of the California Unemployment Insurance Code require the Governor to recertify one local board for each local workforce investment area (local area) once every two years. The State Board policy reflect WIA Section 117(c)(2)(B) which specifies that a local board may be recertified if it has met the required membership and performance criteria.

The State Board policy for nonperformance was issued November 14, 2006 in Directive WIAD06-10 "LWIA Non-Performance Policy." This policy is restricted to performance only and does not provide a methodology to move a local board from conditional approval to full certification. The only provision regarding this issue is contained in directive WSD10-9 dated September 29, 2010, which states the State Board and Employment Development Department (EDD) will provide technical assistance to overcome certification shortcomings. No timeline is specified. Consequently there are no administrative remedies available to the State Board to encourage local boards to make progress to full certification and ensure that timely and appropriate steps are being taken to correct these deficiencies.

The following alternatives discuss the merits of developing such a policy followed by a staff recommendation

#### **Alternatives**

1. Status Quo: Leave the process undefined with no provisions to motivate a local board to achieve full certification from conditional certification.

#### Pro:

- Provides flexibility to state administrative staff to determine method
- Is accomplished with minimal effort

#### Con:

- Does not provide a means to motivate local board to progress from conditional to full certification
- Local board composition is evaluated only as necessary for biennial certification and does not reflect trends or identify areas of concern during the two year period.

- Does not offer a proactive opportunity for the State or required partners to assist local boards in meeting composition requirements
- 2. Modify current practice to formalize process of moving local board to full certification. To include quarterly membership reviews, development and monitoring of a local corrective action plan and a sanction policy denying local boards access to WIA discretionary funds during the period of conditional certification.

#### Pro:

- Provides a definitive process and timeline for achieving full certification
- Ensures all parties continually strive to maintain the required local board membership composition
- Provides a remedy to the State Board and Employment Development Department for local boards that have not consistently maintained local board composition
- Ensures local board does not receive WIA discretionary funding during the period of conditional certification

#### Con:

• Increased administrative burden for all parties involved: State and local board staff, and the Employment Development Department

#### Recommendation

Alternative 2 is recommended. This alternative establishes a time sensitive process to achieve full certification and provides a motivating factor by making the local board ineligible for various grants.



# **DIRECTIVE**WORKFORCE SERVICES

Number: WSD10-9

Date: September 29, 2010

69:52:ab:13978

TO: WORKFORCE DEVELOPMENT COMMUNITY

SUBJECT: LWIB RECERTIFICATION AND DECERTIFICATION

#### **EXECUTIVE SUMMARY:**

#### Purpose:

The purpose of this directive is to communicate State of California policy and procedures regarding the recertification of Local Workforce Investment Boards (LWIB). In addition, it provides the circumstances under which the Governor may decertify a LWIB.

### Scope:

This directive applies to all LWIBs.

#### **Effective Date:**

This directive is effective on the date of its issuance.

#### **REFERENCES:**

- Workforce Investment Act (WIA) Sections 117(a)-(d), 121(b), 134(d), and 136(h)
- Department of Labor (DOL) Training and Employment Guidance Letter (TEGL) 17-05, Change 1, Common Measures Policy for the Employment and Training Administration's (ETA) Performance Accountability System and Related Performance Issues (August 13, 2007)
- DOL TEGL 17-05, Common Measures Policy for the ETA's Performance Accountability System and Related Performance Issues (February 17, 2006)
- California Unemployment Insurance Code (CUIC) Sections 14200(b), 14202-14207, 14230(d), and 14232
- WIA Directive WIAD06-21, Subject: Workforce Training Act (SB 293)
   Implementation Guidance (June 29, 2007)
- WIAD06-10, Subject: Local Workforce Investment Area (local area)
   Nonperformance Policy (November 14, 2006)

EDD is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. Special requests for services, aids, and/or special formats need to be made by calling (916) 654-8055 (Voice). TTY users, please call the California Relay Service at 711.

#### **STATE-IMPOSED REQUIREMENTS:**

This document contains some State-imposed requirements. These requirements are indicated by **bold italic** type.

#### FILING INSTRUCTIONS:

This directive supersedes Workforce Services Directive WSD08-7, dated November 4, 2008, and finalizes Workforce Services Draft Directive WSDD-45, issued for comment on August 31, 2010. The Workforce Services Division received one comment during the draft comment period. This comment resulted in one change to the directive, which is viewed as highlighted text. The highlighted text will remain on the Internet for 30 days from the issuance date. A summary of the comment is provided in Attachment 3. Retain this directive until further notice.

#### **BACKGROUND:**

WIA Section 117(c)(2), CERTIFICATION states:

- (A) IN GENERAL. The Governor shall, once every two years, certify one local board for each local area in the State. [Also reference CUIC Section 14200(b).]
- (B) CRITERIA. Such certification shall be based on criteria established under subsection (b) [MEMBERSHIP] and, for a second or subsequent certification, the extent to which the local board has ensured that workforce investment activities carried out in the local area have enabled the local area to meet the local performance measures. (Also reference CUIC Sections 14202-14205.)
- (C) FAILURE TO ACHIEVE CERTIFICATION. Failure of a local board to achieve certification shall result in reappointment and certification of another local board for the local area pursuant to the process described in paragraph (1) [APPOINTMENT OF BOARD MEMBERS AND ASSIGNMENT OF RESPONSIBILITIES] and this paragraph.

WIA Section 117(c)(3), DECERTIFICATION states:

- (A) FRAUD, ABUSE, FAILURE TO CARRY OUT FUNCTIONS Notwithstanding paragraph (2) [CERTIFICATION], the Governor may decertify a local board at any time after providing notice and an opportunity for comment, in regard to:
  - (i) fraud or abuse; or
  - (ii) failure to carry out the functions specified for the local board in any of paragraphs (1) through (7) of subsection (d) [FUNCTIONS OF THE LOCAL BOARD].
- (B) NONPERFORMANCE Notwithstanding paragraph (2) [CERTIFI-CATION], the Governor may decertify a local board if a local area fails to meet the local performance measures for such local area for two consecutive program years [in accordance with section 136(h): SANCTIONS FOR LOCAL AREA FAILURE TO MEET LOCAL PERFORMANCE MEASURES].

The Governor recertified the current LWIBs in January of 2009 after determining that the composition of each LWIB met the criteria set in WIA Section 117(b), and each of the LWIBs designated local areas achieved their respective performance standards for recertification, as set by State policy. By December of 2010, the Governor must determine whether or not to recertify each of California's 49 LWIBs based upon their membership and their local area's performance during Program Year (PY) 2009-10.

#### **POLICY AND PROCEDURES:**

## Policy:

The WIA Section 117 and CUIC Sections 14202-14205 contain the requirements for nominating, selecting, and appointing LWIB members. Please refer to WIA subsections 117(b) and (c) for information regarding the process.

The WIA Section 117(c)(2) and CUIC Section 14200(b) provide the federal requirement that the Governor shall, once every two years, certify one LWIB for each local area in the State. Accordingly, the Governor must decide, once every two years, whether or not to recertify the existing LWIB of each local area. A LWIB may be recertified if it has met the required membership and performance criteria, as stated in WIA Section 117(c)(2)(B), for PY 2009-10. In the event that a LWIB does not meet the criteria for recertification, the Governor is required to take action as described in WIA Section 117(c)(2)(C), Failure to Achieve Certification. In this circumstance, steps will be taken to provide the existing LWIB an avenue to correct issues resulting in failure to meet the recertification criteria, and may result in conditional recertification pending attempts to resolve these issues.

Per WIA Section 117(c)(3), the Governor may decertify LWIBs for fraud, abuse, failure to carry out their required functions, or failure to meet local performance measures for two consecutive years. The Governor may decertify a LWIB at any time for the specific reasons listed above. (Note: Decertification of a LWIB is an action separate from a LWIB failing to achieve certification.)

The California Workforce Investment Board (State Board) has adopted the following policy for recertifying LWIBs, which includes the minimum criteria in California for achieving locally negotiated performance measures:

A LWIB can be recertified by December 2010 based on meeting the membership criteria, as described in WIA Section 117, and its designated local area achieving 80 percent or higher on at least eight of the nine locally negotiated common performance measures. (Note: For purposes of performance reporting, there is no distinction between a WIA funded participant and an American Recovery and Reinvestment Act (ARRA) WIA funded participant. Participants in all programs (except WIA Youth and Reemployment Services) funded with any combination of WIA and/or ARRA funds are considered to be participants in the regular WIA formula programs. As a result, LWIBs will report one set of local performance measures for PY 2009-10, which will be used to determine whether their local area achieved its respective performance standards for recertification.)

The nine common measures include:

ADULT	DISLOCATED WORKER	YOUTH
Entered Employment Rate	Entered Employment Rate	Placement in Employment or Education
Employment Retention Rate	Employment Retention Rate	Attainment of a Degree or Certificate
Average Earnings	Average Earnings	Attainment of a Literacy or Numeracy Gain

## **Procedures:**

In order for the Governor to determine that LWIBs are in compliance with the membership requirements of WIA Section 117(b) and CUIC 14200-14205, all LWIBs are required to complete the attached LWIB Recertification Request. Comments are required to explain any vacant positions. The form must be signed by the LWIB chairperson or officially designated alternate.

The LWIBs must also complete the attached LWIB Mandated Functions Self-Certification in order to certify that they have carried out the functions specified for the local board in WIA Section 117(d) paragraphs (1) through (7). Both of these documents must be submitted to the WSD Program and Technical Assistance Section no later than 5:00 p.m. on October 29, 2010. For submittal instructions, see the subsection "ACTION" below.

Based on the performance outcomes reported to the DOL for PY 2009-10, the WSD will determine whether each local area achieved their respective performance standards for recertification as set by State policy [i.e. 80 percent or higher on at least eight of the nine locally negotiated common performance measures for PY 2009-10]. If a local area is not performing at a minimum of 80 percent in at least eight of the nine designated measures, State Board staff will coordinate with WSD staff to identify the local area's needs relative to improving performance. This will include requiring the local area and/or the LWIB to develop a jointly signed corrective action plan and the WSD staff working as necessary with the local area and/or the LWIB to help the local area improve its performance. The corrective action plan must be completed as required by WIAD06-10, Subject: Local Workforce Investment Area Nonperformance Policy.

Additionally, the WSD Program and Technical Assistance Section will review monitoring and expenditure information that will be used to determine fraud, abuse, or failure to carry out the required local board functions as outlined under WIA Section 117(c)(3)(A).

If a LWIB is determined to be out of compliance regarding its composition or performance, the WSD and State Board staff will work with the LWIB in a good faith effort to improve those areas out of compliance, granting conditional certification if necessary. Additionally, if the LWIB is out of compliance in terms of performance, the

recommendation to the State Board will include an outline of the LWIB's proposed corrective action plan. The State Board will forward final recommendations regarding recertification to the Governor. The LWIB will be notified in writing by December 31, 2010, regarding its recertification status.

#### **ACTION:**

Please bring this directive to the attention of the LWIB and other relevant parties.

The LWIBs are required to complete the attached LWIB Recertification Request and LWIB Mandated Functions Self-Certification and submit them to the WSD Program and Technical Assistance Section by 5:00 p.m., October 29, 2010. The WSD will accept signed or unsigned copies on or before this date. The signed copies must be received no later than November 30, 2010. Requests submitted after this deadline will not be accepted.

Mail: Program and Technical Assistance Section

Workforce Services Division, MIC 50 Employment Development Department

P.O. Box 826880

Sacramento, CA 94280-0001

Overnight Mail: Program and Technical Assistance Section

Workforce Services Division, MIC 50 Employment Development Department

800 Capitol Mall

Sacramento, CA 95814

Hand Deliver: Program and Technical Assistance Section

Workforce Services Division

**Employment Development Department** 

722 Capitol Mall, Room 5099 Sacramento, CA 95814

#### INQUIRIES:

If you have questions concerning this directive, contact your assigned Regional Advisor.

/S/ MICHAEL EVASHENK, Chief Workforce Services Division

Attachments are available on the Internet:

- 1. LWIB Recertification Request
- 2. LWIB Mandated Functions and Duties Self-Certification
- 3. Summary of Comments

## **Action Item:**

Approval of July 2010 Meeting Summary

# Issues and Policies Committee Meeting Summary July 29, 2010

The Issues and Policies Special Committee met on Tuesday, July 29, 2010 from 1:00 pm to 3:00 pm at the office of the California Workforce Investment Board. This meeting was held by teleconference/WebEx technology.

### The following members were present:

Victor Franco, Vice Chair Larry Fortune
Stella Premo Audrey Taylor
Stewart Knox Adam Peck

Barry Sedlik

#### The following members were absent:

Ed Munoz, Chair Tim Rainey Elvin Moon Felicia Flournoy Richard Rubin Faye Huang

## Others in Attendance:

Linda Rogaski, CA Workforce Association John Delmatier, Proteus, Inc.

#### CWIB Staff:

Barbara Halsey, Executive Director CA Workforce Investment Board Luis Bermudez, Staff to the Committee John Williams, Staff to the Committee Bev Odom, Staff to the Board Ken Quesada, Staff to the Board

#### I. Welcome and Opening Remarks

Victor Franco opened the meeting, welcomed members and those members of the public participating on the teleconference. He asked members to introduce themselves. He encouraged the public to participate and there would be an opportunity for them to address the Committee later in the meeting. A quorum of members was present so the action items were discussed.

#### II. Action Items

Approval of July 29, 2010 Meeting Summary

There were no comments on the minutes. Larry Fortune moved to approved them, Stewart Knox seconded the motion. The meeting summary was approved unanimously.

## Local Board Recertification Policy

Ms. Halsey provided a brief overview of the action item and the options outlined in the issue paper, stating that with the upcoming recertification required by December 31, 2010, it presents an opportunity for the Committee to evaluate the issue and the potential benefits of adding additional criteria to this biennial process.

There was some discussion concerning the last recertification process and perhaps the State Board might present some policy considerations on how the local boards might be able to organize regionally and recommended a bigger discussion with some of the local partners.

A member asked if we can achieve some of these changes by modifying the local planning process. He stated the current process maximizes local flexibility, authority and control. The members decided to retain the current policy as is: Alternative 1, status quo adding the youth performance measures.

A motion was made and seconded. The motion was unanimously approved.

## • Exemplary Performance Incentive Award Policy

Ms. Halsey again provided an introduction and explanation of the existing policy and the direction provided by Secretary Bradshaw during the last State Board meeting, asking why the current criteria is considered exemplary. A member was supportive of modifying the current policy and the goal to give a meaningful amount of money to a few LWIBs that have achieved something significant. There are some technical areas that must be evaluated to define exemplary performance. For instance, the state requested local areas to participate in the Integrated Serviced Delivery Project, and because of the larger number of people being enrolled in WIA, it may negatively affect their performance outcomes. A significant change could change local behavior to receive the incentive award.

There was some additional discussion of using a graduated approach and the range of incentive awards provided to local areas for the PY 2008-9: \$40,000 to as little as \$2,000 for others. Staff will develop and calculate several scenarios based on the discussion and present them for members' further deliberations at the next meeting. A member motioned to table the discussion until the next meeting and was there was a second. The motion was unanimously approved by the members present.

### **High Concentration of Youth**

Ms. Halsey introduced and briefed the members on the topic. There were several questions about the use of the American Community Survey data and the implications for use in this award. There were concerns about the data not being gathered for political subdivisions less than 20,000 population, and if it could be disaggregated to the local workforce area boundaries.

A member motioned to defer this item to the next meeting and asked that a representative from the Labor Market Information Division be available to discuss the recommendation and respond to the question of members. This motion was seconded and unanimously approved by the members present.

#### **ETPL Waiver Comments:**

Ms. Halsey summarized the waiver request, training providers that would be affected and the members reviewed the comments received. There were no additional comments. Waiver request will be forwarded to full board for August 17 meeting. If approved, it will be sent to DOL for final approval.

#### III. Discussion

• Ms. Halsey provided the updates on the following items:

<u>State Board meeting on Aug 17 in Sacramento.</u> She provided a brief overview of the agenda items for that upcoming meeting. Secretary Bradshaw has asked Jamil Dada to act as the interim Chair for the State Board. This ensures the continuation of the Board's business that requires the Chair's signature.

Health Care Planning Grant. The State Board staff has been busy working with the Office of Statewide Health Planning to apply for a \$150,000 federal health care planning grant. This grant is initial funding to begin organizing a partnership to develop a comprehensive state health workforce plan.

The Employment and Training Administration made the announcement in September asking for collaborative efforts, led by the State Boards. It is a planning grant and demonstrates how California's planning strategy positions the state to receive future planning/implementation grants. The federal Health and Human Services Agency is asking for approximately \$150 million to support implementation of the federal health care act. There are lot of data sets to be merged and reviewed through a different lens than before, and the need to augment existing data sets.

Green Collar Jobs Council meeting on August 17. The staff are planning a panel presentation of the State Energy Sector Planning Grants and Regional Industry Clusters of Opportunity Grant to discuss how the local partnership is organizing and collaborating on this work. There will also be a discussion on Prop 23 and AB32 and discussion of the Committee's business plan for continuation of work.

Strategic Plan Extension. The Department of Labor provided a one year extension to the State Strategic Plan. Included in the plan were two new waiver requests: Use of Rapid Response Funding to provide Incumbent Worker Training and Waiver to provide Reimbursement for On-the-Job Training. Due to the expediency and local desire to use these waivers, a workgroup is being formed to develop a policy framework and guidance for these waivers. This document will be ready for review at the next Committee meeting. Adam Peck was asked to nominate a representative from CWA to this workgroup.

<u>Summer Youth Waivers.</u> The State Board submitted two waivers to DOL for the summer youth programs. After being posted for public comment were submitted to Secretary Bradshaw for her review and to DOL on July 12<sup>th</sup>. DOL is reviewing them now and staff will update members at the next meeting.

#### IV. Public Comment:

John Delmatier, Proteus, Inc. The Eligible Training Provider List Waiver Request is drawn too narrowly. There are private institutions that are accredited by Western Association of Schools and Colleges. In addition, WASC requires individual class curriculum to be approved also. The Waiver Request does not cover private institutions that are accredited. He has submitted his comment in writing to the State Board.

#### V. Other Business

Victor Franco thanked members for their participation and will see members at the August 16 meeting. Meeting adjourned.

## **Action Item:**

Approval of October 2010 Meeting Summary

# Issues and Policies Committee Meeting Summary October 7, 2010

The Issues and Policies Special Committee met on Thursday, October 7, 2010 from 1:30 pm to 4:00 pm at the California Workforce Investment Board.

#### The following members were present:

Barry Sedlik Elvin Moon Stewart Knox Felicia Flournoy

Adam Peck

## The following members were absent:

Edward Munoz, Chair Victor Franco, Vice Chair

Tim Rainey Faye Huang

Richard Rubin

#### Others in Attendance:

Jamil Dada, Acting State Board Chair Linda Rogaski, California Workforce

Loree Levy, EDD Association

Michael Evashenk, EDD John Delmatier, Proteus, Inc.

Judy McClellan, EDD Alan Bennett, Community Member

Art O'Neil, EDD Carol Padovan, U.S. Department of Labor

Gus Margarite, EDD Region 6 (via telephone)

Jennifer Araujo, EDD

#### CWIB Staff:

Barbara Halsey, Executive Director CA Workforce Investment Board Daniel Patterson, Staff to the Committee Ken Quesada, Staff to the State Board Luis Bermudez, Staff to the Committee John Williams, Staff to the Committee

#### I. Welcome and Opening Remarks

Mr. Patterson welcomed the committee members in the absence of the Chair and Vice Chair. He informed the meeting attendants that there was not a quorum, and provided an overview of the agenda.

Attendees to the meeting introduced themselves.

#### II. Action Items

Mr. Sedlik deferred the only action item, approval of the July 29, 2010 meeting minutes due to lack of quorum. He also noted that there had been some resignations, namely Audrey Taylor, who is now chair of health care, Stella Premo and Larry Fortune.

#### III. Discussion

## a. High Concentration of Youth Grant Policy

Judy McClellan gave an overview of the American Community Survey (ACS) as it relates to the U.S. Census long form. The challenge with the ACS was to obtain data for the geographic level of Local Workforce Investment Areas (local areas). In order to get to that level of detail, EDD needed to wait for the five year data which is to be released in December. If the data is released, then EDD can update youth eligibility information and percentages based on the most recent data. If the five year data is not released in December, then EDD will use 2000 data to update current local area boundaries and eligibility information.

Mr. Sedlik asked if ACS will have enough data to make sure boundaries are correct. Ms. McClellan confirmed that yes, the five year estimates contain all geographic areas, whereas the three year information includes data for geographic designations with a population of at least 20,000. These ACS estimates are done annually, with rolling estimates of one, three, and five years. Mr. Peck agreed that census data is too old and welcomes ACS data.

Mr. Sedlik, Mr. Peck, and Mr. Knox inquired about which other programs may be impacted by switching to ACS data, if there would be any down sides. They brought up formulas used in determining funding for adult and dislocated worker streams, and how those might be affected. Ms. McClellan reassured the committee that she does not foresee any problems with switching to this data, as it will be the official census information used from now on. EDD will follow directions set forth by the Bureau of Labor Statistics and the U.S. Department of Labor regarding the implementation of ACS and its effects on WIA programs.

Mr. Peck asked if the committee was deciding on the use of ACS or the grant policy. Mr. Patterson clarified that the question before the committee was actually regarding the High Concentration of Youth grant policy and proceeded to give an overview of the current policy. The members discussed whether the current policy should stay in place or whether the criteria should be changed to award more or less local areas, focus more funds in less areas, etc. Ms. Halsey pointed out that to receive the awards, local areas have to demonstrate that they're going above and beyond in the services they provide to these populations.

Ms. Flournoy, Mr. Peck, and Mr. Knox agreed that it seems to make more sense to award to fewer areas, thereby having more funds focused on particular populations; instead of having

greater distribution of smaller grant amounts to more local area. Having less funds makes it hard to even get programs running. Members agreed that it's more productive to have more money focused on a few and to have better outcomes.

Mr. Patterson pointed out that this discussion is the reason EDD staff attendance at meetings is so valued; so that they can hear the concerns and thoughts first hand, so all partners may act proactively based on the information and questions brought up.

The discussion concluded with agreement (without quorum) that the current policy stay in place and to update data for High Concentration of Youth with ACS figures. To better inform committee members, Ms. Halsey asked staff to formulate a matrix showing which local areas have received the grants over the past three years, how many people were served, how much was awarded, and which special populations of youth were served.

#### b. One-Stop Career Center System Branding

Mr. Dada provided a brief summary of the view of some members of Congress have regarding WIA and reauthorization. He noted that they see WIA as a social service program, not economic development, so when the issue of reauthorization comes up, they're not as engaged. An interesting aspect of WIA is that it is designed to be business led. But in this tough economy, business leaders are too busy trying to keep their businesses afloat instead of traveling to Washington DC. That is one of the reasons reauthorization isn't taking as much of a center stage in the view of Congress. Mr. Dada also pointed out that the National Association of Workforce Boards (NAWB) will take on the issue of branding and is working with partners at the national level regarding this issue. NAWB will launch a proposal in the early part of the year regarding branding. The group will also host a website with success stories of local boards.

Ms. Halsey noted that the State Board has not taken any action recognizing that the lack of a branding system is problematic. Without such an action, staff and the IPC lack the authority to request a budget to fund the effort to find this common identifier. The request at this meeting is to connect back to the board and think of ideas for cost and identifiers for a branding system. Ms. Halsey recommended that staff work on an issue paper stating that the IPC recognizes the importance of a common tool to identify and better market the workforce investment act; and that it charges the State Board staff and EDD to develop a budget and what the new branding system would look like, in order to make recommendations to the next administration.

Members agreed that it will take some time to implement this branding system. Mr. Knox noted that when the new EDD Reporting System comes online, as a public face of the workforce system, that its name might decide the branding name by exposure, whether the committee agrees on a different name or not. Considering the rather quick timeline for awarding the system contract to a vendor, the Committee does not have much time to come up with a system name, budget, and strategy on its own.

Ms. Flournoy and Mr. Dada spoke of different states' systems for branding and affiliates. Mr. Dada pointed out that most other states have systems whereby the local area keeps its name but is part of an affiliate system, similar to individual banks with an FDIC logo. This tells a consumer that the local area is independently run but meets certain criteria on a bigger scale. Ms. Flournoy brought up the point that if an affiliate branding system is implemented, there are other things to think about such as payment and printing arrangements for logos and marketing materials.

Mr. Peck asked if there is a risk of over-branding, considering moves at the national level to create a national brand, perhaps with the reauthorization of WIA. Perhaps we should coordinate with federal representatives. Mr. Dada noted that even though there are thoughts of branding at the national level, the entire country looks to California as a leader and we should move ahead.

Ms. Flournoy expressed her support for branding and noted that we should be mindful of how we approach the subject, and that this is a serious problem. She also brought up the question of how we might work out the details quickly.

Ms. Halsey noted that reconvening the branding workgroup at this point would do little more than to have people meet in Sacramento. What we need is to test brands and get reaction. She suggested that the IPC and CWA work together to ask CWA members how they react to the use of a new system brand name.

Mr. O'Neil, Ms. Halsey, and Mr. Dada suggested that we be mindful of who the real system users are. There are individual local boards with local characteristics, sometimes geography playing a large roll. They agreed an affiliate system would be useful, such as the one used in Pennsylvania. Mr. Peck mentioned that Mr. Nick Schultz, the new Executive Director at the San Luis Obispo local area came from Pennsylvania, and that he might be a good resource for input regarding this matter. Ms. Halsey asked the Committee to support and instruct State Board staff to make a connection with Mr. Schultz. There could be a staff level workgroup to create firm recommendations, anticipating a State Board meeting in November. The workgroup could consist of Mr. O'Neil, Ms. Levy, Ms. Cheryl Moore, Mr. Knox, and Mr. Schultz.

Mr. Sedlik posed the question about budgets to support the branding system. Mr. Patterson said that staff had surveyed other states regarding these matters and was waiting for responses. Ms. Halsey noted that we should know what their initial implementation costs were, who bore the costs, what the annual commitment is, and how the costs are shared. Mr. Dada noted also that the branding system is a good central way to manage the media. Mr. Peck said that the brand should not feel like a state entity, it should represent all the local areas chaining together. Mr. Dada agreed and said the brand should have a business feel, as WIA is supposed to be business or demand driven.

#### c. Exemplary Performance Definition

Mr. Patterson introduced the topic by noting that Secretary Bradshaw asked, "What is exemplary?" The current exemplary performance awards go to areas that meet their negotiated performance levels, not exceed them. Mr. Patterson went over the handout produced by EDD showing different scenarios for awards based on meeting or exceeding a local area's performance by specific margins. Mr. Patterson noted that in his opinion it is good to give partial awards, for it rewards a local area doing well in certain fields and not penalizing them for not reaching their goals in others. Ms. Halsey gave a quick overview of current funding available under the current policy.

Mr. Knox suggested that it might be beneficial to focus more funds in a few local areas doing exemplary work. He gave an example of a large local area such as NoRTEC. If they receive a small award, it's difficult to implement any program at all, spread over a large geographic area. He noted that perhaps recommendations could be made to the new administration regarding the use of these funds for more strategic work. Mr. Knox and Ms. Flournoy agreed that using this money for staff development is critical in their areas.

Mr. Peck agreed that it's a good idea to concentrate more money in fewer local areas, so it becomes more of an incentive. Something to look at though, is that this is relative performance based on a local areas performance level. For example, one local area can serve 50 people and get 99% performance whereas other local areas can serve 5,000 people and achieve less performance. How do we make award equitable? Ms. Flournoy warned that we must be careful to not create an atmosphere where the whole goal is to get the award because it makes locals serve people in need differently, which is a lesson learned In the Integrated Service Delivery learning labs.

The discussion also focused on the measures used by other states to gauge local work. All other states use common measures, like California. However, Texas, Oregon, and Washington use other measures as well. Ms. Flournoy noted that some of these additional measures would be helpful for a dashboard, and that whatever measures we might decide to collect, should be easy enough for EDD to collect and track. Mr. Peck, Ms. Flournoy, and Mr. Knox offered to give staff information on which additional measures they collect at their respective local areas.

Mr. Patterson refocused the discussion on the definition of "exemplary" and what asked what the Committee wanted to do. He noted that soon EDD will be distributing Fiscal Year 09/10 awards, but still has some work to do on the data. Ms. Flournoy suggested that we keep the current policy and explore a new policy only after receiving more information from local areas and other states, and suggested giving local areas transition time to collect and report any additional measures.

Ms. Halsey directed posed the following question to State Board members Sedlik and Moon: Would the State Board be more inclined to look at WIA performance measures alone or would it be interested in a more lean-forward system in which additional measures are reported? Mr.

Sedlik opined that the State Board would be interested in more detailed performance measures, to truly capture the successes of local areas. Ms. Halsey asked Mr. Patterson to work to get the additional information from local areas and other states.

Mr. O'Neal noted that we should be careful reporting successes and challenges with other measures. If California is doing well with common measures but doesn't do so well with other optional measures, negative attention might be focused on those additional measures, thereby overshadowing the great work done otherwise. He suggested that those additional measures be used for reference, rather than tied to funding.

#### d. Employment Training Provider List (ETPL)

Mr. Patterson gave an overview of the current goal of streamlining the ETPL policy. The goal is to facilitate the listing of all community colleges and their courses, as well as apprenticeship programs on the state ETPL. The list is used on a statewide basis for clients who are eligible for WIA training funds. A waiver was submitted in the summer to allow the state to list those programs. However, it was withdrawn because it was overlooked that local board responsibility cannot be waived. However, State Board staff and the Department of Labor representative for Region 6, Carol Padovan (joining the meeting via telephone), believe it is a worthwhile goal to streamline and list those programs on the ETPL, in compliance with WIA.

Ms. Padovan suggested that staff take another look at the current policy. Perhaps the way to approach this challenge is not to have a waiver, but rather to adjust policy. A Memorandum of Understanding (MOU) could be implemented whereas one local area acts on behalf of all others in the application process and listing of community colleges and apprenticeship programs on the ETPL. That would streamline the process and not waive local authority. Also, an MOU could be established between all local areas and the State to allow the State to unilaterally list the community college and apprenticeship programs on the ETPL, at least for *initial* eligibility. Thought Ms. Padovan doesn't see any reason why this would not work taking into account WIA and federal regulations, she'd like to talk it over with the national office.

Local area committee members agreed that the proposed policy change would be beneficial to local areas, the community colleges, and apprenticeship programs. As long as the intent is to streamline the process and not take away local control (which is understood) then the local area representatives support it. Mr. Knox brought up the possibility of one or more local areas not agreeing to the MOU. If so, would it impede the policy change? Do all local areas have to agree for this to work, or can it be a partial agreement? Ms. Padovan noted that once a program is listed on the ETPL, a local area does not have the authority to delist the program. There are specific policies in place for delisting a provider, at the state level.

Ms. Halsey concluded that this should be done as a policy revision, not just an MOU. The policy should include language which states that the state will, upon entering into an MOU, serve as the approval authority for programs certified under Higher Education Act. We should keep Ms.

Padovan informed of our progress and make sure that the state policy is not in conflict with federal regulation.

Mr. Sedlik asked how private provider applications and listings would be handled. Ms. Halsey pointed out that private providers would still go through the local application process. There are, however, other certifying bodies such as the Western Association of Schools and Colleges (WASC) and the state's Bureau for Private Postsecondary Education (BPPE) which we may want to take a look at and work with for smaller program certification and inclusion in the ETPL.

Ms. Padovan suggested taking a survey of local areas to inquire what they ask for in their application process. If there are enough common requirements, perhaps those could be included in the statewide policy, thereby further streamlining the process at the local level.

Mr. Knox inquired of Mr. O'Neal about the ability of the new system to include an ETPL listing. Perhaps that would also streamline the application process at a statewide level.

Ms. Flournoy clarified that there were two issues being discussed: one is being able to serve the public through community colleges and the other is looking at streamlining the entire system, not just when it comes to community colleges. Mr. Patterson confirmed that we will look at the entire policy, while Mr. Peck suggested taking to other local areas to have their input on the matter.

Ms. Halsey suggested the formation of another ad hoc workgroup to review and modify the current ETPL policy. Mr. O'Neal noted that implementation of the new system will enable us to look at the ETPL from a process change point of view so we can significantly change the current process to make it easier, but we won't know until we get a little further on the implementation of the system. Mr. Patterson suggested involving CWA and asking the organization, as well as Mr. Margarite's staff at EDD to participate to craft a well rounded policy. Regarding local area participation, it was suggested that South Bay, NoRTEC, and Riverside take part.

Ms. Padovan informed the group of other news. DOL is still planning a technical assistance forum for Northern California; she will keep staff informed of the progress. Also, DOL is looking at work which can be connected with training which could provide credentials, and developing those ties. Additionally, there will be a fairly big focus on partnering with other federal programs at the college level, this might include partners like the Department of Health and Human Services. Tied to this renewed partnerships, there could be some additional discretionary funds.

#### e. Strategic Planning – Next Steps for the Committee

Mr. Evashenk gave an update of work being done at EDD. The state budget impasse had a great delaying effect on the distribution of funds for adult and dislocated workers. The budget stalemate also held up additional assistance and 15 percent discretionary funds, which has forced local areas to borrow funds from other sources to run current programs. While the life

of these funds is three years, the delay makes it harder to properly spend those funds in the allotted time period.

Mr. Sedlik asked about the status of ARRA funding. Mr. Evashenk explained that because ARRA funds expire at the end of the 2010/2011 fiscal year, local areas are going to experience a funding "cliff". DOL has set a requirement that local areas expend 70% of their ARRA funding by September 30, 2010. Most areas seem to be doing well in this regard. However, DOL looks at cash draw downs as a gauge of expenditures, but some local areas wait to draw down cash. Obligations should also be looked at for example. Some programs could be running with many obligations but the cash has not necessarily been drawn.

It appears fifteen areas have not spent their ARRA funds according to the deadline. Mr. Evashenk has asked for corrective action plans from those areas. Also, the Governor's 15 percent discretionary funds have an ARRA funding element. Local areas should have spent at least half by the December 31, 2010 deadline. Sixty grantees received notification that they had not done so. Some of the reasons are late contracts due to budget stalemates from this and prior years. However, sometimes there are contracts that have been running for 8-9 months but not gaining ground. EDD can de-obligate 15% funds if grantees are not meeting their goals by specific deadlines and redistribute them to grantees that need the funds. There will be a better idea at the end of December or late January and EDD will make some decisions about putting the money where it can best be used.

Mr. Evashenk talked about the challenges of spending ARRA funds quickly and spending it well. He noted that the new system will aid in tracking funds better, with better reporting opportunities and more chances to manage programs better with more accurate data.

Ms. Halsey thanked Mr. Evashenk for the update, and brought up the point that the IPC is a great place to have such updates, in a more informal setting as compared to the State Board meetings. This is an opportunity to have discussions about things that members are beginning to understand and explore.

Mr. Peck brought up a point of discussion for the IPC members. He had met with Dennis Petrie and CWA about the upcoming ARRA "cliff". ARRA funds were awarded during these tough economic times to aid the public with training and finding work. It was assumed in Washington DC that by the end of the life of the funding, there would be enough employment to take over and the need for the funding would not be so great. However, the need is still there, and the unemployment is actually higher in California now than when the funds were first awarded. There are many local areas that are facing a sharp drop in funding, but have more need than ever to serve more of the public.

There has been some discussion that perhaps some of the Governor's 15 percent discretionary funds could be used to help smooth out this abrupt change in funding levels. this might be a recommendation which could be made to the new administration.

## IV. Public Comment

There was no public comment.

## V. Other Business

There was no other business. The meeting was adjourned.



## **Item 3: Discussion**

Updates on Committee Work

**Item 4: Public Comment** 

**Item 5: Other Business**